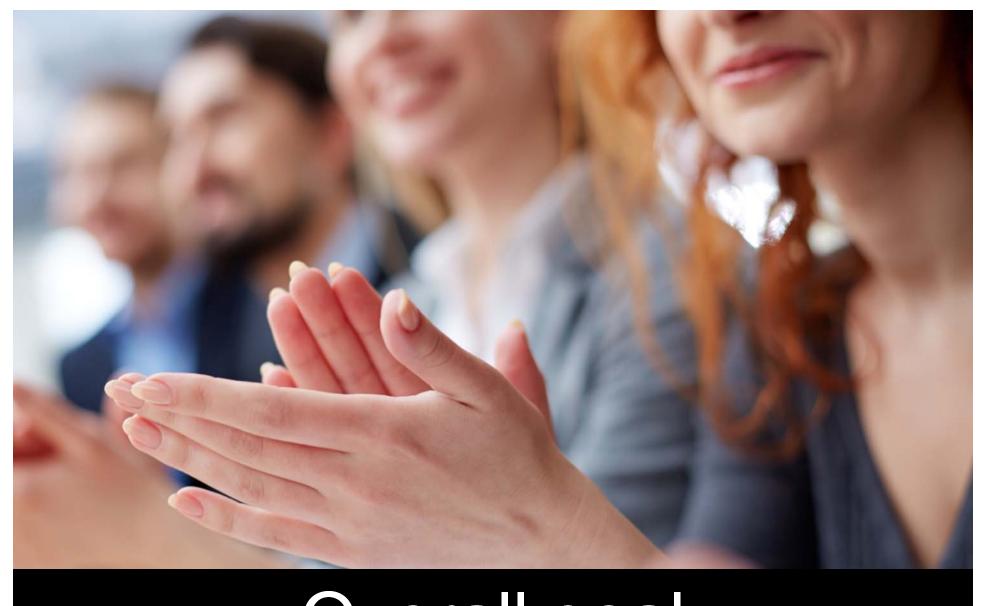
Storytelling for Advocacy

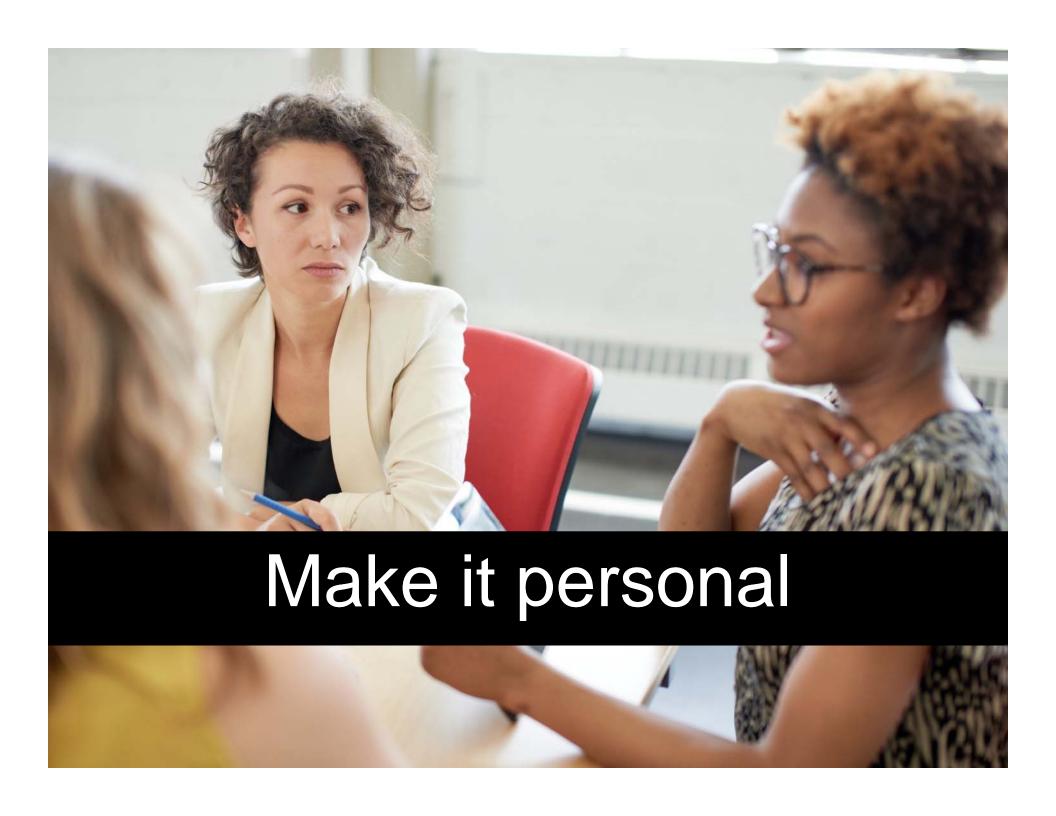
THE CAMPAIGN WORKSHOP



Storytelling for advocacy



Overall goal







Know your audience

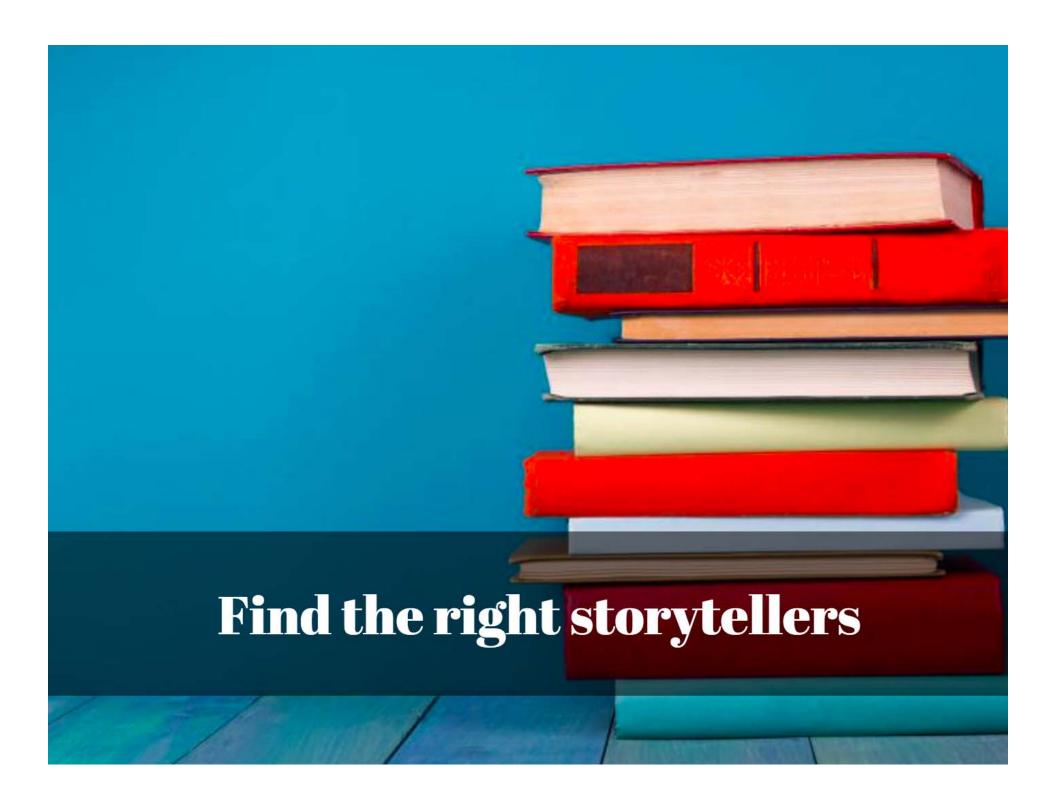


Personal stories



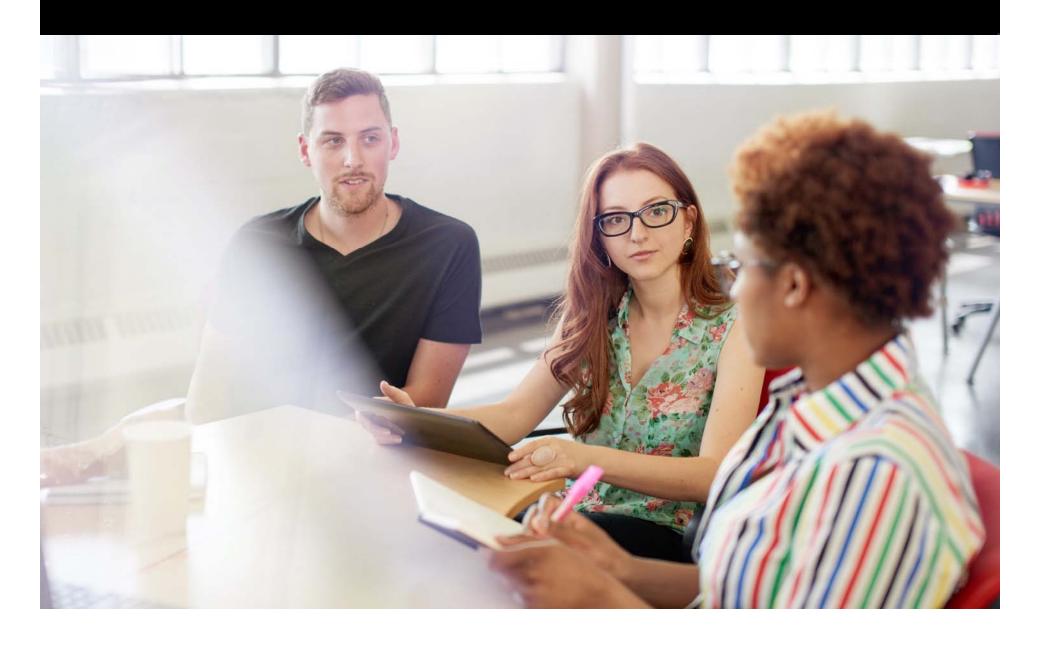
Planning



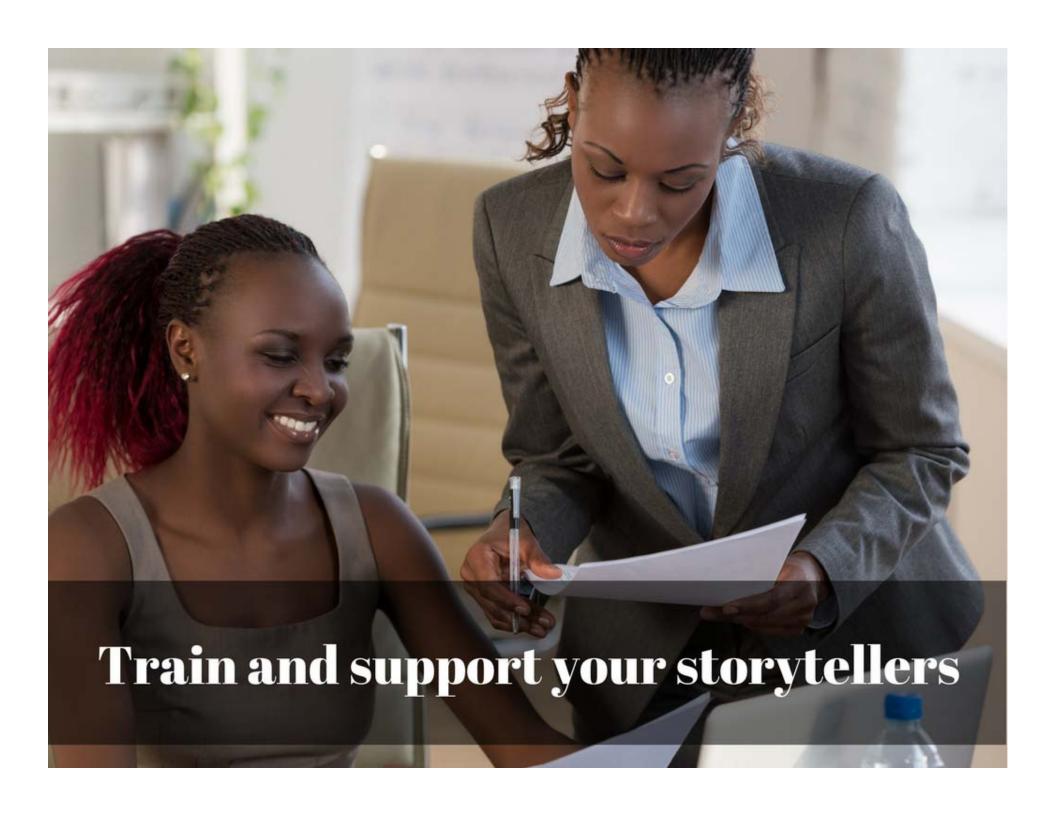




In their own words











Photos and videos





Best practices



Case study: Teen pregnancy



The Best Picture
Of The Year.



By Robert Deutsch, USA TODAY

Teen moms and moms-to-be take a class in the Bronx, N.Y., to help them have healthy pregnancies and healthy babies.

data on teen birth rates shows

significant increases in 26 states and represents most regions of the USA.

"To see 26 states with statistically significant increases is fairly

