



CLIR
POLITICAL ACTION
COMMITTEE



2018
ANNUAL REPORT

A Letter from the CLIA PAC Treasurer

In 2018, the Cruise Lines International Association Political Action Committee (CLIA PAC) had one of its most successful years. CLIA PAC increased the number of individual donors by 50% and increased total receipts by 60% over 2017. Thanks to the leadership of CLIA members and CLIA staff, CLIA PAC received for the first time more than \$100,000 in contributions in a single year. On behalf of CLIA and CLIA PAC, I want to express my appreciation to everyone who supported the PAC.

CLIA actively engaged in the political process during the 2018 mid-term elections. The PAC's Board of Directors carefully reviewed candidates to ensure contributions were made strategically and in line with the cruise industry's priorities. Your ongoing engagement in CLIA PAC enabled us to support Democratic, Republican, and Independent candidates who are champions of cruising. Ninety-one percent of candidates who received contributions from CLIA PAC won their races.

When the new Congress convenes in 2019, we will face new opportunities and challenges, including a divided Congress with a Democratic Majority in the House and a Republican Majority in the Senate. CLIA's continued engagement in the political process and outreach to educate policymakers on the importance of cruising to America's tourism sector will be more important than ever.

As we seek to continually improve CLIA PAC, we are excited to announce that early this year we will launch a new website for the PAC. You may use the website to receive the latest information on the PAC's activities, your individual contribution history, and an option for making online donations using your credit card. We will also expand the PAC's outreach to include engagement of CLIA's travel agent community. Please be on the lookout for these exciting developments.

I look forward to our continued success in the 116th Congress.
Thank you again for your generous support of CLIA PAC.



Michael J. McGarry

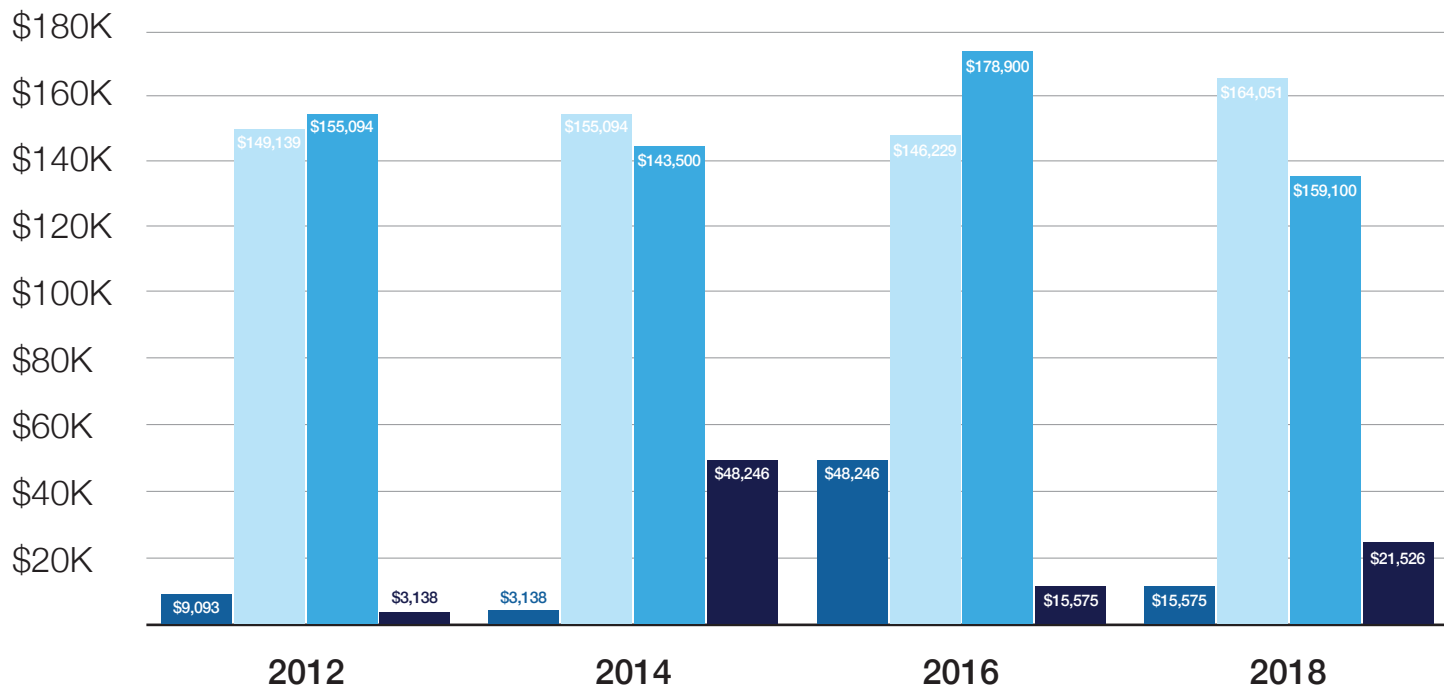
Treasurer, CLIA PAC
Senior Vice President, Government Affairs
Cruise Lines International Association, Inc.



