PUBLIC AFFAIRS COUNCIL

Canadian Political System February 2017







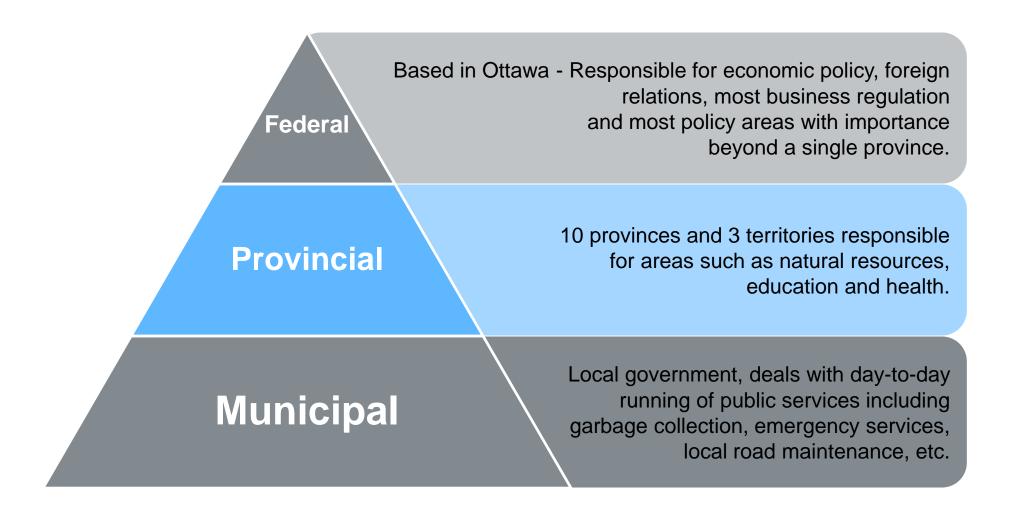
Agenda

01	Overview of Political Institutions	04	Influencing the Government
02	The Political Landscape	05	Framing the Message
03	Federal vs. Provincial	06	Summary

O1 Overview of Political Institutions





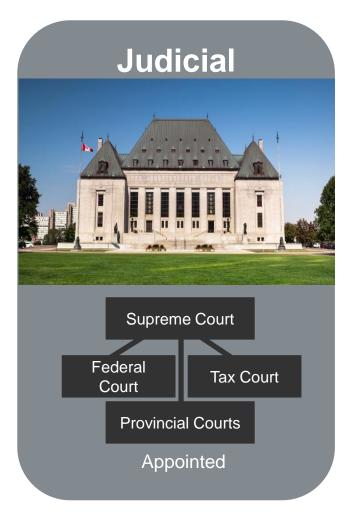


Three Branches of Government



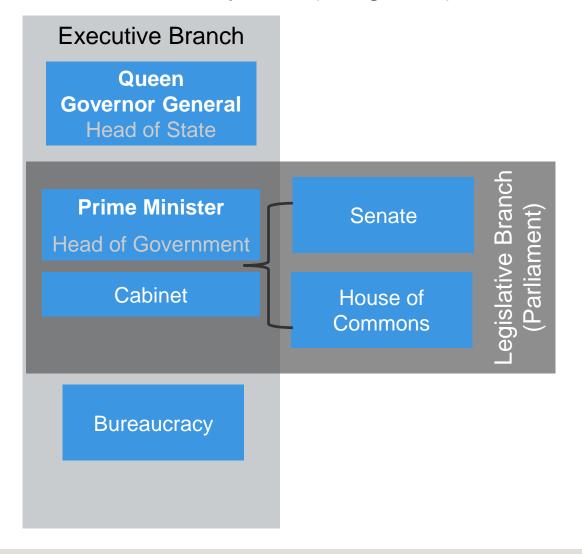




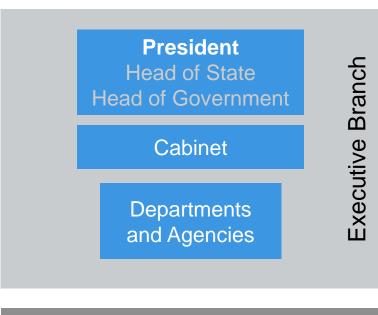


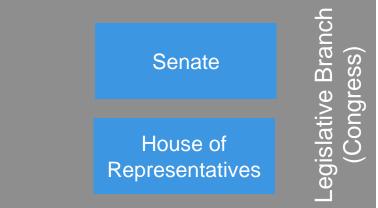


Canadian System (Integrated)



