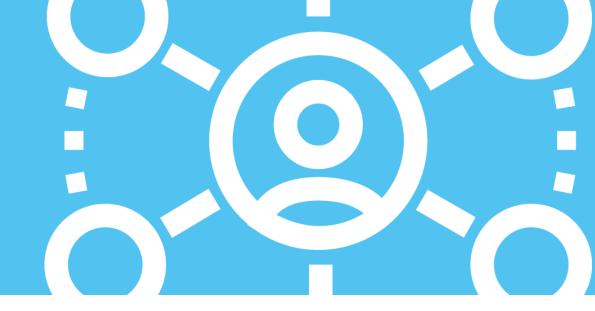
TWITTER THE GOLDMINE



INFORMATION



In a context of an information flow and an increase in the number of stakeholders, it is important to get the right information with real addedvalue.

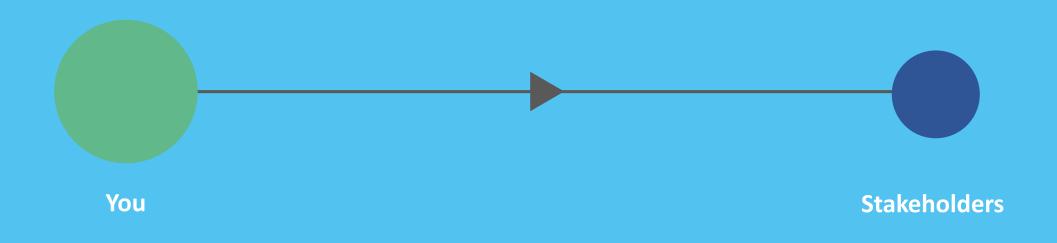
TARGET



From Big data to refined information: listen to the stakeholders, micro-target Key Opinion Leaders and prescribers of your organisation.



A better understanding of the influence mechanism to efficiently leverage public affairs strategies



