



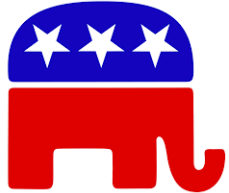
# US Election Briefing: What to Expect from the New President's Global Agenda

Nelson Cunningham  
President, McLarty Associates  
November 9, 2016

# Election Results (as of 5:00 pm 11/9)



## PRESIDENT:

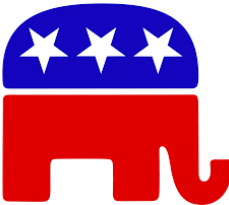


290  
TRUMP



228  
CLINTON

## SENATE:

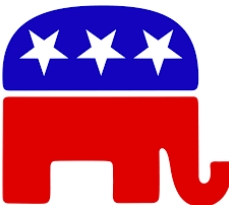


51  
McConnell



49  
Schumer

## HOUSE:



238  
Ryan?



193  
Pelosi



# Potential Lame-Duck Agenda

- Trans-Pacific Partnership - No
- Omnibus Spending Bill
- Ex-Im Bank Restoration
- Internet Sales Tax
- Supreme Court Vote - No



# Transition Timetable

- Chair: New Jersey Gov. Chris Christie
- Center for Presidential Transition created by Congress in 2010 to assist the process
- 4,000 appointments; 1,000 requiring Senate approval
- WH staff by Inauguration Day (Jan 20<sup>th</sup>)
- 100 agency leaders soon as possible thereafter
- Melding Transition Team with Trump and campaign
- Will Trump find sufficiently experienced appointees?



# Trump Foreign Policy Team

- Highly uncertain - Trump will look way outside the box
- Secretary of State: Newt Gingrich, John Bolton, Jeff Sessions, Bob Corker
- Secretary of Defense: Jeff Sessions, Michael Flynn, Duncan Hunter
- Chief of Staff: Jared Kushner, Reince Priebus
- National Security Advisor: Bob Corker, R. James Woolsey
- US Trade Representative: Dan DiMicco



# Changes from Obama Foreign Policy

- More isolationist, “transactional” foreign policy
- Mexico: build “the wall”, renegotiate NAFTA
- NATO: members pay fair share in return for US protection
- Russia: more conciliatory approach
- China: emphasis on trade/currency
- North Korea: require China to solve nuclear issue
- Iran: renegotiate nuclear arms deal



# Implications for Your Business


- Dramatically changing environment
- Rising protectionist sentiment globally – especially US
- China and Mexico relations more complex
- EU – Heightened tensions
- Russia could become easier place to do business
- Future trade agreements in near term unlikely
- Assessing political risk and managing key government relationships continue to be essential to success
- Knowing new Administration priorities important



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