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# EU Decision-Making Masterclass

## The Council of the European Union perspective Decision-making from the Member States level

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# Main points

- 1) How the Council works in practice and how Member States positions are coordinated
- 2) The role of working groups, COREPER, and political guidance in shaping outcomes
- 3) Practical insights on interinstitutional negotiations and Council dynamics
- 4) Practical Advocacy & Influence Tactics

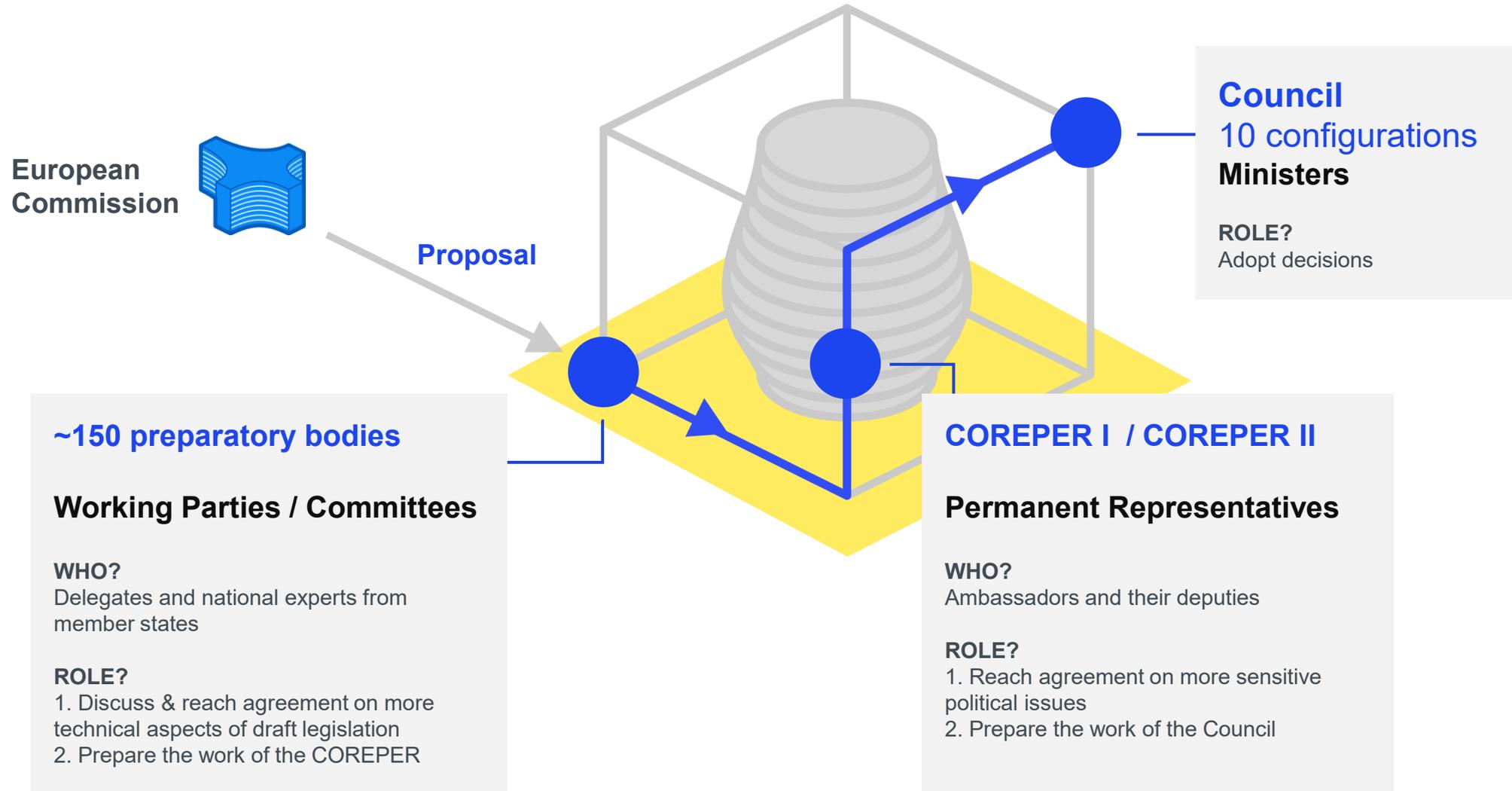


# 1.a) How the Council works in practice

- **10 Council Configurations**
- **The Three-Stage Procedure**
  1. **Working Parties/Committees**
  2. **COREPER (Committee of Permanent Representatives)**
  3. **Council Meetings**
- **The Rotating Presidency**