Financial Highlights

CLIA PAC by Election Cycle

■ BEGIN CASH ON HAND
■ RECEIPTS
■ DISBURSEMENTS
■ END CASH ON HAND



Disbursement Considerations



HAS A CRUISE PRESENCE
IN THEIR STATE OR
CONGRESSIONAL DISTRICT



DEMONSTRATES
CONSTRUCTIVE APPROACHES
ON CRUISE ISSUES



SERVES ON A KEY
CONGRESSIONAL
COMMITTEE



HOLDS A HOUSE OR SENATE
LEADERSHIP POSITION



HAS THE POTENTIAL FOR
ELECTORAL SUCCESS



HAS RECEIVED PREVIOUS
CLIA PAC SUPPORT

2018 Disbursements

NAME AMOUNT PARTY STATE DISTRICT

U.S. HOUSE OF REPRESENTATIVES

Kevin Brady	\$7,500	REP	TX	8
Vern Buchanan	\$2,000	REP	FL	16
Kathy Castor	\$1,000	DEM	FL	14
Elijah Cummings	\$1,500	DEM	MD	7
Carlos Curbelo	\$7,500	REP	FL	26
Peter DeFazio	\$2,500	DEM	OR	4
Jeff Denham	\$1,500	REP	CA	10
Mario Diaz-Balart	\$2,000	REP	FL	25
Garret Graves	\$1,000	REP	LA	6
Sam Graves	\$1,500	REP	MO	6
Duncan Hunter	\$1,000	REP	CA	50
Kevin McCarthy	\$2,700	REP	CA	23
Frank Pallone	\$1,000	DEM	NJ	6
Steve Scalise	\$2,500	REP	LA	1
Randy Weber	\$2,000	REP	TX	14
Frederica Wilson	\$3,000	DEM	FL	24

U.S. SENATE

Bill Cassidy	\$2,500	REP	LA	8
Susan Collins	1,000	REP	ME	16
Mike Crapo	\$5,000	REP	ID	14
Angus King	\$2,000	INDEP	ME	7
Bob Menendez	\$1,500	DEM	NJ	26
Rob Portman	\$1,500	REP	OH	4
Brian Schatz	\$3,000	DEM	HI	10
Tim Scott	\$2,500	REP	SC	25
Dan Sullivan	\$2,000	REP	AK	6
John Thune	\$2,000	REP	SD	6
Roger Wicker	\$1,500	REP	MS	50
Ron Wyden	\$2,500	DEM	OR	23

