## Leveraging Site Visits and Facility Tours to Build Relationships with Legislators

Michael Jacobson

Director, Industry Relations and Political Engagement

mjacobson@ustravel.org



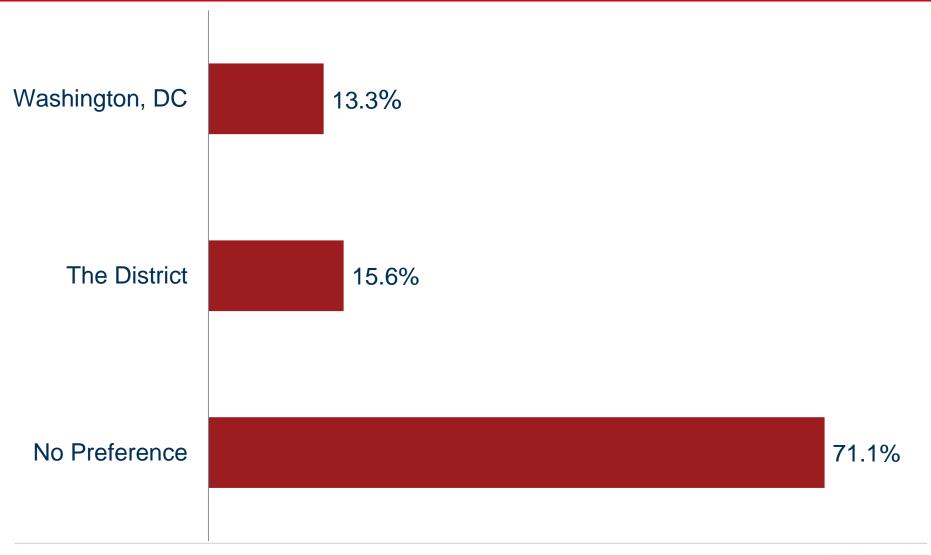
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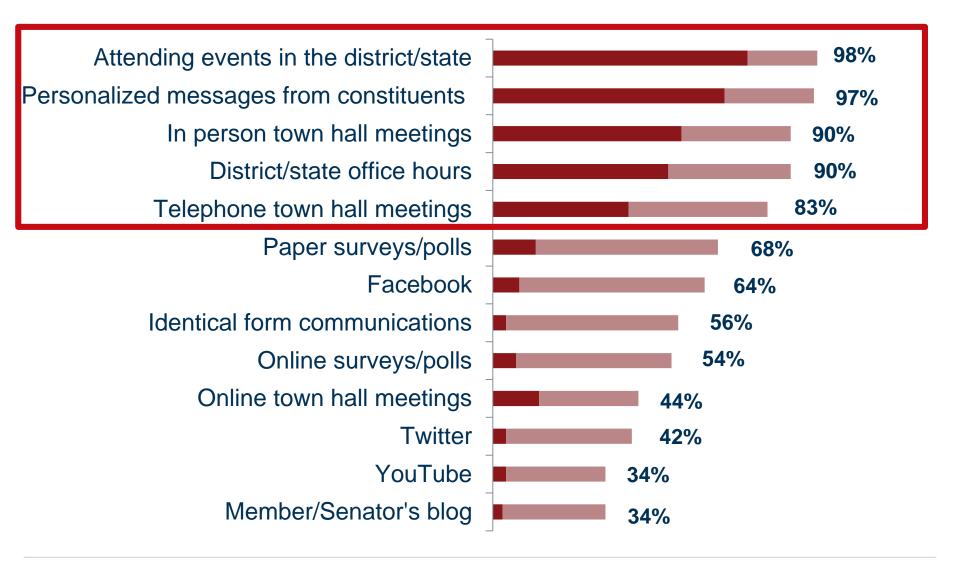