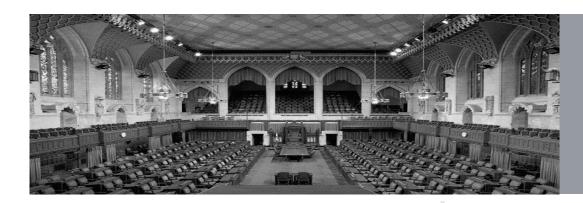
U.S. System (Separate)





The Executive: Overview





The Executive

Key Players

- Governor General Head of State
- Prime Minister
 Head of Government
- Cabinet

PMO

The Prime Minister's Office (PMO) is a political office that advises the Prime Minister and liaises with Cabinet to advance the government's agenda

PCO

 The Privy Council Office (PCO) is the bureaucratic branch responsible for advising the Prime Minister. It is the top agency in the civil service, and is headed by the Clerk.

Cabinet Committees

• Made up of Ministers, Cabinet Committees review the government's agenda and approve legislation to be brought to the House of Commons





House of Commons

Senate

338 Members

- Elected by population through federal elections (held, at minimum, every four years)
- Most direct democratic link to people of Canada.
- 2015 Federal Election: 30 new ridings added (total: 338)

105 Senators

- Appointed by Governor General on Prime Minister's advice according to geographical divisions set out by the Constitution
- Serve until age 75
- Alberta is currently the only province to hold elections to put forward nominees







Bureaucracy

Key Players

- Clerk of the Privy Council
 Office (PCO)
 Head of the Public Service
- Deputy Ministers
 Heads of their Departments

Role

- Public servants are nonpartisan.
- They are responsible for policy formation, program execution, and other support functions for the government.

Public Servants

- Professional public service, appointments made on merit.
- Stay in place despite change in government (except some Deputy Ministers and individuals appointed to agencies, boards and commissions).

02 The Political Landscape



Canada's Political Spectrum



Leader: Justin Trudeau

Party Profile: Social liberal policies, historically fiscally responsible



Supporter Base: Urban Canada, Atlantic

Provinces



Interim Leader: Rona Ambrose

Party Profile: Social liberal/conservative, fiscally pragmatic



Supporter Base: Suburbs, rural areas,



Leader: Thomas Mulcair

Party Profile: Populist, democratic socialist/union roots



Supporter Base:

Quebec, Urban Canada



Leader: Elizabeth May

Party Profile: Non-violence, social

justice and sustainability **Supporter Base:** British

Columbia, Atlantic Provinces



Leader: Rhéal Fortin

Party Profile: Protect/Defend Quebec interests, independence Supporter Base: Urbana & rural

Quebec

Standings in the House of Commons



Seats: 184

Popular Vote: 39.5%

- Swept Atlantic Canada
- Strong showing in Urban Canada – Ontario, Québec, and B.C.