# Structure of the Council



# One Council – Ten configurations



The Council  
of the European  
Union



**General Affairs**



**Foreign Affairs**



**Transport,  
Telecommunications  
and Energy**



**Economic and  
Financial Affairs**



**Competitiveness**



**Environment**



**Employment, Social  
Policy, Health and  
Consumer Affairs**



**Justice and Home Affairs**



**Education, Youth,  
Culture and Sport**



**Agriculture and Fisheries**





## Role of the Council of the EU

**Negotiate and adopt EU laws,**  
*in most cases with the European Parliament*

**Adopt the EU budget,** *with the European Parliament*

### **Coordinate member states' policies**

- Economic and fiscal policies
- Education, culture, youth and sport
- Employment policy

### **Develop the EU's common foreign and security policy**

*Guidelines set by the European Council*

### **Conclude international agreements**

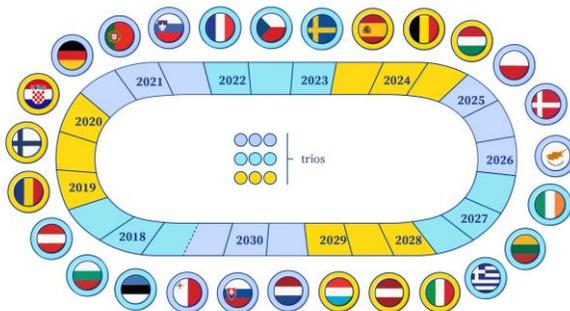


# The rotating presidency of the Council

## Member States rotate every 6 months

18-month rolling programme of **three** successive presidencies.

Currently: **PL, DK, CY** until 30 June 2026 followed by **IE, LT, EL**



## ROLE OF THE ROTATING PRESIDENCY

### Three core functions:

- Organises, prioritises and plans
- Negotiates
- Communicates

### Chairs:

- Council configurations except Foreign Affairs
- Coreper I and II
- Committees and working groups



## 1.b) How Member States Positions are Coordinated

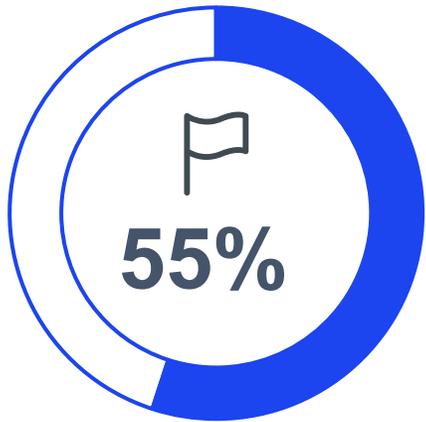
- **National Level:** Capital / Ministry of Foreign Affairs / European Affairs Department / Permanent Representation
- **Council Level:** Working Parties / Coreper / Rotating Presidency and Trios / Council Configurations (Ministerial Level)
- **General Affairs Council:** Ensures consistency across all other Council work and prepares meetings for the European Council
- **Strategic Direction:** European Council (Heads of State or Government) sets broad political priorities which the Council then translates into specific legislation (negotiation and adoption) and policy coordination.
- **Voting Rules** (Most legislation is passed by Qualified Majority Voting)



# The voting system in the Council

## Qualified majority

the default voting rule -  
system of double majority



of member  
states



of EU  
population

## Unanimity

some examples:

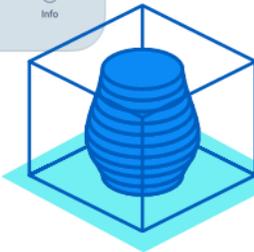
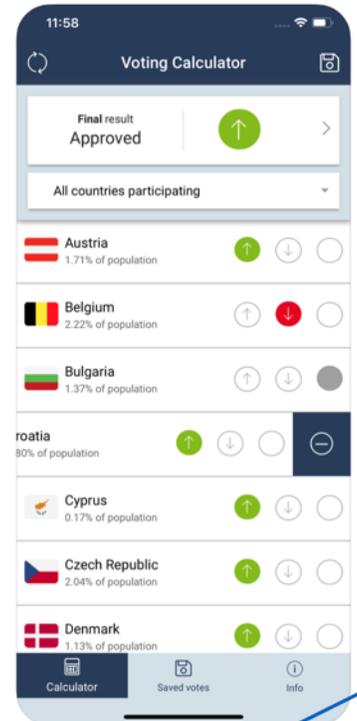
- Enlargement of the EU
- Common foreign and security policy
- Taxation
- Multiannual financial framework

## Simple majority

mostly for procedural decisions



Council Voting  
Calculator App



## 2) The role of working groups, COREPER, and political guidance in shaping outcomes

### a) The Role of Working Groups (The Technical Foundation)

- **Technical Scrutiny:** Line-by-line analysis of Commission proposals
- **Negotiation Arena:** Primary forum for reaching consensus
- **Influence on Content:** They often shape policy outcomes
- **Initial Compromises:** They set the initial negotiating mandate

### b) COREPER (The "Engine Room" and Political Broker)

- **Filtering and Sorting:** Reviews the work of the working groups
- **Brokerage:** Acts as a negotiator to find compromises on open issues
- **Mandate Setting:** Making them the crucial arbiters of the final deal



## c) Political Guidance (Steering the Direction)

- **European Council:** Sets the overall political direction/priorities of the EU
- **Council Presidency:** Holds the reins of working groups and COREPER
- **General Approaches and mandates:** Council's negotiation position
- **Ministers (Council Configurations):** Provide final political approval



# The European Council sets the EU's overall political direction

27 Heads of State  
or Government

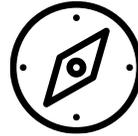
+

The President  
of the European Council

+

The President  
of the European Commission

Meeting twice every 6 months  
and whenever required  
(Special European Councils)



Defines overall **political direction**  
and **priorities**



**Mostly decides by consensus**,  
but by qualified majority for a limited  
number of decisions e.g. in:

- Electing its President
- Appointing the High Representative
- Establishing the list of Council configurations



Exercises **no legislative functions**



## d) Summary of Interaction

1. **Working Groups** handle technical issues **and** build initial consensus.
2. **COREPER** sorts these, manages disputes, and provides political brokering.
3. **Political Guidance** sets the agenda and, at the ministerial level, confirms the final, often pre-negotiated, agreement.



