





19 MUSEUMS

Anacostia Community Museum
Arts and Industries Building
Cooper-Hewitt, Smithsonian Design Museum
Freer Gallery of Art
Hirshhorn Museum and Sculpture Garden
National Air and Space Museum
National Air and Space Museum's Steven F. Udvar-Hazy Center
National Museum of African American History and Culture
National Museum of African Art
National Museum of American History, Behring Center
National Museum of the American Indian
National Museum of the American Indian's George Gustav Heye Center
National Museum of Natural History
National Portrait Gallery
National Postal Museum
Renwick Gallery
Arthur M. Sackler Gallery of Art
Smithsonian American Art Museum
Smithsonian Institution "Castle" Building

1 ZOO

The National Zoo

9 RESEARCH CENTERS

Archives of American Art
Museum Conservation Institute
Conservation Biology Institute
Smithsonian Institution Libraries
Smithsonian Center for Material Research and Education
Smithsonian Astrophysical Observatory
Smithsonian Environmental Research Center
Smithsonian Marine Station
Smithsonian Tropical Research Institute

3 CULTURAL CENTERS

Asian Pacific American Center
The Center for Folklife and Cultural Heritage
Smithsonian Latino Center



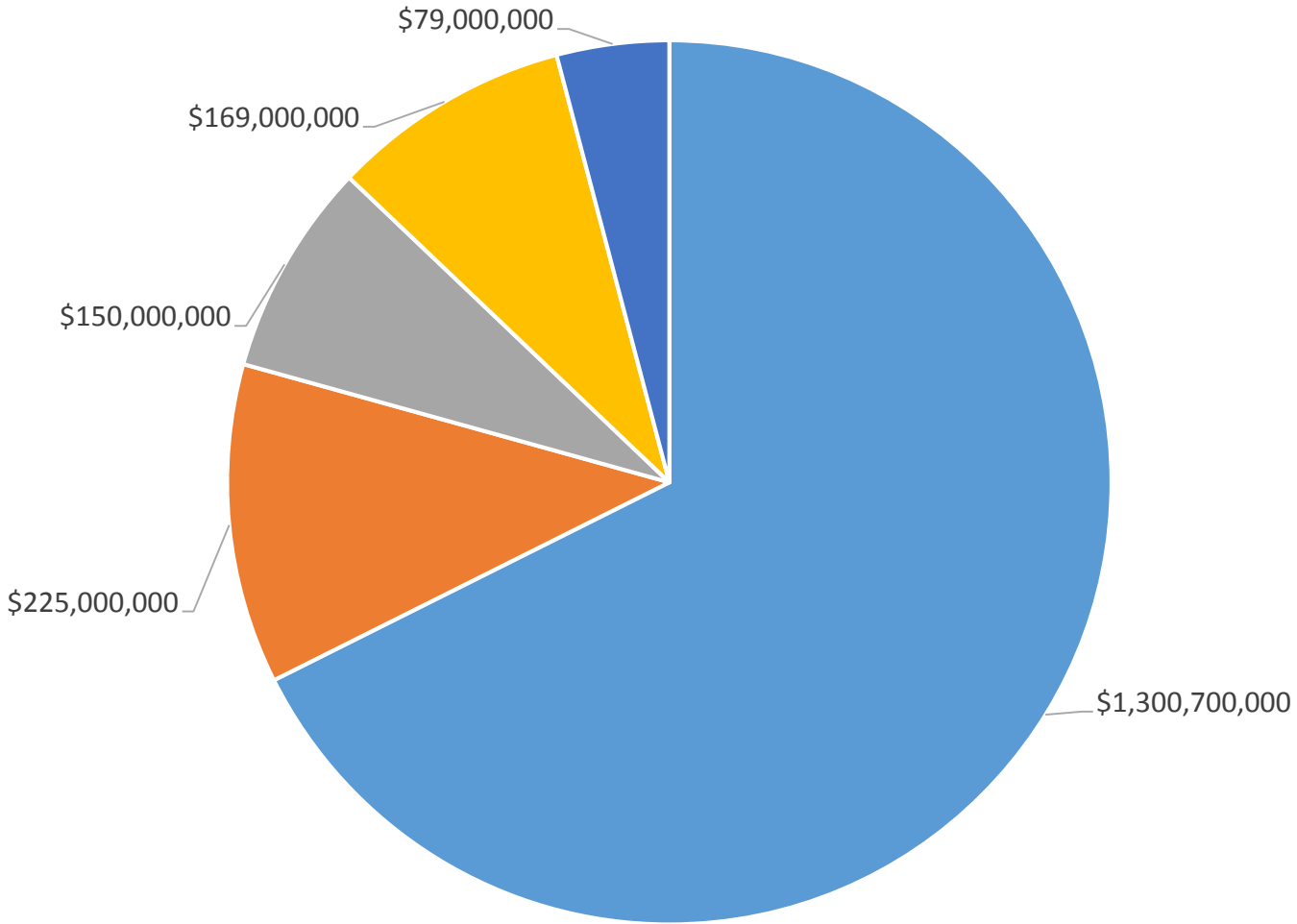
ABOUT SMITHSONIAN

- Quasi-federal Status

- 501(c)(3)

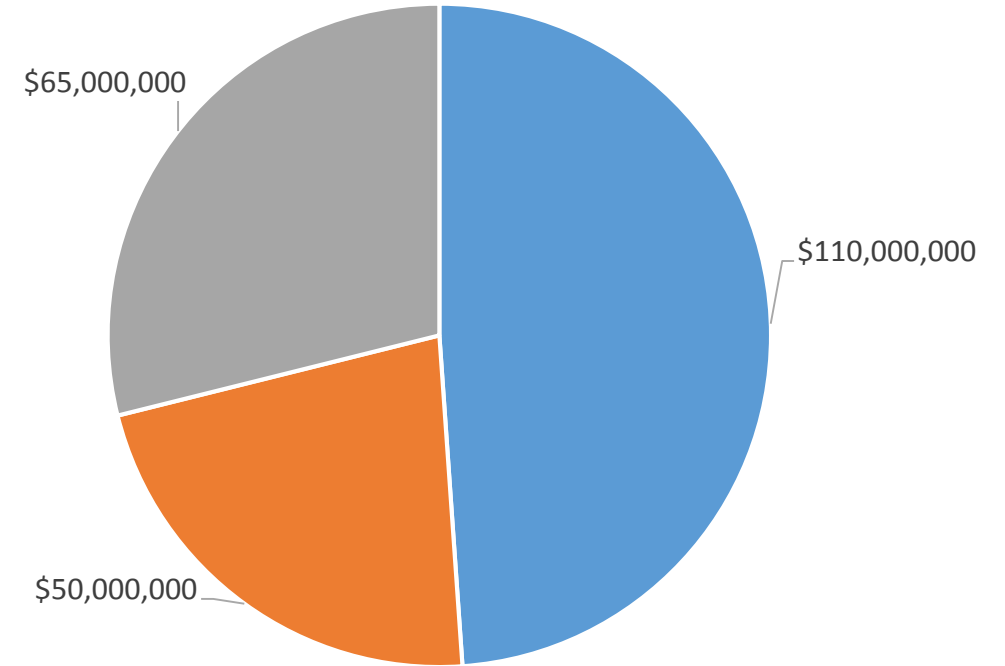
- Smithsonian Enterprises

FY19 BREAKDOWN



- Federal Appropriations
- Private Gifts & Grants
- Government Grants & Contracts
- Business Activities
- Investments

PHILANTHROPY BY SOURCE



- Individual
- Corporate
- Foundation

BY THE NUMBERS



CORPORATE PARTNERSHIPS AT SMITHSONIAN

 **GRANTS**

 **PHILANTHROPIC SPONSORSHIPS**

 **GIFTS IN-KIND**

 **STRATEGIC PARTNERSHIPS**



WHAT SUCCESS LOOKS LIKE



**NATIONAL ZOO
CONOCOPHILLIPS**



**COOPER HEWITT, SMITHSONIAN DESIGN MUSEUM
TARGET**



SMITHSONIAN CULTURAL RESCUE INITIATIVE
BANK OF AMERICA



3D DIGITIZATION
AUTODESK



ELEMENTS OF SUCCESSFUL PARTNERSHIPS



MISSION ALIGNMENT



TRUST & TRANSPARENCY



TAKING THE LONG VIEW



MUTUAL BENEFIT