ARISTOTLE

Communicating the PAC to Changing Workforces

Kelly Eaton Nov 2025



Aristotle Professional Services



Outsourcing & Compliance

Compliance management to assist PACs with preparing, filing, and reporting required federal and state disclosures, end-to-end contribution compliance, and disbursement activities, including check distribution and bank reconciliations.



Consulting

Our seasoned Consulting
Services Team specializes in
launching and managing PACs,
offering tailored strategies that
drive advocacy and growth. We
provide comprehensive support
in areas such as fundraising,
marketing, event planning,
budgeting, and website
development, all designed to
enhance political programs. With
our expertise, we empower
clients to make a lasting impact
in the political arena and achieve
goals with confidence.



Technology & Data Services

Our technology platform includes comprehensive tools and features to manage and elevate programs and campaigns. Each account manager provides dedicated technical support, unlimited software training, technology best practices, and on-demand, real-time product assistance to effectively utilize our software. We have robust data services to grow and enhance engagement.



Miranda Priestly, The Devil Wears Prada

Florals?

For spring?

Groundbreaking.

Nothing in PAC management is new... but everything about your workforce is.

Workforce, Office Culture, & Communications are Changing



Remote/Hybrid and Return to Office Policies



Workforce Transformation and Generational Changes



Impact of AI on Corporate America

4 Ways to Reimagine PAC

Address Modern Realities Make Access Seamless

Redesign PAC Framework

Operationalize, Measure, and Adapt The Workforce Has Changed Faster Than PAC Strategy

Fragmented Attention





Declining institutional trust

Limited Touch
Points for
Remote/Hybrid
Workforces

The Workforce Has Changed Faster Than PAC Strategy



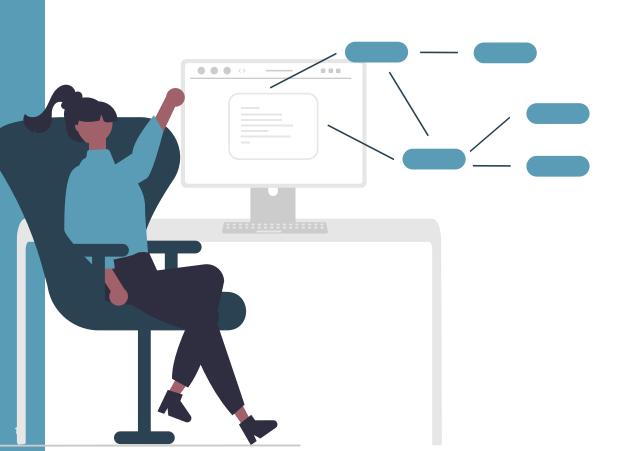
Digital Saturation



Authentic Value-Based Identity Meet employees where they already are, not where we wish they were.



Redesign Your PAC Framework for Modern Realities



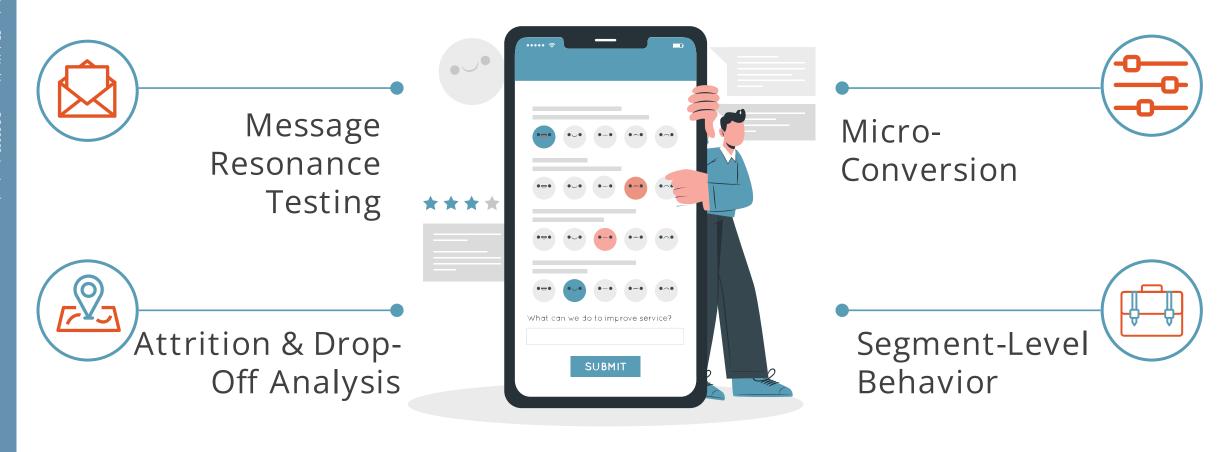
Define the PAC's value proposition for the audience

