

Successful PAC Education Programs

Sharon Sussin
NFIB Sr. National Political Director

NFIB Fed PAC

Be the voice of small business.

Avg contribution from donors: \$226.02

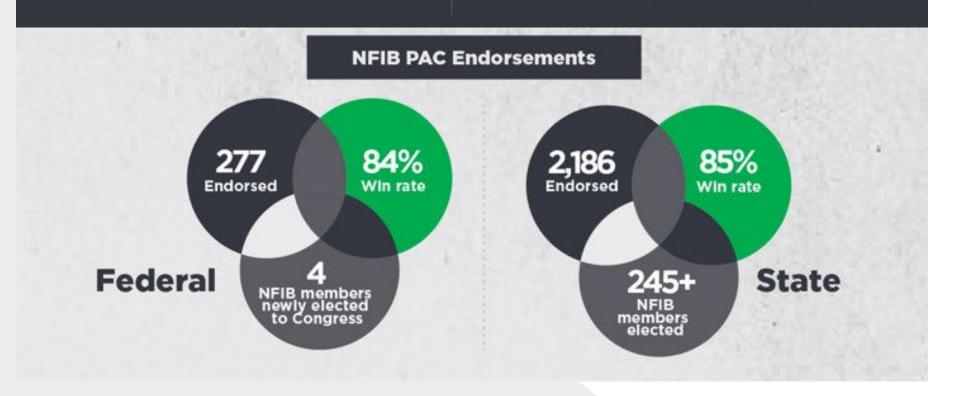
Raised for cycle (2021-2022): \$7.1 million

• 2022 Direct giving: \$800,000

• Goals for cycle (2023-2024): \$7 million



2022 ELECTION of small business. BY THE NUMBERS





Elements of Program

Identify – candidate evaluation

Engage – member interaction

Vote – (GOTV) – Protect the investment

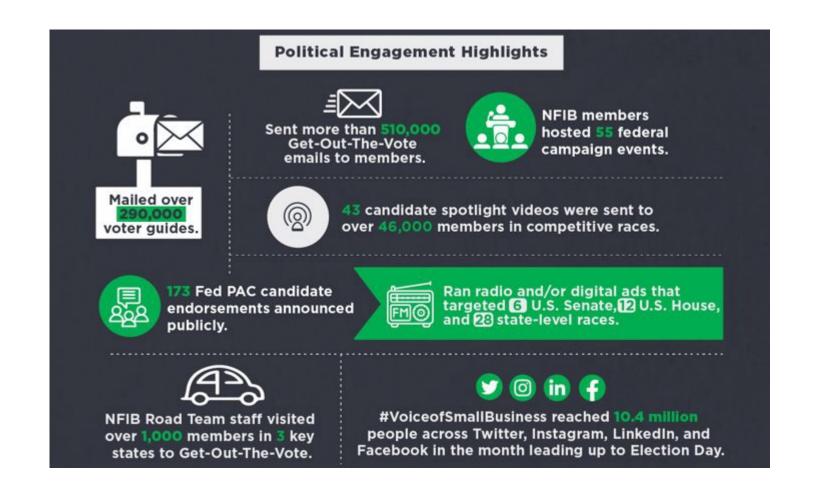




- Voter Guide
- GOTV Emails
- Press Releases
- Social Media Posts
- PAC Contribution
- Endorsement Events
- Digital and Radio Ad Campaigns
- Post Card Mailing
- Road and Phone Team
- Candidate Spotlight Videos
- Candidate Comparison Handouts
- Candidate Forums



2022 Election by the Numbers



Voter Guide





MAILED OVER 290,000 VOTER
GUIDES TO MEMBERS IN ALL 50
STATES

Endorsement Emails

NFIB

Be the voice of small business.

Election Day is Tuesday, November 8



Marc Molinaro is the NFIB Fed PAC-endorsed candidate for New York's 19th Congressional District. He has a special message for small business owners ahead of Election Day.



Be the #VoiceOfSmallBusiness

Candidate Spotlight Video



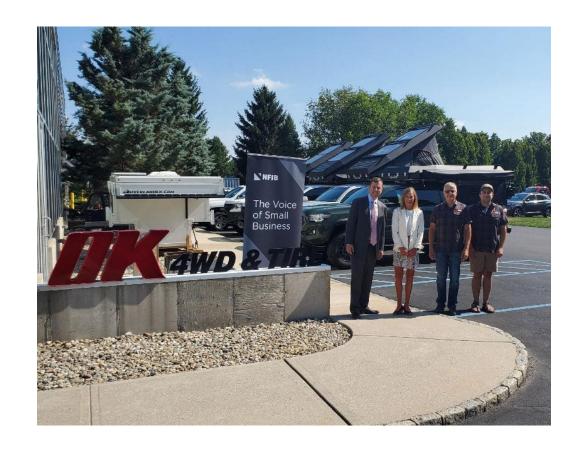
WATCH: Marc Molinaro's message to NFIB members







Endorsement Event





NFIB Road Team