Seats: 99

Popular Vote: 31.9%

 Continue to dominate in the Prairies, but support in urban centres is cracking



Seats: 44

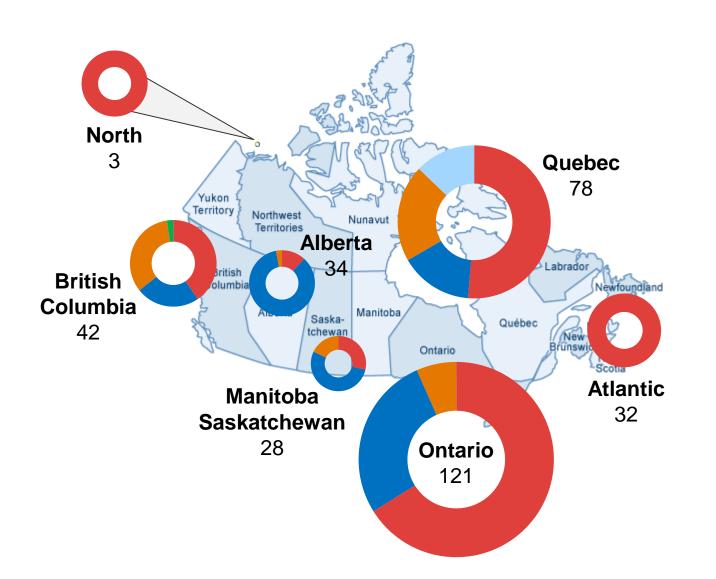
Popular Vote: 19.7%

- Held rural Québec
- Performed strongly across
 Vancouver Island and coastal B.C.









Province	Pop. 2011 (,000s)	MPs	Sens
Ontario	13,373	121	24
Quebec	7,979	78	24
B.C.	4,573	42	6
Alberta	3,780	34	6
Manitoba	1,251	14	6
Saskatchewan	1,058	14	6
Nova Scotia	945	11	10
New Brunswick	756	10	10
Nfld & Lab	511	7	6
PEI	146	4	4
NWT	44	1	1
Yukon	35	1	1
Nunavut	33	1	1
	34,483	338	105

The Liberal Government



The Right
Honourable
Justin Trudeau
Prime Minister



"...a Cabinet that looks like Canada".

- 30 Members, 15 women
- 2 aboriginal
- 5 visible minorities
- 12 incumbents
- 7 previous Ministerial experience
- 11 from Ontario
- 7 from Quebec



Repositioning Canadian Team



The Right Honourable
Justin Trudeau
Prime Minister



Chrystia Freeland
Minister of Foreign
Affairs



Francois-Philllippe
Champagne
Minister International Trade



Harjit Sajjan
Minister of National
Defence



- 1. Trade balanced, "Because its 2017"
- 2. Networks matter, leverage fully
- 3. Refocus priorities, shift the tone and optics
- 4. Demonstrates pointed decision making and creative approach to situation
- 5. Pivot away from softer issues, exclusively on trade
- 6. Strong focus to be placed on Trump's Cabinet Secretaries



Ralph Goodale Minister of Public Safety



Marc Garneau

Minister of Transport



Andrew Leslie
PS to Minister of Foreign
Affairs (Canada-US Relations)

03 Federal vs. Provincial





PROVINCIAL

- Education
 - Health
- Resources
- Direct Taxation
 - Public Land
 - Licensing
 - Local works
- Incorporation of Companies
- Property and Civil Rights
- Administration of Justice