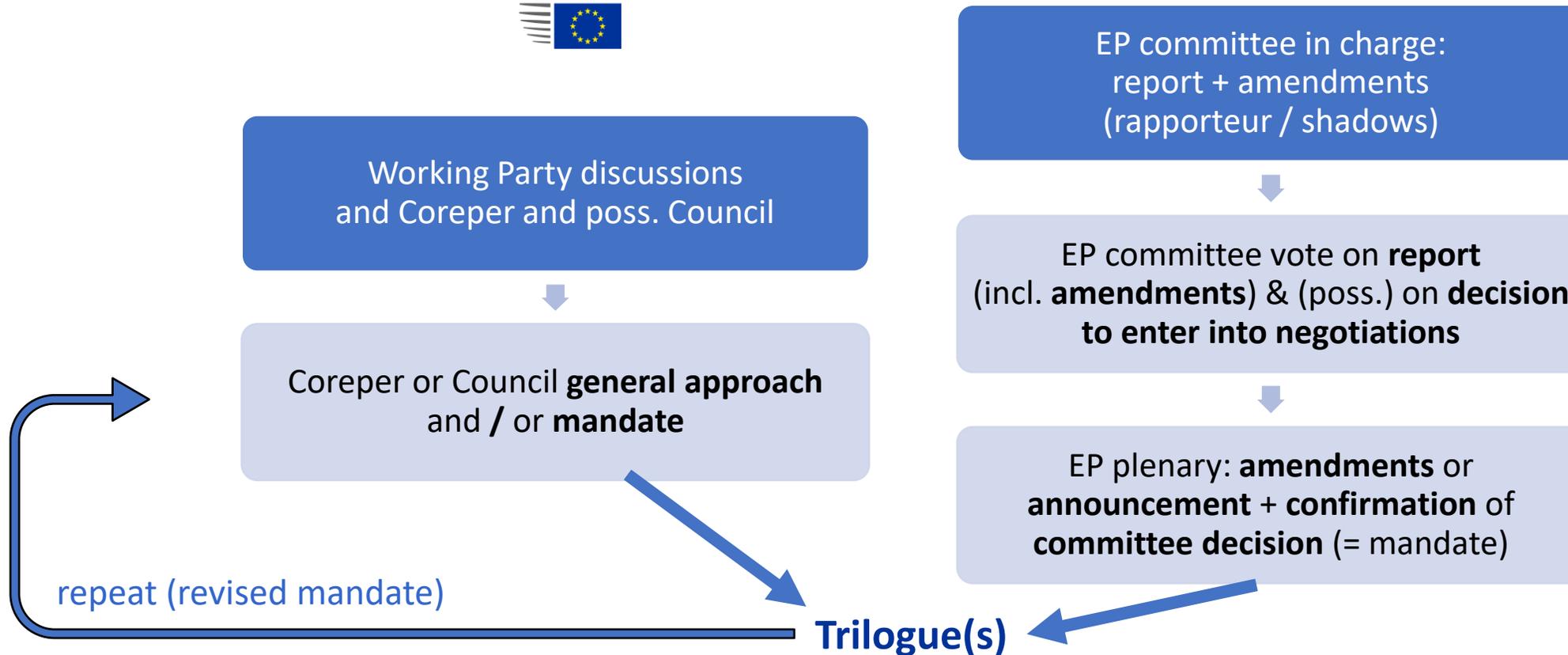
## 3.a) List of practical insights on interinstitutional negotiations

- **Trilogues are the Norm:** Most EU legislation is settled in informal "trilogues"
- **Trilogues are Influential:** Influence positions before they become fixed
- **The Four-Column Table is Supreme:** Negotiations revolve around it
- **Identify the "Power Broker" (Presidency):** Working Party / Coreper Chair(s)
- **Understand the Mandate Constraints:** Based on strict instructions from capitals