remarkable," says Paul Sutton, a demographer with the National Center for Health Statistics, which released the data Wednesday. "We're seeing increases in both the number of teens having births and also the rate at which they are having births. Both of them are going up."

Facebook

STUDY: Teen pregnancy linked to sex on TV BETTER LIFE: Teens who vow to stay virgins behave a lot like those who don't

2008 - 2009

GROWING UP

Hundreds of thousands of high school girls are getting pregnantand living with the consequences. Six share their stories

hilo most Americans gasped at news that
16-year-old Jamie Lynn Spears is pregAlbert, however, asy. "There is no strong re-dence that
annit, some 250000 gifts between the ages
of 16 and 19 had a different response me

Everyone, however, agines on this. A teenage is no too. "Well Jamie Lynn, mort, his Felroed recipie order—
and This robbem happers to except deep including the
fronce girl," says B.H. Albert, deputy directer or this nonmort. National Cannaga; or Percept Teen and Implanted
Prognaces, in fact, afters 14-year decline (from a historic
ling; in 1991), the Ice of hith Tate towa up 8 percent in 2006.
Experts Milline as low why, speculating on everything from a
sexually permissive outherset or defend government, used
for the Energy of the Control of th million in funding; states that receive funds are banned an implanned pregnancy.

too, "What Jamie Lyan, in part, has helped people under-match for the rigors of parenthood. Just like Jamie Lyan,

Photograph by CAVID VELLEN

PEOPLE January 14, 2003 59



GIVING BIRTH ON GRADUATION DAY

SHANON BOURGAUT. 18