SHARED

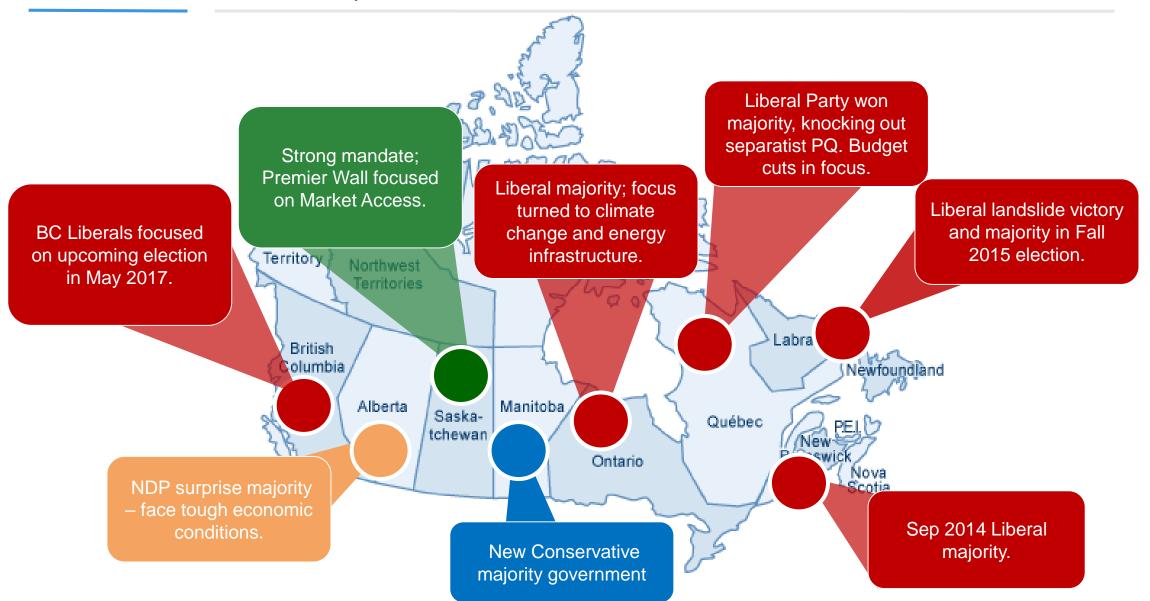
- Agriculture
- Pensions
- Environment
- Immigration

- Economic policy
 - Taxation
- Trade & Commerce
 - Postal Service
 - Defence
 - Criminal Law
- Navigation, Shipping
 - Fisheries
- Financial services
- Patents & copyright
 - Aboriginal policy
 - Unemployment insurance

FEDERAL







04 Influencing the Government



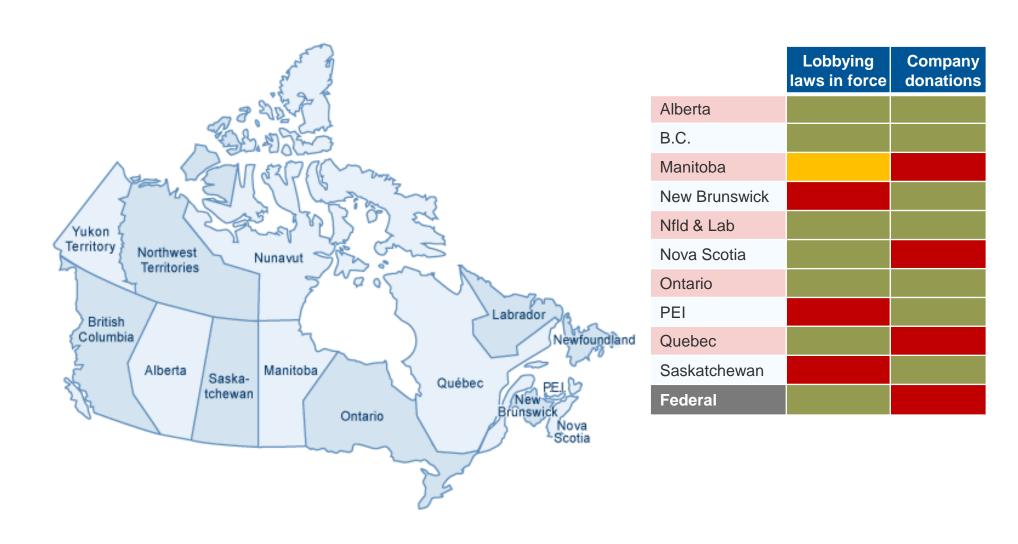


Comparison Between Lobbying the US and Canada

Federally political contributions come from individuals (capped at \$1200/year). In some provinces companies allowed to donate.	Political financing	Corporations and unions barred from donations, individual cap for candidates limited to US\$2500 per candidate and \$30,800 for a national party
Total party fundraising of 3 main parties in 2011 election year C\$40.8 million	Total funding	Total party fundraising in 2008 election year US\$1.55 billion
Over \$1,000 in value must be disclosed and can be forfeited	Gifts	Broadly prohibited
Five year prohibition on lobbying for designated officials (with exemptions)	Officials becoming lobbyists	No set period, judged on case-by-case for ex-government working on certain issues
Registration required to meet with senior government, but with loopholes	Registration	Register and detailed activity reports
Governing party holds all the power in majority, political finance and lobbying very separate	Style	Finance and lobbying seen as connected, more opportunity to kill laws, wider audience with real influence

