## PAC Incentives Workshop

#### IFAPAC by the Numbers



Raise \$ 3M per cycle Disburse \$1.5 Federal & \$1M State Over 3,000 Contributors 5 Annual Giving Levels 4 Lifetime Levels 1 Contributor Group

# Lifetime, Annual & Groups

#### **Annual Levels**

Bronze - \$300 or \$25/mn Silver - \$600 or \$50/mn Gold - \$1,000 or \$100/mn Platinum - \$2,500 or \$210/mn Capitol - \$5,000 or \$420/mn

#### Lifetime Levels

1 Star - \$10,000 - \$24,999 2 Star - \$25K - \$49,999 3 Star - \$50K - \$74,999 4 Star - \$75K+ Joint Chiefs - \$100K Commander in Chief

#### **Giving Groups**

Monthly Defender



### **Incentive Program vs. Club Levels**



Types of Incentives & Benefits

## Give Aways & Gifts

Recognition

Expierences

Insider Knowledge

#### Keep This in Mind

## Easy To Sell / Explain

### **High Dollar Donors**

### Its ok to be wrong

**Use Committee** 

# THANK YOU!