The node's size



NODE

You and the stakeholders

LINK

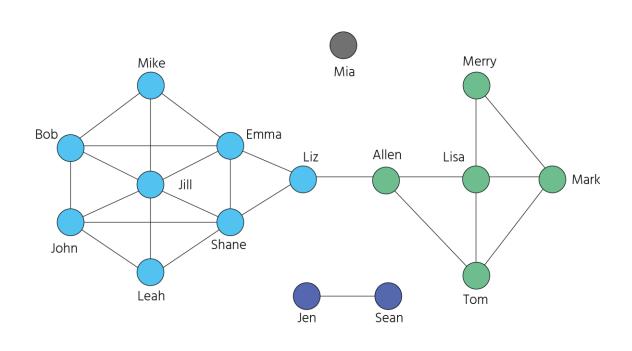
Degree = Number of interactions

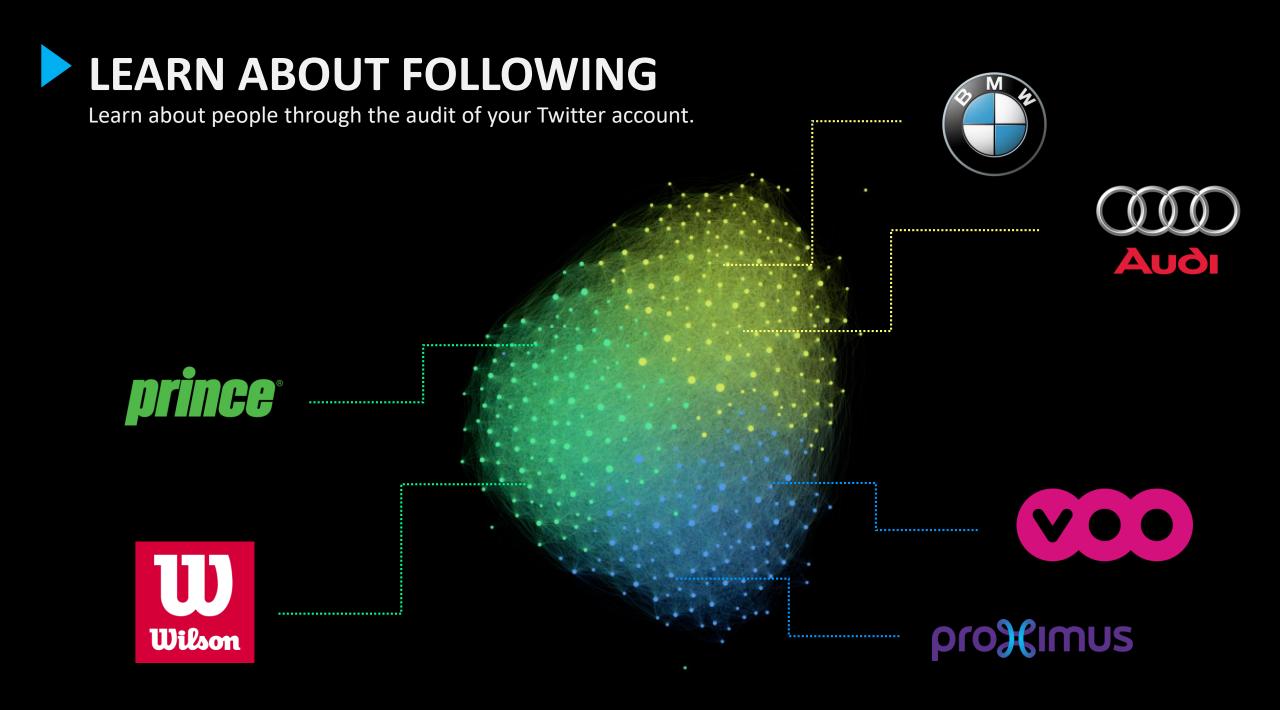


INTERACTION

Difference between in-degree (I receive) and out-degree (I give)