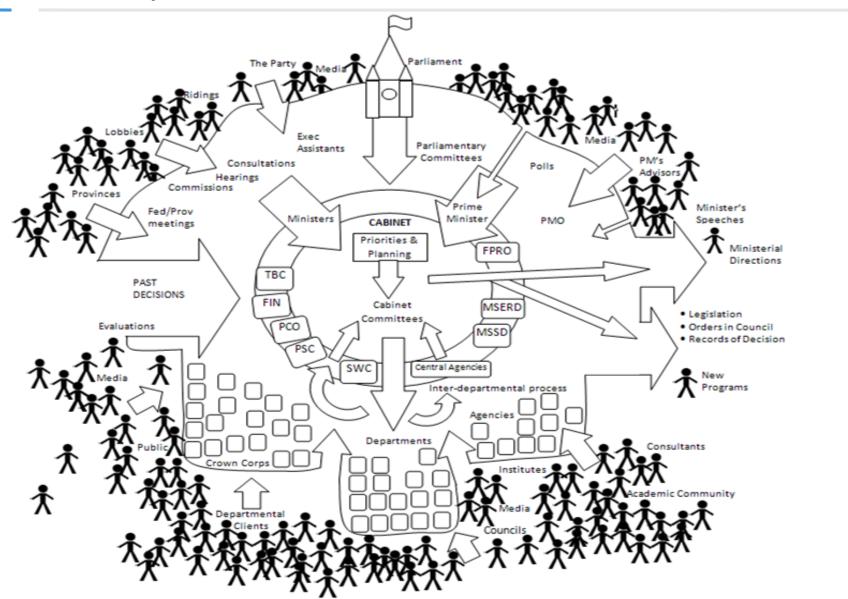














Citizens / Constituents

Media

MPs and Senators

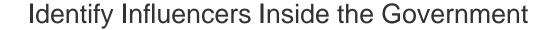




Interest groups (non-governmental organizations, associations, unions, etc.)

Corporations
(and consultants on behalf of Corporations)

Other governments (close allies, but also non-allies too)





- Identify your advocates/allies and possible 'champions' inside government.
- Develop a contact list:
 - Who is responsible for the decision?
 - What other ministers/departments might be able to influence?
- Understand their background, past-roles, interests, etc.

Key Influencers Inside the Government

Prime Minister	Cabinet	Caucus	Other Levels of
Office	Ministers	(MPs/Senators)	Government
Parliamentary	Bureaucracy	Opposition	Key Political
Assistants		Parties	Staffers