Build a tiered strategy

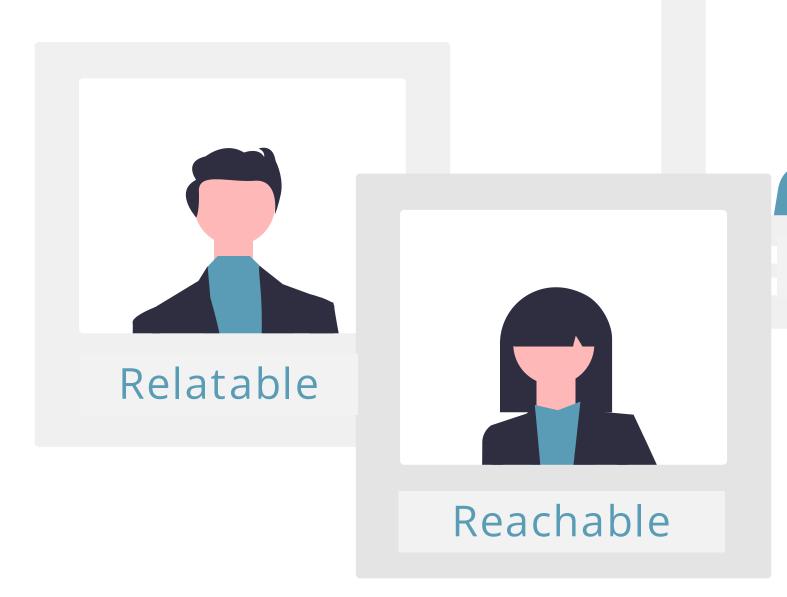
Prioritize channels that match behavior, not tradition

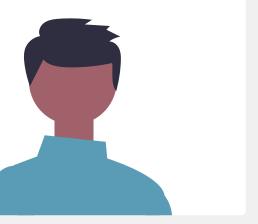
Create feedback opportunities

Operationalize, Measure, and Adapt



3R's for Messaging & Content

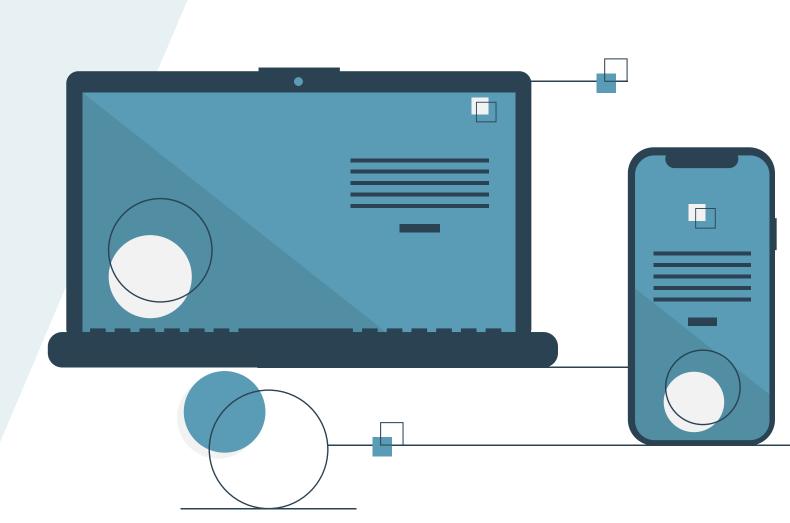




Repeatable

Make PAC Access Seamless

- Design for digital behavior
- Use direct links & automations
- Ensure mobile-ready content
- Remove friction at every step
- Convenience equals engagement



4 Ways to Reimagine PAC

Address Modern Realities

Shifting Workforce

Make Access Seamless

Iterate Relentlessly



Redesign PAC Framework

Diagnose the Disconnect

Operationalize, Measure, and Adapt

Rethink the Playbook

$A\,R\,I\,S\,T\,\underset{\mathsf{Now}\,\,\mathsf{You}\,\,\mathsf{Know}^\mathsf{m}}{\mathsf{T}}$



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