OTHER POLITICAL CAMPAIGN COMMITTEES

Democratic Congressional Campaign Committee
\$5,000

Democratic Senatorial Campaign Committee **\$5,000**

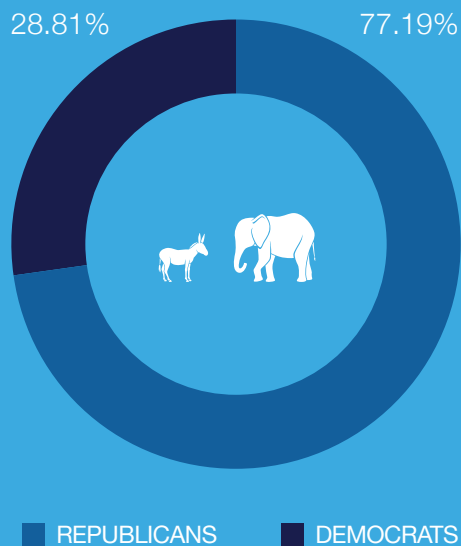
National Republican Congressional Committee
\$5,000

National Republican Senatorial Committee **\$5,000**

TRUE NORTH PAC **\$5,000**

Vote to Elect Republicans Now PAC **\$5,000**

2018 DISBURSEMENTS BY PARTY*

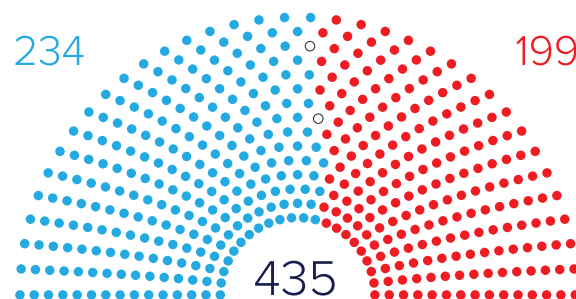


*CLIA PAC contributions over \$200 made in a calendar year are reported to the Federal Election Commission (FEC) and that information is available to the public on the FEC Website

Breakdown of Election 2018

What did November 6th look like this year? Below is an overview of the 2018 mid-term election and CLIA PAC's political engagement efforts this election cycle.

Following the 2018 mid-term elections, Democrats gained **39 seats** in the House and **lost 2 seats** in the Senate, resulting in a Democratic Majority in the House and a small Republican Majority in the Senate.

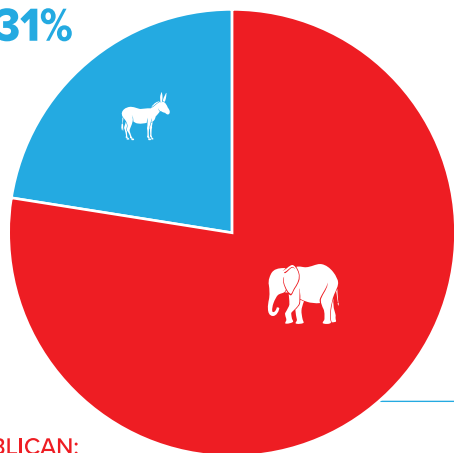


45

CLIA PAC supported

21 House candidates, 18 Senate candidates, and 6 political campaign committees.

DEMOCRATIC:
22.31%



REPUBLICAN:
77.69%

CLIA Contributions by Party

SENATE RESULTS:

- Republicans maintained control
- New Breakdown: R(53), D(47)

HOUSE RESULTS

- Democrats regained control
- New Breakdown: D(234), R(199)

WIN/LOSS RATIO OF
CANDIDATES SUPPORTED:

91.3% W

8.7% L

TOTAL DOLLARS RAISED
FOR THE 2017-2018
ELECTION CYCLE:

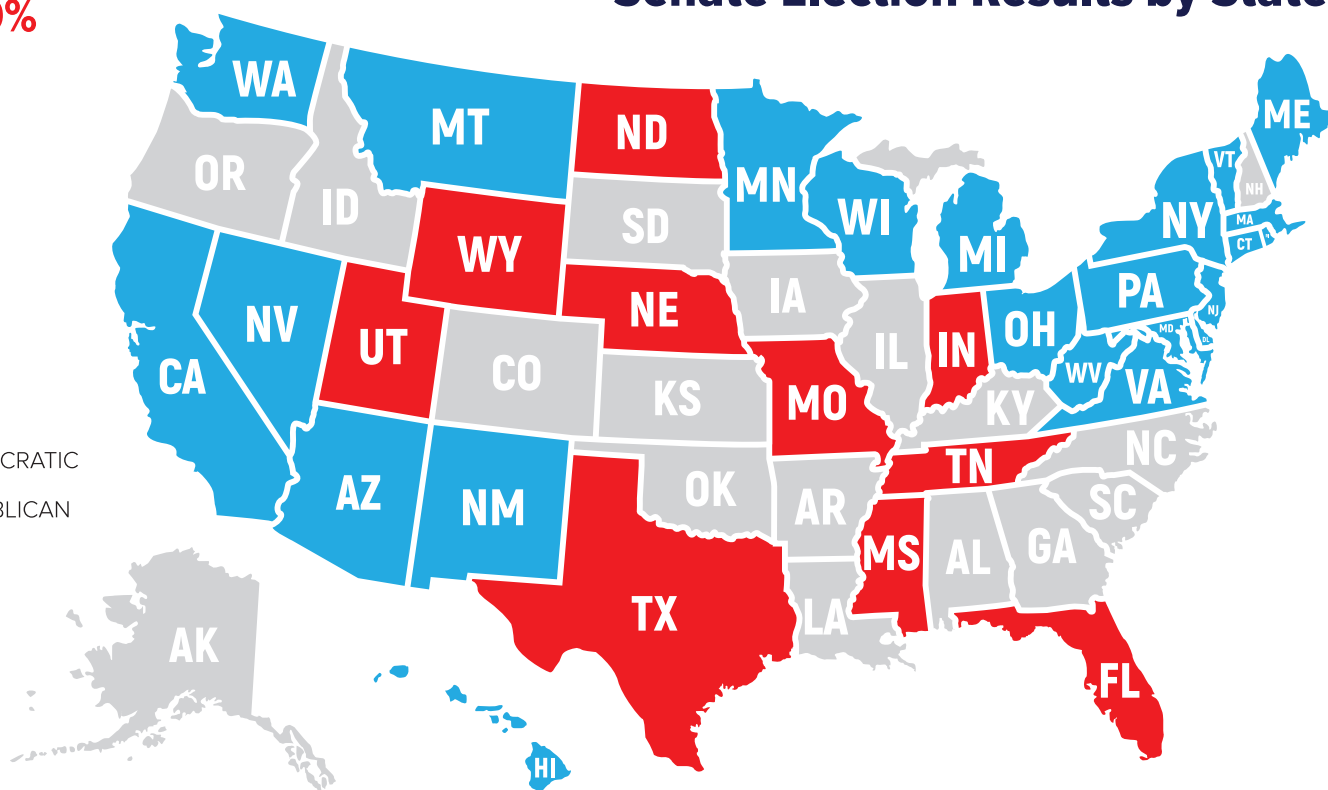
\$164,051

TOTAL DOLLARS DISBURSED
FOR THE 2017-2018
ELECTION CYCLE:

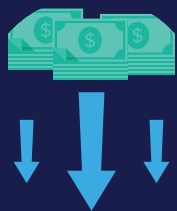
\$159,100

Senate Election Results by State

DEMOCRATIC
REPUBLICAN



2018 Policy Accomplishments



Mitigated impact of new national park entrance fees, achieving a substantial reduction and delay in implementation.



Defeated proposal to increase passenger processing fees at U.S. seaports.



Defeated proposals to establish costly and unnecessary layers of federal regulations on the cruise industry.



Delayed implementation of the Transportation Worker Identification Credential (TWIC) biometric reader program pending further analysis of feasibility.



Expanded outreach, education, and support of policymakers.

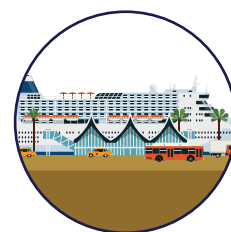
2019 Priorities



Promote the industry's commitment to sustainability among policymakers.