Then Bourgas and the date serion by the by friend far a year when the fell behind in taking the gell. These like, if Forget it, "the law," Refing young you don't think, a final to get a gell. The law like, "Forget it," the law," Refing young you don't think, A month is found once I the prognant."
But by the fell of 2000 than't weauthy what the wan. "We kneem? Sharvon says," our less usen going to longs," Or, Janus.—I have it has a vide at trader had glammed to attend be high school graduation who even rice labor and delivered a discapline to the project. "For the project, and instant grower, our trader and delivered a discapline when the project." I have been seen to be a serious serious

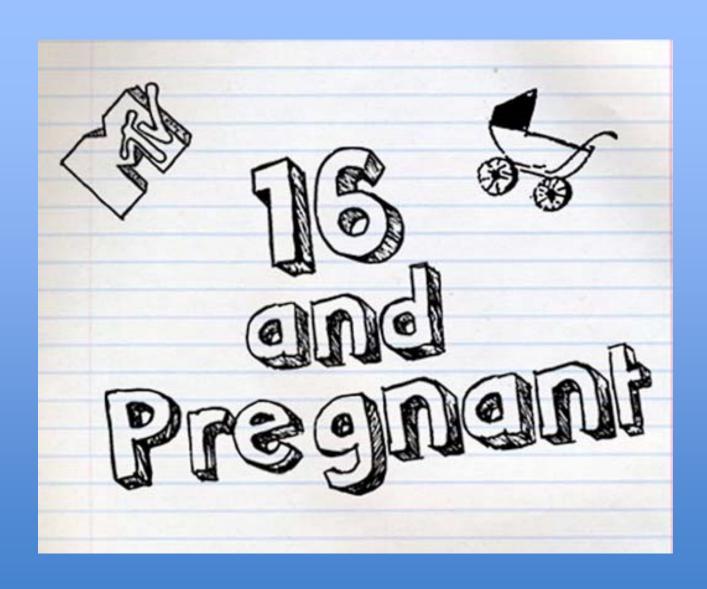
By Holly Lopez, Jill Smolowe and Michelle Teuber, With Nina Burleigh, Darla Atlas, Anno Lang, Wendy Grossman, Stere Helling, Ruth Lanoy and Alyssa Shelasky