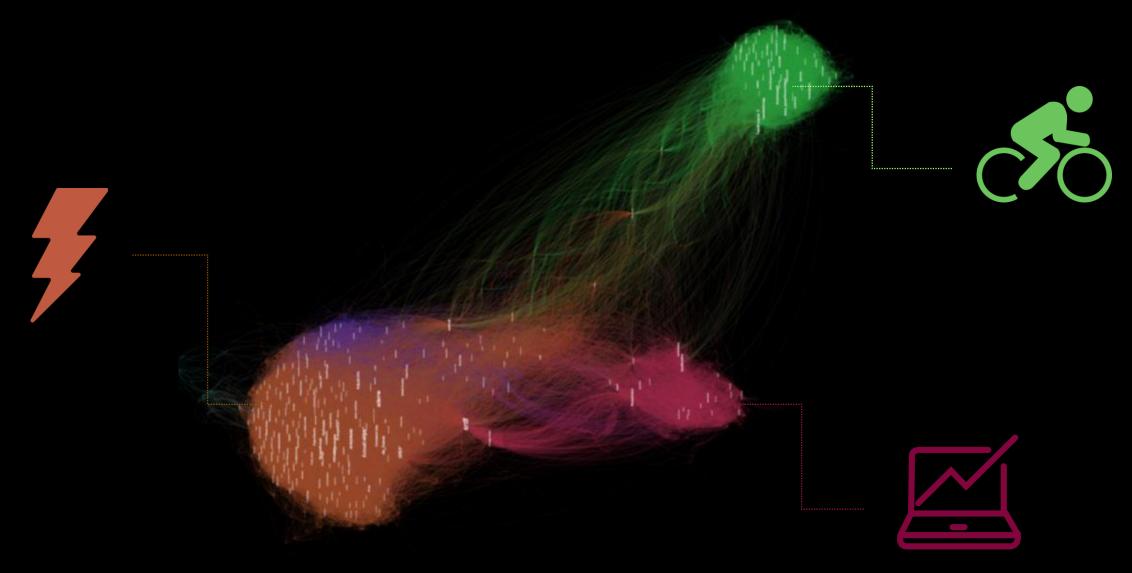
The node's color





LEARN ABOUT FOLLOWERS

Talk to the right people



VISUALIZE YOUR ECOSYSTEM

Identify the different communities





EU community





Medical doctor community

OPTIMIZE YOUR MONITORING

On the basis of your ecosystem



Accurate



Noise-free



Qualitative





TARGET

efficiently and map your followers

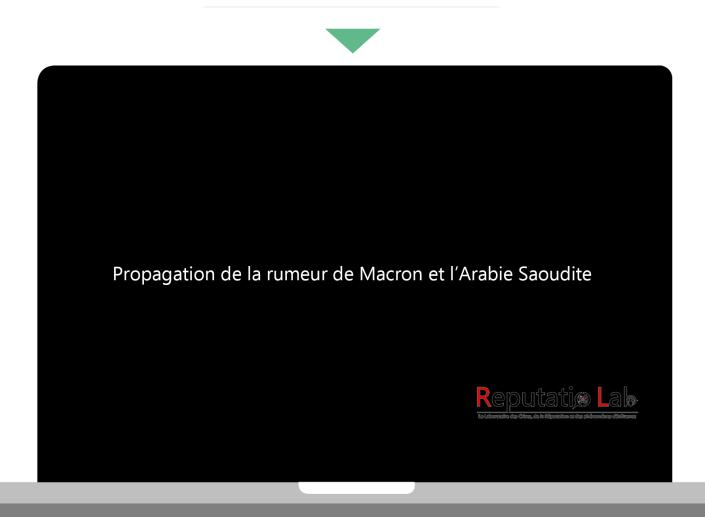
From your Twitter account or keywords: get **the influence map** of your sector & identify **Key Opinion Leaders** to be targeted

AUDIT DE COMPTE - FSEU

Account	Follow	Followe	Location	Description	Communities	Reputation Scc 🔻	Interest Scc 🔻
SFPE_Inc	894	1724	Gaithersburg, MD	The leaders in engineering a fire safe world. Follow for information and updates about fire protection engineering and SFPE news.	Scientific research and engineering	179	9 104
RISEFR	368	379	Trondheim, Norge	Official account for the Norwegian fire research laboratory. New RISEFR reports, fire research updates, ongoing projects (tweets publ. w client permission).	Scientific research and engineering	127	7 89
Evacuation Model	2472	884	Auckland, New Zealand	Sharing news related to Evacuation Modelling for several threats: #Fire #WildFire #Earthquake #Tsunami #Flood #Terrorism #ToxicGas #VulcanicEruption #Hurricane	Scientific research and engineering	108	3 209
r_lovreglio	3145	939	Auckland, New Zealand	Research Fellow at @AucklandUni, Expert on HumanBehaviour in Fire/Quakes, @EvacuationModel, PedestrianDynamic, VirtualReality, AugmentedReality, SeriousGames	Scientific research and engineering	100	186
IntMaFSE	247	285	Ghent - Edinburgh - Lund	The International Master of Science in Fire Safety Engineering is a two-year master commonly organized by the Universities of Ghent, Edinburgh and Lund.	Scientific research and engineering	96	5 79
welchsUK	127	263	B Edinburgh, Scotland	Fire researcher, lecturer in Computational Methods for Fire Safety Engineering in the BRE Centre for Fire Safety Engineering at the University of Edinburgh	Scientific research and engineering	82	2 24
Interflam conf	52	221	Royal Holloway College, London	International Conference on Fire Science and Engineering held in the UK every three years Next Interflam 4 - 6 July 2016, UK	Scientific research and engineering	80	13
m_stromgren	438	565	Lund	Researcher at RISE Fire Research in fire safety engineering and building regulations. Director of the Board of Society of Fire Protection Engineers (SFPE).	Scientific research and engineering	77	7 52
Nils_Johansson	205	323	Lund, Sweden	Associate Senior Lecturer at the Division of Fire Safety Engineering, Lund University.	Scientific research and engineering	76	5 42
Ragniragni	1802	616	HVL, RISEFR, OVGM	PhD candidate fire research, material chemistry background. Norwegian, nerd, foodle, hiker, dancer, supporter of women in science, SEPE Norway VP, MNEB chair.	Scientific research and engineering	74	4 95

GO BACK TO THE SOURCE

Understand where a news/rumour comes from and see who it reaches



EVOLUTION OF STAKEHOLDERS

Understand where a news/rumour comes from and see who it reaches



EVERYTHING YOU NEED is just under your nose





AUDIT



TRIANGULATION

Sector & Stakeholders



IDENTIFICATION

Stakeholders, their communities and relationships



MONITORING

Microscopic way of doing big data