Further enhance the industry's relationships with key policymakers.



Promote the positive story of cruising's economic, social, and environment contribution.

2018 PAC Donors by level

SKY DECK: \$5,000

Micky Arison

Carnival Corp.

Madeline Arison

Frank DelRio

Norwegian Cruise Line Holdings Ltd. Holdings Ltd.

Richard Fain

Royal Caribbean Cruises Ltd.

Colleen Fain

Adam Goldstein

Royal Caribbean Cruises Ltd.

LIDO DECK: \$2,500 - \$4,999

Michael Bayley

Royal Caribbean Cruises Ltd.

Jason Liberty

Royal Caribbean Cruises Ltd.

Jason Montague

Regent Seven Seas Cruises

VISTA DECK: \$1,000 - \$2,499

James Abbas

Norwegian Cruise Line Holdings Ltd.

Faye Ashby

Norwegian Cruise Line Holdings Ltd.

Russell Benford

Royal Caribbean Cruises Ltd.

David Bernstein

Carnival Corp.

James Berra

Royal Caribbean Cruises Ltd.

Tandy Bondi

Carnival Corp.

Bill Burke

Carnival Corp.

Rob Casas

Norwegian Cruise Line Holdings Ltd.

Quinby Dobbins

Carnival Corp.

Christine Duffy

Carnival Corp.

Vivian Euart

Norwegian Cruise Line Holdings Ltd.

Dan Farkas

Norwegian Cruise Line Holdings Ltd.



Howard Flanders

Norwegian Cruise Line Holdings Ltd.

Victoria Freed

Royal Caribbean Cruises Ltd.

Lily Garcia-Roberto

Royal Caribbean Cruises Ltd.

Raimund Gschaider

Royal Caribbean Cruises Ltd.

Ross Henderson

Norwegian Cruise Line Holdings Ltd.

Roberta Jacoby

Royal Caribbean Cruises Ltd.

Eleni Kalisch

Royal Caribbean Cruises Ltd.

Mark Kansley

Norwegian Cruise Line Holdings Ltd.

Larry Kaye

Kaye Rose and Partners, LLP

Carolyn Kaye

Kaye Rose and Partners, LLP

Lisa Lutoff-Perlo

Royal Caribbean Cruises Ltd.

Michael McGarry

CLIA

2018 PAC Donors by level

VISTA DECK: \$1,000 - \$2,499

Camille Olivere

Norwegian Cruise Line Holdings Ltd.

Arnaldo Perez

Carnival Corp.

Carl Robie

Norwegian Cruise Line Holdings Ltd.

Brad Rose

Kaye Rose and Partners, LLP

Harry Sommer

Norwegian Cruise Line Holdings Ltd.

Randall Soy

Norwegian Cruise Line Holdings Ltd.

Terry Thornton

Carnival Corp.

Nikki Upshaw

Oceania Cruises

Lynn White

Norwegian Cruise Line Holdings Ltd.

VERANDA: \$500 - \$999

Jeffrey Anderson

Norwegian Cruise Line Holdings Ltd.

Katina Athanasiou

Norwegian Cruise Line Holdings Ltd.

Arnold Bramnick

Norwegian Cruise Line Holdings Ltd.

Tom Burke

Royal Caribbean Cruises Ltd.

Jessica Cilenjak

Norwegian Cruise Line Holdings Ltd.

Wes Cort

Norwegian Cruise Line Holdings Ltd.

John Diulus

Norwegian Cruise Line Holdings Ltd.

Wesley Dsilva

Norwegian Cruise Line Holdings Ltd.

Isabel Galvan

Norwegian Cruise Line Holdings Ltd.

Juan Carlos Garzon

Regent Seven Seas Cruises

Antje Gibson

Royal Caribbean Cruises Ltd.

Marty Goldman

Carnival Corp.

Shemain Grasso

Norwegian Cruise Line Holdings Ltd.