DENIAL, THEN A PLAN









April 10, 2011

The New York Times

Fighting Teenage Pregnancy With MTV Stars as Exhibit A

By JAN HOFFMAN

URING the impatient weeks between episodes of MTV's "Teen Morn" franchise, fans (nearly three million or Facebook alone) can still stay current with the girls dramas.

They can linger over photographs from the wedding of Leah, B, and Corey, 20, twies in tow (US Weedly, April 4). They can follow the exploits of Jenelle, 3, whose mother has cusody of her toddler, and who was vide-staped beating up a girl (TMZ com, March 25).

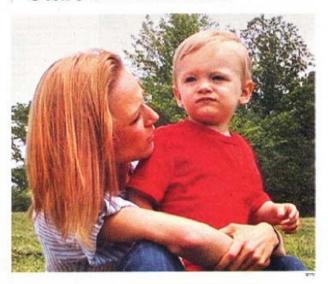
And they may be neighty currous about some of the girds' accraining ten hanced looks. A headline in the April II in Touch Weekly, quating unidentified pals, warms: "Jeen Moms Additect to Surgery." It said the girls are "failing victim to the pressures of fame."

Certainly MTV's 30-called "sister shows" — "10 and Pregnant", as well as Trees Morn and "Bern Morn 2, which fellow some of the girls through early nothershood — have received swipes for glomorising teenage pregnancy, and conferring girls-gone-wild odebrity on their stars.

But that is not how Megan Clark, who teaches family consumer sciences to high school students in a small Kansas town, regards the programs. They have become a popular element to be freshman life-skills classes, and in parenting courses for older students.

"They're succed into the drama of it," Mo. Clark said, "but they see that they don't ever want to be in that situation. I talk about abstinence first and foremost, but I listen to them, so I know they're not abstinent. So the show of-fers a good opportunity to teach them about condoms and birth control."

With DVDs and episode discussion



THE IMPACT Maci and her son, Bentley, from the MTV show "Toen Mem" in 2010.

guices distributed by the National Campaign to Frevent Teen and Unplanned Pregnancy, public-school beath educators, church-group lenders, clinic nurses, social workers and parents are using the shows to prompt discussion about sex education, family and romantic relationships and shattered dreams.

In her classes, Ms. Clark notes how MTV's teenage nothers uy to manage action, sick butters sleep deprivation, reat, errord boyfriends and rear-view glimpses of their carefree lives. "Then I ask my students to make up a budget if they hold to live on their own with a

Continued on Page 17

Entertainment



Teen Nom

How it became the most addictive (and important) reality show on TV

BY JENNIFER ARMSTRONG

QUESTIONS FLY AT Teen Mom star Maci Bookout from all directions, all the time, about her life, her choices, what she's going to do next. At the moment, they're coming from her mother as the sprightly 19-year-old redhead tries to enjoy a fleeting summer afternoon with her almost-2-year-old son, Bendley, in her parents' Tennessee backyard. Will she move back home to Chattanooga to be closer to the father of her child, Ryan, or will she stay in the apartment she rented for the summer outside of Nashville, near new boyfriend Kyle?