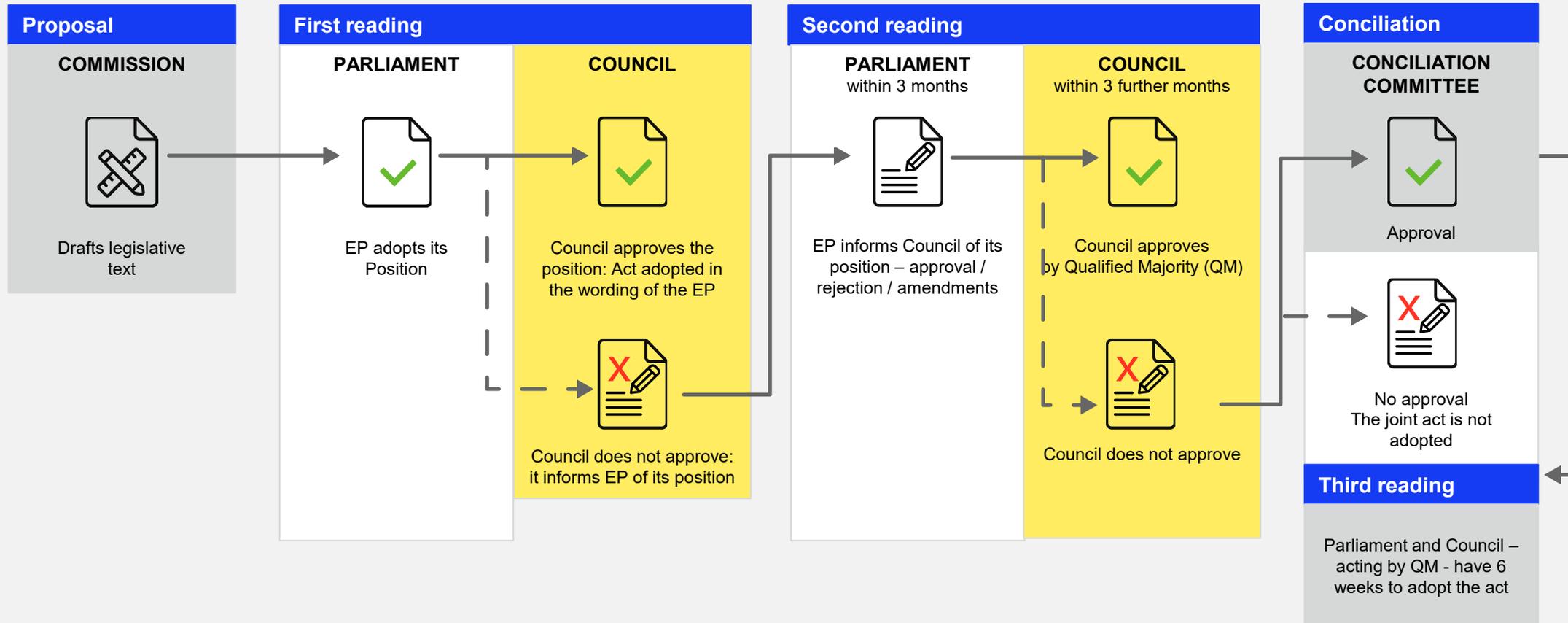


# Trilogues - tripartite meeting

Council and EP work in parallel on the Commission proposal. The Commission acts as facilitator during these negotiations



# Ordinary Legislative Procedure (I): Article 294 - TFEU



## 3.b) List of practical insights on Council dynamics

- **The Three-Level Approach: Influencing at the working party level is often more effective than at the ministerial level.**
- **General Approach and Mandate are Crucial: This is often the most critical stage for national or businesses interests.**
- **Coalition Building is Essential: With 27 Member States, you must build alliances. Small states have less blocking power, making coalition building with similar-interest states necessary to influence voting.**
- **The Presidency shapes negotiations with the EP: The country holding the 6-month Presidency can influence the agenda, decide how to group issues, and determine the pace of negotiations.**



## 4) Practical Advocacy & Influence Tactics

- **Act Early and Throughout:** Influence the process before the Commission proposal is published and keep engaging throughout the Council working party stage.
- **Target the Right Players:** Focus on the chairs and specific national representatives in the Council working party/ies.
- **Leverage National Channels:** Since Council members are national ministers, influencing national governments in their capitals can have a direct impact on the EU negotiations.



- **Provide Technical Solutions: Decision-makers are not experts in all fields. Providing concrete, well-evidenced amendments or solutions (e.g., in a 4-column table format) is highly effective**

<p align="center"><b>Proposal for a directive of the European Parliament and of the Council</b>  <b>on copyright in the Digital Single Market</b>  <b>COM (2016) 593 final - 2016/0280 (COD)</b>  <u><i>PART 1: CITATIONS AND RECITALS</i></u></p>				
Row	COMMISSION PROPOSAL COM(2016)593	EP TEXT P8_TA-PROV(2018)0337 A8-0245/2018	COUNCIL TEXT 9134/18	POSSIBLE COMPROMISE SOLUTION
1.	Proposal for a DIRECTIVE OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL on copyright in the Digital Single Market (Text with EEA relevance)	Proposal for a DIRECTIVE OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL on copyright in the Digital Single Market (Text with EEA relevance)	Proposal for a DIRECTIVE OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL on copyright in the Digital Single Market (Text with EEA relevance)	Proposal for a DIRECTIVE OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL on copyright in the Digital Single Market (Text with EEA relevance)
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# QUESTIONS?





# Thank You!

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