Johnson Johnson GOVERNMENT AFFAIRS & POLICY

Strategic Planning

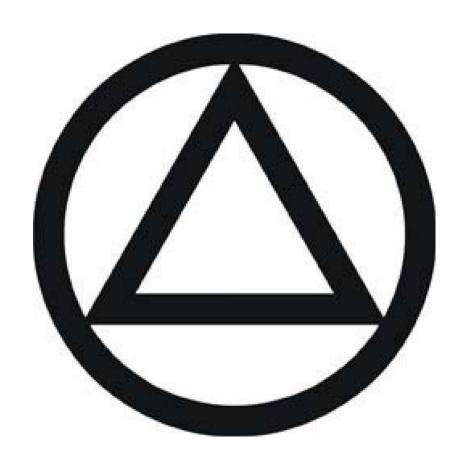
Renard Aron VP Government Affairs, Latin America

3 Dimensions

✓ Functional

✓ Business

✓ External



Structure

Global



Regional



Local

Global Leadership Team

US, EMEA, LATAM, APAC

BRZ, MX, COL, ARG, CHL

Functional Global



Health Care Policy

Regulatory Policy

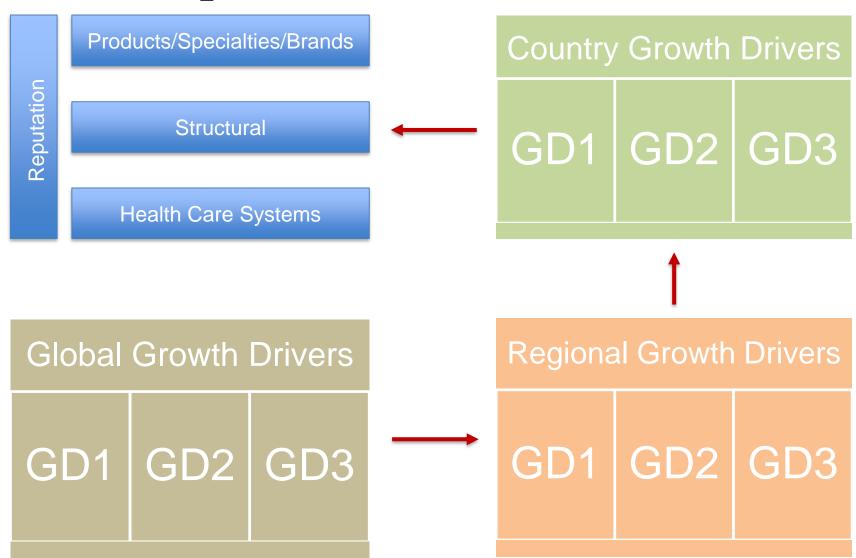
Coverage & Reimbursement **Policy**

Enterprise Issues

Functional Local (country)

PRODUCTS / SPECIALTIES / BRANDS REPUTATION **STRUCTURAL HEALTH CARE SYSTEMS** Stakeholder engagement / intel gathering / advocacy

Business priorities



Business corporate priorities

"We are looking at innovation in everything we do: in products and services, geographic solutions, commercial and investment models, and even the way we innovate."

Alex Gorsky

Chairman & Chief Executive Officer, Johnson & Johnson

#JNJ16BR



External









Bringing it together



3RD LATAM RETREAT MARCH 2017 - PUEBLA. **MEXICO**

Reputation

Products/Specialties/Brands

Structural

Health Care Systems

Stakeholder eng/ intelligence/ advocacy

WHAT

HOW

Latam Retreat

March 2016 R. Aron



Latam Retreat

Buenos Aires, June 2015 R. Aron



Reputation & stakeholder engagement











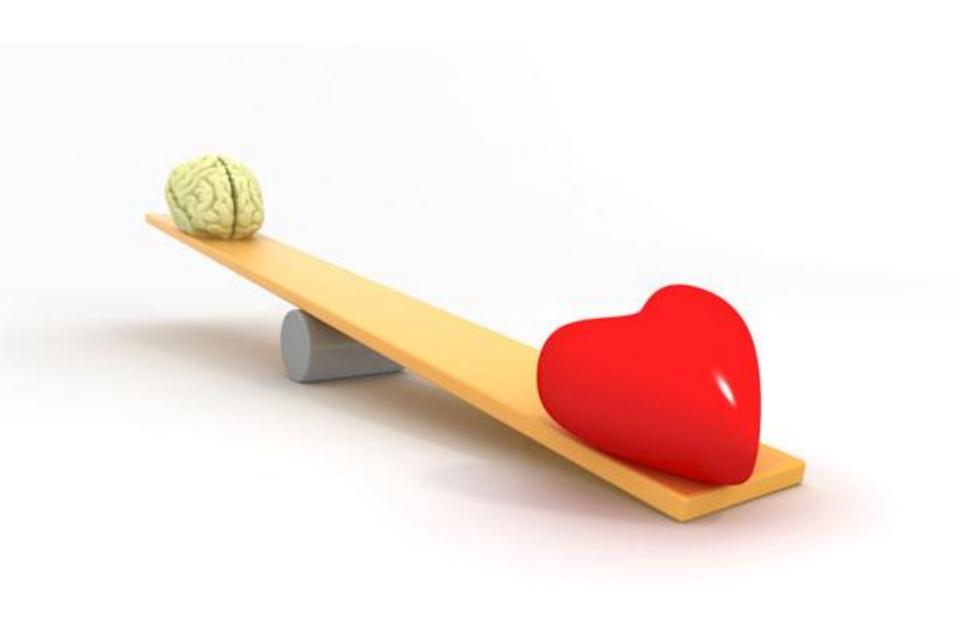








Conducida por Dr. Germán Fajardo Dolci, Director de la Facultad de Medicina de la UNAM.



THANK YOU!