Carol Herron

Norwegian Cruise Line Holdings Ltd.

Paul Jarvis

Carnival Corp.

Caroline Johnson

CLIA

Michael Kaczmarek

Carnival Corp.

Roger Kline

Norwegian Cruise Line Holdings Ltd.

Bernhard Klotz

Norwegian Cruise Line Holdings Ltd.

Dana Kopp

Norwegian Cruise Line Holdings Ltd.

Mary Kucera

Norwegian Cruise Line Holdings Ltd.

Keith Lane

Royal Caribbean Cruises Ltd.

Nina Larsen

Norwegian Cruise Line Holdings Ltd.

David Lehman

Norwegian Cruise Line Holdings Ltd.

Michael Lingswiler

Carnival Corp.

Kwan Lowe

Royal Caribbean Cruises Ltd.

Eddy Martinez

Norwegian Cruise Line Holdings Ltd.

Michael Moore

Norwegian Cruise Line Holdings Ltd.

Elizabeth Oates

Royal Caribbean Cruises Ltd.

Helen O'Connell

Royal Caribbean Cruises Ltd.

Bjorn Ove Hansen

Norwegian Cruise Line Holdings Ltd.

Dondra Ritzenthaler

Royal Caribbean Cruises Ltd.

Glen Rothe

Norwegian Cruise Line Holdings Ltd.

Brian Salerno

CLIA

2018 PAC Donors by level

VERANDA: \$500 - \$999

Colleen Scott

Regent Seven Seas Cruises

Shawn Tubman

Norwegian Cruise Line Holdings Ltd.

Jose Vazquez

Norwegian Cruise Line Holdings Ltd.

Dwayne Warner

Carnival Corp.

Timothy Weber

Royal Caribbean Cruises Ltd.

Sandra Weir

Norwegian Cruise Line Holdings Ltd.

PROMENADE: UP TO \$499

Csaba Benedek

Carnival Corp.

Meegan Broussard

Carnival Corp.

Donnie Brown

CLIA

Carol Cabezas

Royal Caribbean Cruises Ltd.

Riccardo Cordara

Carnival Corp.

Tony Faso

Royal Caribbean Cruises Ltd.

Jose Fernandez

Carnival Corp.

Kay Fowler

Royal Caribbean Cruises Ltd.

Ron Gulaskey

Royal Caribbean Cruises Ltd.

Carola Mengolini

Royal Caribbean Cruises Ltd.

John Mitchell

Carnival Corp.

Darryl Mosely

Carnival Corp.

Karl Muhlberger

Norwegian Cruise Line Holdings Ltd.

Kirk Neal

Carnival Corp.

Larry Pimentel

Royal Caribbean Cruises Ltd.

Peter Schubert

Carnival Corp.

Charles Sylvia

CLIA

Vulu Tomasino

Carnival Corp.

Ian Waterfield

Royal Caribbean Cruises Ltd.



CLIA PAC Board Members



Tandy Bondi

*Vice President, Public Affairs,
Carnival North America, LLC*



Daniel Farkas

*Senior Vice President and
General Counsel,
Norwegian Cruise Line
Holdings Ltd.*



Eleni Kalisch

*Vice President,
Federal Relations,
Royal Caribbean Cruises
Ltd. & PAC Board Chair*



CLIA PAC Staff



Michael McGarry

*Treasurer & Senior Vice
President, Government Affairs*



Christina Perez

Government Affairs Manager



Loan Nguyen

Global Controller

Contributions to CLIA PAC cannot be deducted as a charitable contribution for federal tax purposes. Federal law requires us to use our best efforts to collect and report the name, mailing address, occupation and the name of the employer of individuals whose contributions exceed \$200 per calendar year. Contributions to CLIA PAC are for political purposes only. Contributions are voluntary, and you have a right to refuse to contribute without reprisal. FEC regulations allow a company to sign only one trade association PAC Authorization to Solicit Form per calendar year.

Learn More

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