



# **DENMARK IN THE USA**

THE EMBASSY OF DENMARK, WASHINGTON, DC

**ELIZABETH DEMPSEY BECKER COUNSELOR & SENIOR ADVISOR** 



# MINISTRY OF FOREIGN AFFAIRS - TRADE AN INTEGRATED FUNCTION



The **Trade Council** is part of the Ministry of Foreign Affairs of Denmark and assists Danish companies to realize their ambitions within export, innovation, growth and investment.



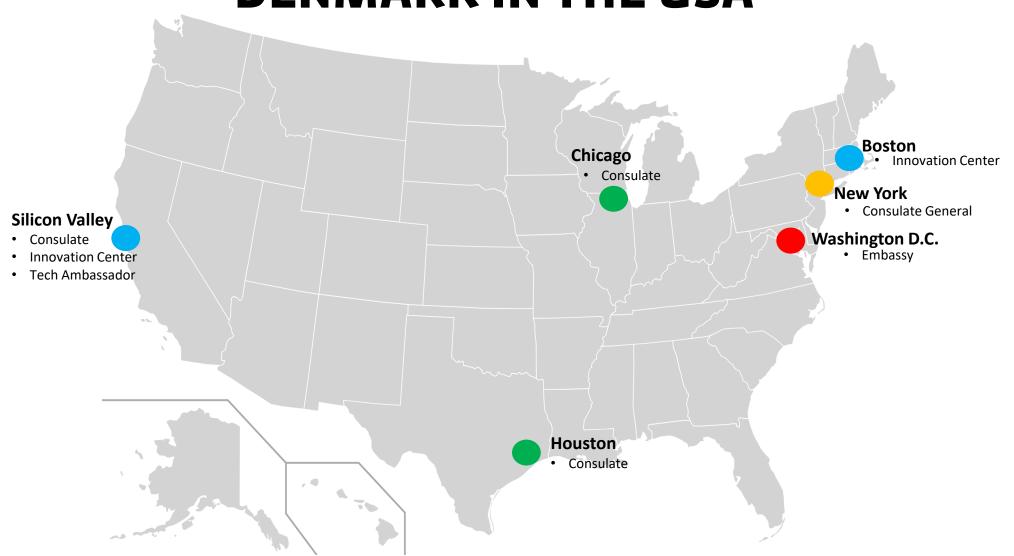
### THE DANISH EMBASSY

- Ambassador Lone Wisborg & Management
- Administrative and Consular Affairs
- Political, Security and Development
- Defense
- Economic Diplomacy
- Trade & Commerce
- Press & Culture





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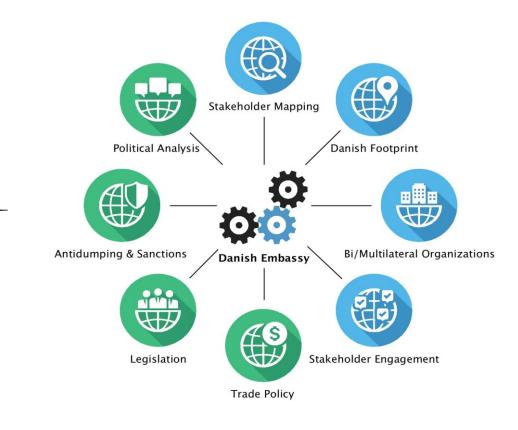


# DANISH GOVERNMENT'S STRATEGY FOR ECONOMIC DIPLOMACY

**CREATE ACCESS** 

GROW THE POTENTIAL

ENGAGE THE FUTURE





#### TRADE COUNCIL AND ECONOMIC DIPLOMACY

**CREATE ACCESS** 

GROW THE POTENTIAL

**ENGAGE THE FUTURE** 



**Market analysis** 



**Export promotion** 



**Government & Public Affairs** 



Innovation



Marketing



**Trade policy** 



**Investment promotion** 



# **KEY SECTORS IN THE USA**

**Health & Life Science** 



**Tech & ICT** 



**Renewable Energy** 



Food & Ag



**Environment** 



**Defense** 





#### **PUBLIC AFFAIRS**

- Venue/platform for dialogue
   Discuss policy, address access issues, ask questions/seek answers
- Official visits
   State & Royal visits. Ministers and delegations
- Regulatory Affairs
   Analysis, stakeholder-mapping, seminars
- Trade & business issues
   Tax reform. Buy American/Invest in USA. Immigration
- Networking
   Think tanks, international institutions, academia, NGOs



#### **BRANDING**

- Issue Awareness
  - Danish knowledge & expertise. New/latest developments
- Profiling the organization
  - Programs & initiatives. Partnerships. Leadership.
  - Company/sponsored events, scientific/technical meetings
  - Host discussions with KOLs, partners, potential collaborators
  - Sites in USA, employee engagement
  - PR/Social media platform Shared initiatives. Re-posting/tweeting
- EU & Danish government events
   Open to public or invitation-only



### SUSTAINABLE DEVELOPMENT GOALS























6 CLEAN WATER AND SANITATION







# **QUESTIONS?**

Elizabeth Dempsey Becker Counselor & Senior Advisor Embassy of Denmark Washington, DC, USA elibec@um.dk 202-797-5310