

SC Blues FedPAC BlueCross BlueShield of South Carolina

PAC Incentives Workshop

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BlueCross BlueShield of South Carolina



78 Years Old! Created in 1946.



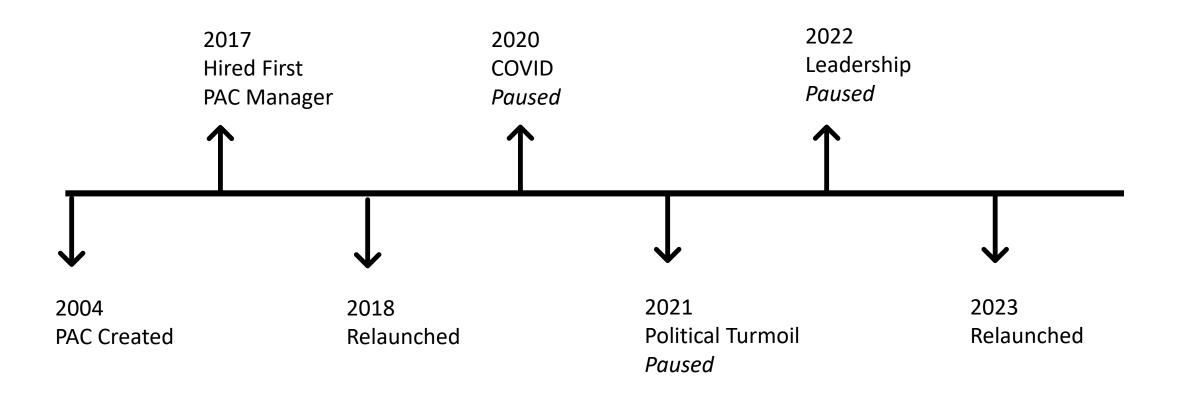
Over 12,000 Employees – 5,900 Eligibles – 4.6% Participation



~ 20 Wholly-Owned Subsidiaries



Timeline





2023 – Membership Levels

HOUSE | \$1 - \$500 *Bi-Weekly \$1 - \$19*

- Bi-Weekly Inside Elections Publication
- Inside Elections Quarterly Client Call
- PAC Lanyard
- PAC Party @ SC Legislative Softball Game
- PAC Events as they are available
- PAC House Level Lapel Pin – Colorful
- PAC House Level Annual Gift

SENATE | \$501 - \$1,000 *Bi-Weekly \$20 - \$38*

- All benefits under House +
- PAC Senate Lapel Pin –
- Copper
- Exclusive Call with Inside
 Election and BCBS SC
- PAC Senate Level Annual Gift

CABINET | \$1,001 - \$2,500 *Bi-Weekly \$39 - \$96*

- All benefits under Senate +
- PAC Cabinet Lapel Pin Silver
- Breakfast with Government Affairs Team
- PAC Cabinet Level Annual Gift

PRESIDENTIAL \$2,501 - \$5,000 *Bi-Weekly \$97 - \$192*

- All benefits under Cabinet
 +
- PAC Presidential Lapel Pin
 Gold
- Attend a Political Event with GA Team
- CEO/President's Gathering
- PAC Presidential Level Annual Gift



Lapel Pins + Logo Items

















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Communications

Inside Elections – Biweekly – PAC Members

Annual Campaign – Weekly – All Eligibles & Members

Small Group – As Needed – Location Specific

PAC Website – Wherever I Can – Whomever I Can

GOTV Campaign (September) – Corporate Newsletter – Teams

PAC Sponsored Activities – Individual Touches – As Allowed



A New ApproachIncentivizing Leadership