54 Entertainment Weekly 10.1.10

It's a Hit! MTV's '16 and Pregnant'
Delivers Huge Ratings

Teen Mom 2 Season 5 Premiere draws 3.2 million viewers, top rated show on cable

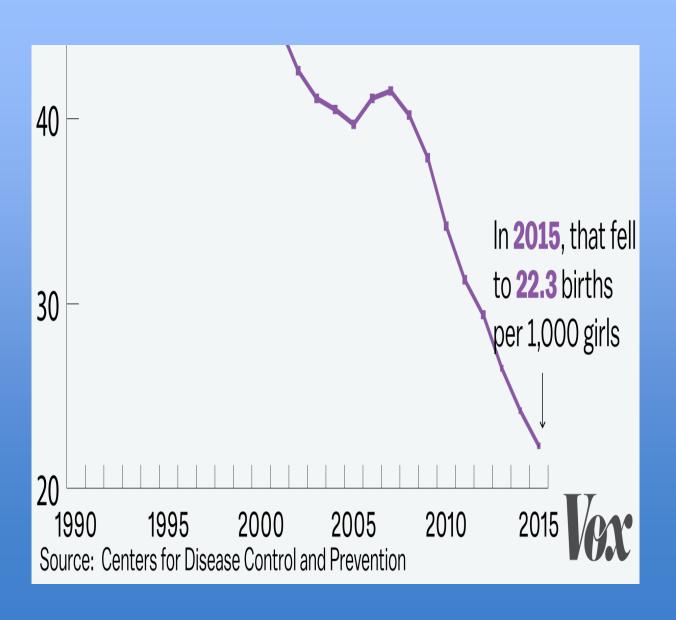
This Just In: *16 and Pregnant* Delivers Great Ratings

'Teen Mom' sees ratings bump

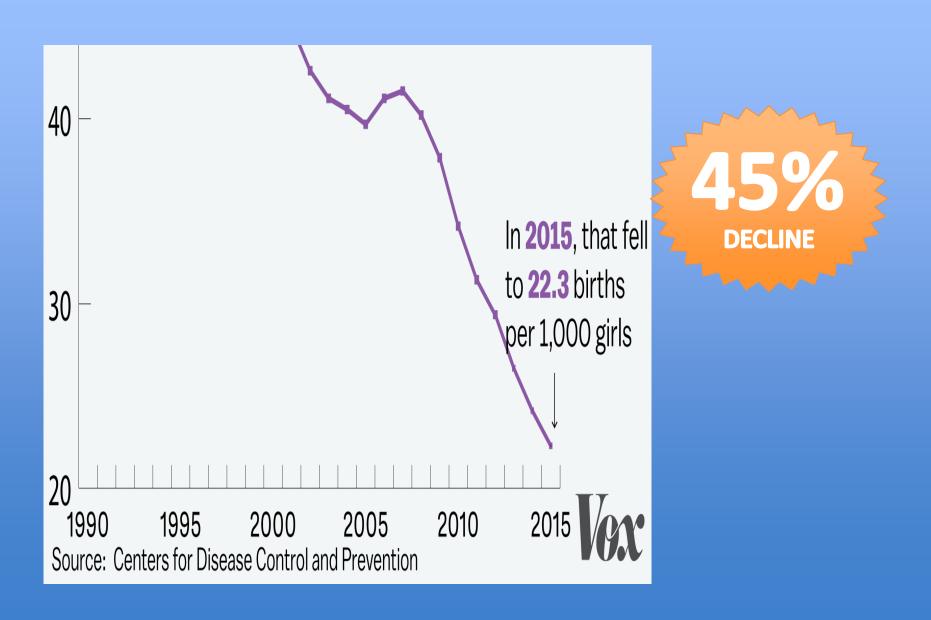
Teen Mom 2 top rated Thursday night cable show 3 weeks in a row, plus leads weekly DVR viewership



Historic declines since 2009



Historic declines since 2009



DC Vote – Airport Advertisement



Storytelling takeaways

- ✓ Plan ahead
- ✓ Know your audience and goals
- ✓ What's your megaphone?

Thank you, and stay in touch!

Joe Fuld jfuld@thecampaignworkshop.com (202) 223 8884

Amy Kramer amysilverkramer@gmail.com (202) 236-9191