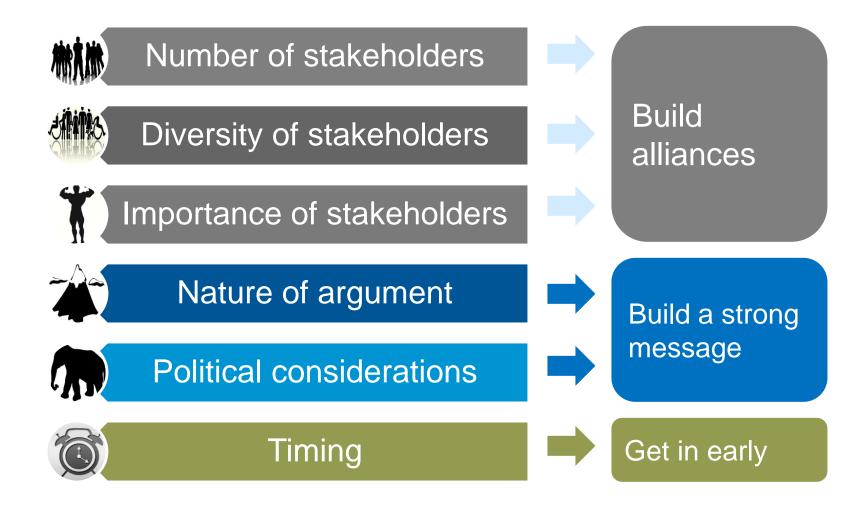


- Identify your advocates/allies outside the government (and possibly opponents).
- How can you work with supporters?
 - Information sharing
 - Informal co-operation versus formal coalition

Key Influencers Outside the Government

Communities	Coalitions	Industry Associations	Industry
Media	NGOs	Think Tanks	Unions



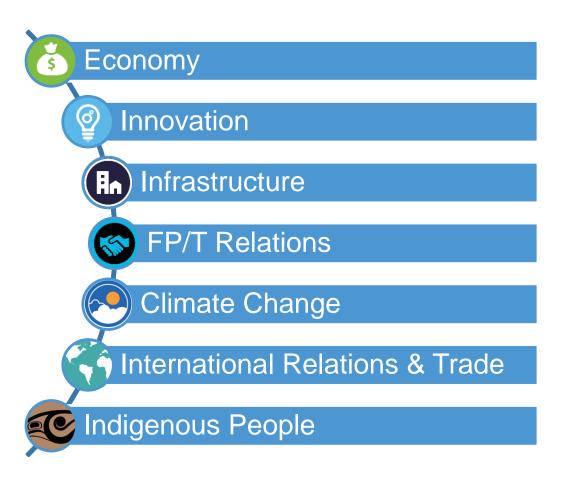


05 Framing the Message

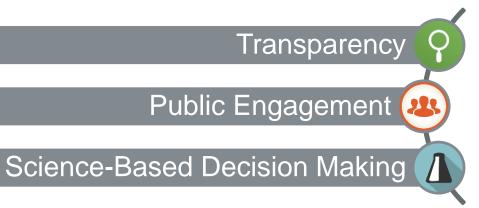




WHAT



HOW





Set Clear Objectives

Set priorities

Focus on a specific issue and tell the story

Rank issues (importance versus immediacy)

Demonstrate thoughtful procedures on implementation and design

Know the Landscape

Identify the region(s) where your ask is key (when possible)

Identify your key supporters (inside and outside government)

Ensure your ask is aligned with the government's priorities (electoral platforms, budgets, Speeches from the Throne, etc.)

Know the **Environment**

Be informed of latest developments and discussions inside government

Understand the direction of policy development and emerging dynamics

Understand the timing and venues for decision making – Where is the government at in its life cycle?