CongressFoundation.org bfitch@CongressFoundation.org 202-546-0100

## "The Member of Congress prefers to have meetings with constituent groups in...?"



## "In your opinion, how important are the following for understanding constituents' views and opinions?"



## **Our Advocacy Toolkit**



Issues

Action Center

Campaigns

Economic Impact

Blog







## Finding the Right Site

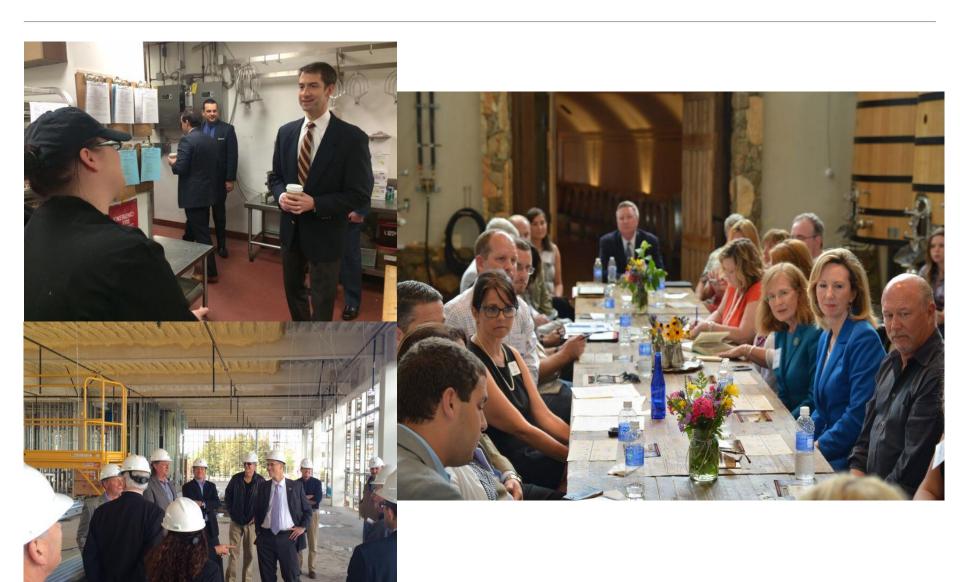


### **Identifying Targets**

- Committee assignments
- Leadership
- Geography
- Freshmen
- Existing membership relationships
- Fly-in follow up
- Requests from Congressional offices



## The Event Itself



### **Ensuring Success**

#### **Congressional Outreach**

- Initial Outreach
- Scheduling
- Media
- Logistical Details
- Legislative Briefing
- Legislative Follow Up

### **Membership Outreach**

- Initial Outreach
- Scheduling
- Media
- Logistical Details and Recruitment
- Briefing Call With Attendees



### Amplifying Through The Media



#### Local and federal officials discuss tourism promotion in the region

Posted By Ryan Ross June 30, 2014



It was the chance to share ideas, and hopefully open the floodgates for

This is an opportunity for us involved in the travel and tourism industry to get the real world perspective on what the opportunities are," said Congressman Frank LoBiondo. "What the challenges are, where we go from here, bringing key players together."

Local tourism leaders met with federal and state officials to discuss ways to

promote and increase tourism to area, with one of the answers they believe, coming from across the ocean.





Michigan Tourism Roundtable Discussion

## THE TENNESSEAN



Marsha Blackburn, state leaders talk tourism in

#### Franklin



Community and industry leaders met with U.S. Rep. Tammy Duckworth at the Grand Victoria Casino in Elgin Wednesday to talk about what Elgin, the national tourism board, and other organizations are doing to attract tourism. I Courtesv Elgin Area Convention & Visitors Bureau

Roundtable tourism panel discusses what brings people to the region



## Showing Love on Social Media



Donald Norcross @DonaldNorcross - Oct 6

Happening now: my meeting at @popshopusa in #Collingswood to discuss #travel & #tourism with @TravelCoalition









Power of Travel @TravelCoalition - Sep 3

The #CA45 #travel industry thanks @RepMimiWalters for holding a Travel Talks event yesterday & your strong support.

























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