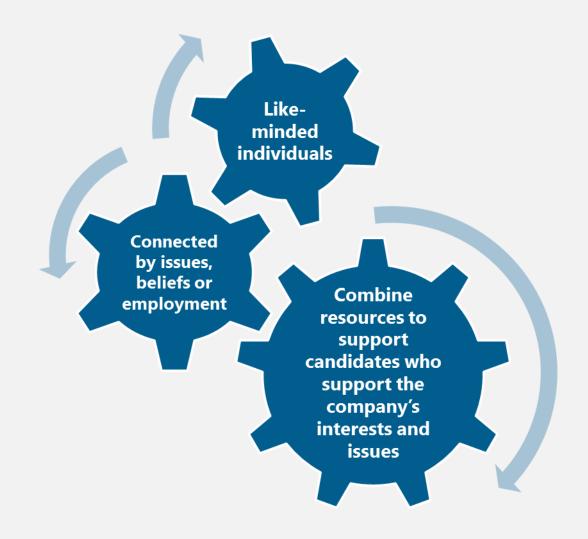


PACs:

The Importance of Corporate Political Involvement

What is a PAC?





Why Have PACs?

- Corporations are prohibited from directly contributing to federal candidates – but they may operate a PAC.
- A PAC is strictly regulated by the FEC and only allows for voluntary, individual contributions under stringent guidelines for participation.
- A PAC is a legal, transparent and federally monitored means of expressing united interests with one powerful voice.
- A PAC is **power in numbers**.

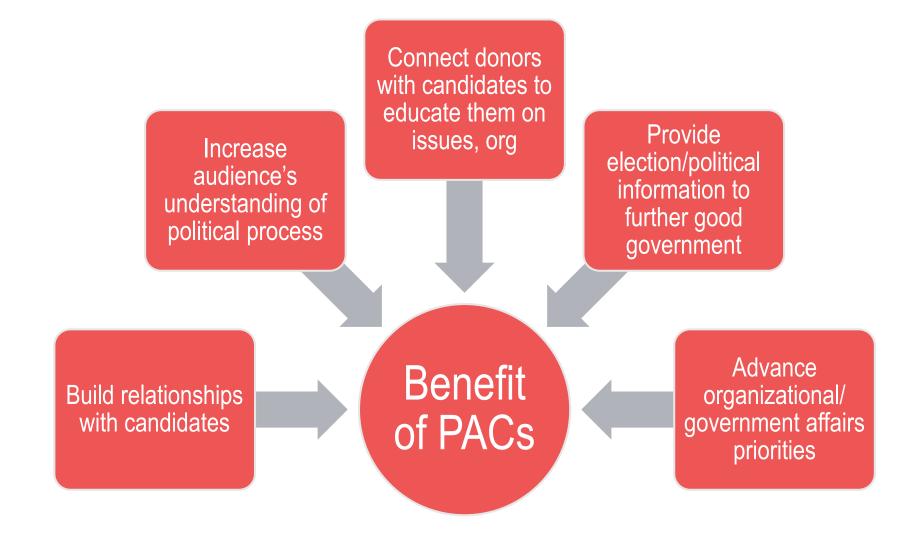


Why PACs?

PACs and supporting candidates are the only things a company <u>cannot</u> do for itself and for which it relies on its employees for support.



Why Have PACs?



Where Does the PAC Fit?

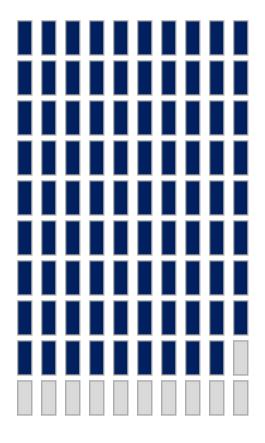
Lobbying team monitors top legislative priorities & opportunities and informs grassroots and PAC teams of issue champions in Congress

Post-election, stakeholders provide input on legislative priorities to help develop legislative agenda Lawmakers and agencies are lobbied on organization's legislative priorities & educated on impact of legislation

The PAC supports the reelection of legislators Grassroots team educates membership on priority issues; asks for action alert, grasstops response



PACs in 2019





91% of the 2018 Fortune 100 companies have a PAC

Approx. 1,850 companies in the United States operate a PAC

PACs contributed \$497 million to federal candidates in 2018



Super PACs and Corporate PACs

Super PACs are:

- Individual and corporate money spent on independent expenditures (uncoordinated ads and communications)
- Super PAC money is not contributed directly to candidates



The only entities that can give to candidates are individuals and PACs connected to organizations.



Distinguishing Between corporate PACs and super PACs

FEC REPORTING REQUIREMENTS	
Corporate and Association PACs	Super PACs
Report to the FEC (not the IRS, like 527s)	
Required to report all receipts and expenditures	
Register with the FEC as a connected PAC	Register with the FEC as a non-connected political committee
Not effected by Citizens United	Largely the result of Citizens United

USE OF CORPORATE FUNDS	
Corporate and Association PACs	Super PACs
General treasury funds from connected organizations (corporations or associations) may be used only to pay fees associated with PAC administration	Can raise money from corporations, associations, unions and individuals
Corporations and associations cannot contribute directly to the PAC	



Distinguishing Between corporate PACs and super PACs

FUNDRAISING AND DISBURSEMENT LIMITS		
Corporate and Association PACs	Super PACs	
Strict limits — Can accept a maximum of only \$5,000 per year from eligible individuals	No limits — Can accept unlimited contributions from corporations, associations, unions and individuals	
Disbursement limits — Can contribute up to \$5,000 per federal candidate committee per election	No disbursement limits — Can spend unlimited amounts of money on independent expenditures only (i.e. radio, TV, print ads)	

EXPENDITURE RULES		
Corporate and Association PACs	Super PACs	
Funds can be given directly to federal candidate committees Allowed to communicate and coordinate with candidates and other recipients	Cannot contribute to federal candidate committees	
	Contributions are made in the form of independent expenditures	
	Cannot coordinate independent expenditures with candidate committees	



The Truth About PACs

Facts About PACs

- PACs are an offensive measure in government affairs efforts
- PACs are a tool to build relationships with candidates, just like other traditional advocacy efforts
- PACs get more Americans engaged in the political process, the original small dollar donors
- PACs enable your company to be a visible player

PAC Myths

- PACs buy elections/votes: Every PAC has the same \$5,000 contribution limit
- PACs are dirty: PACs are not only legal, but highly regulated, they are the "original campaign finance reform"
- PACs are a slush fund: PACs go through a well-defined, carefully reviewed budgeting process to allocate funds



Benefits of the PAC: Individual

- Access to political process
- Information source
- Gifts/recognition
- Special events
- Political involvement & information
- PAC charitable match



Benefits of the PAC: Company

- Proactive measure
- Supplement government relations efforts
- Strengthen political relationships
- Be a visible player
- Vehicle for good government



PACs: The Importance of Corporate Political Involvement



Public Affairs Council

MANAGE YOUR WORLD