Formal Monitoring

Legislature debates

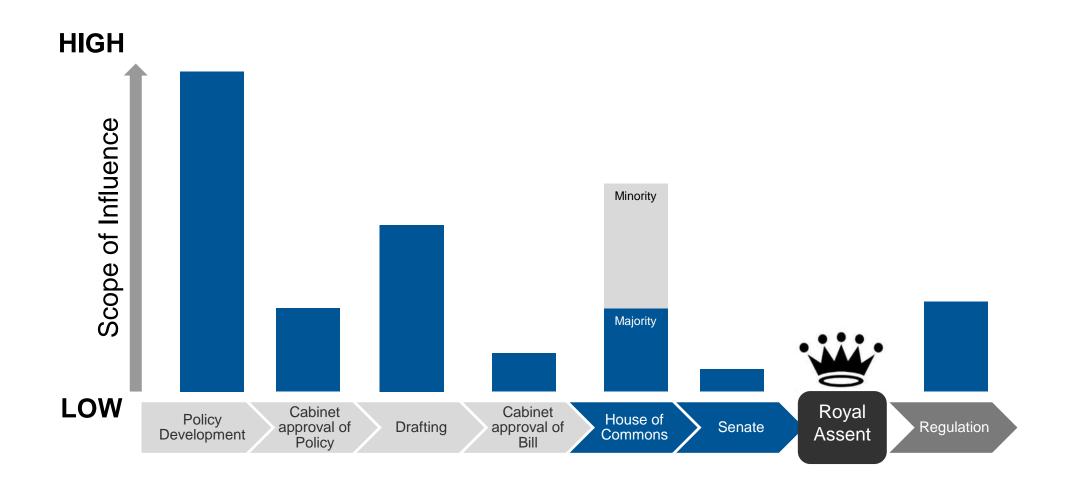
Committee hearings

Government consultations

Party websites

Ministerial speeches and announcements







YEAR 1

Less favorable initiatives

YEAR 2

Less favorable initiatives continue

YEAR 3

Move towards populist measures aimed at targeted voters

Governments will fix or amend policies that prove unpopular

YEAR 4

Ensure elections platform commitments have been met

New funding announced

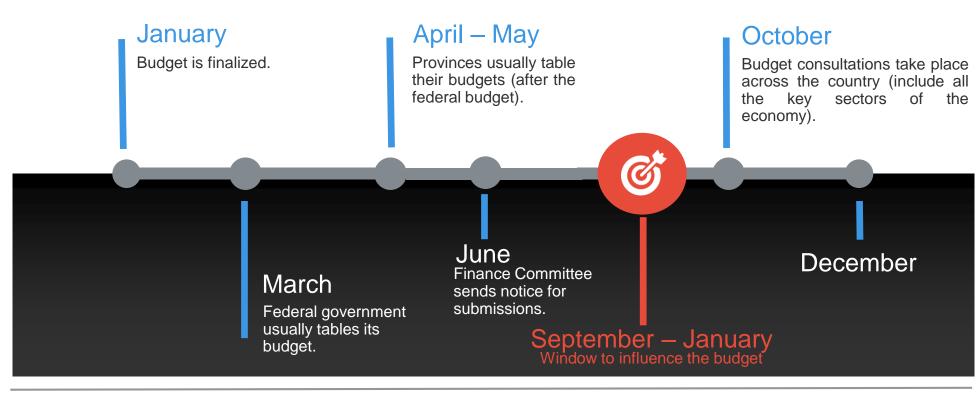
Repeat previous announcements

Right after an election, the government tends to announce less popular initiatives and as the Prime Minister and his Cabinet get closer to an election, the more reluctant they will be to introduce controversial initiatives.

Close to year 4, the government tends to focus on ensuring all its key campaign commitments are filled (shows a good track record, legacy), and starts focusing on announcing measures that can bring votes during the upcoming elections (aimed at targeted voters).

During an election year (year 4), if your ask involves major funding, your efforts should probably be aimed at influencing the political parties' electoral platform.





One year cycle
Lead: Finance Minister

All Cabinet Ministers are involved and must submit their budget asks (recommendations on where to increase level of funding or include new funding, where to cut or not to cut). MPs representing the party in government are also consulted in this process.

06 Summary





- Prime Minister and Premiers can be very powerful, especially in majority governments
- Money plays much less of a role in Canadian politics than in the US, stricter rules being rolled out on lobbying
- Four national parties, plus nationalist Quebec party raise prospect of minority governments and coalitions
- Provincial governments have their own issues and politics eg. BC Liberals not the same as Federal Liberals
- Government priorities jobs and growth; infrastructure; responsible resource development; aboriginal rights; global re-branding
- Build alliances, build a strong message and get in early

07 Q&A



Thank you

Nicole Foster

Vice President and General Manager, Toronto nfoster@globalpublic.com 416-597-3485

Victoria Vancouver Calgary Edmonton Toronto Ottawa Washington, DC

www.globalpublicaffairs.ca



@GPAinsights



GLOBAL PUBLIC AFFAIRS