

Here's how you build an advocacy story.

(It's all about identity)





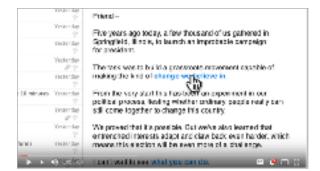




Political organizations learned this lesson first.













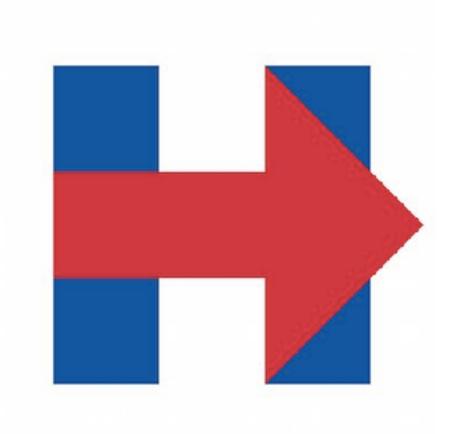






Campaigns help their supporters see themselves in the work.





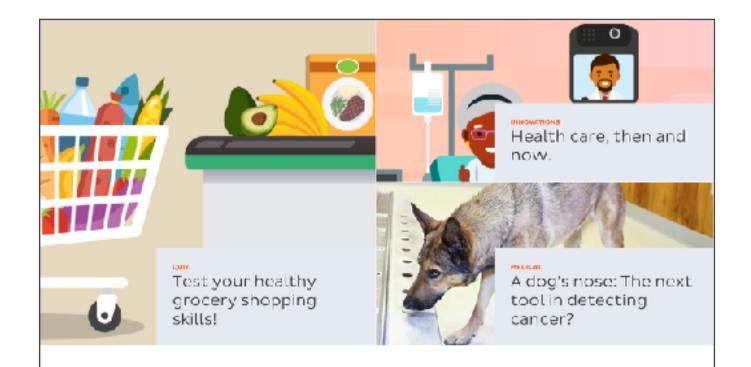


You're a DOER!

You care a lot about helping people: your friends, your family, and your neighbors.



Demystify the process to make supporters feel included.



We're Advancing Access to Quality Care in California. Here's How You Can Help:





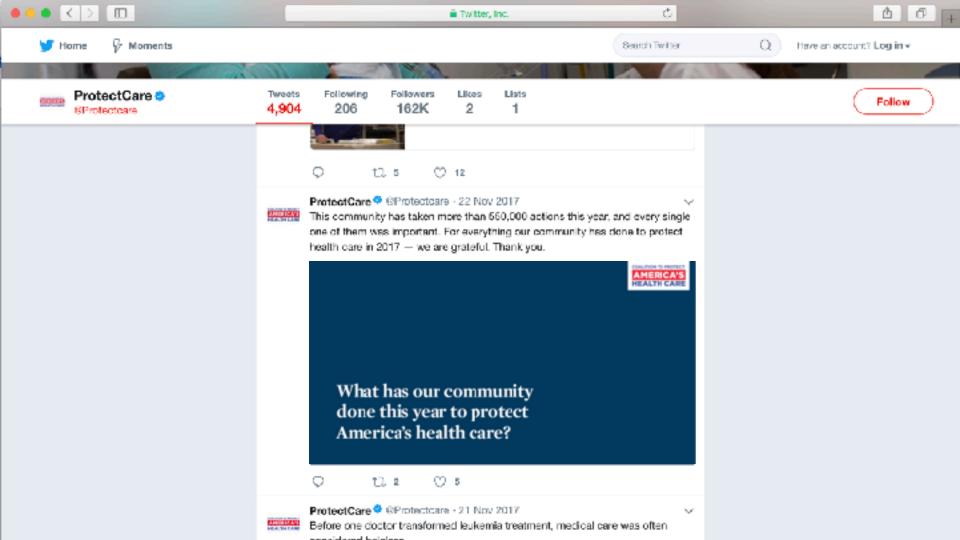






Use collective action to entice supporters to be part of a success.







17 Takeaways

Understand the stories your supporters want to tell the world about themselves.

Reference those stories back to your supporters when you communicate with them.

Give your supporters context for what you hope to accomplish together.

