PAC INCENTIVES – IT'S MORE THAN SWAG

Public Affairs Council Webinar – October 8, 2015 Kathy Crowder Manager, Regulatory Affairs Entergy



WHO WE ARE ENTERGY AND ENPAC OVERVIEW

- Entergy is an award winning Fortune 500 company serving 2.8 million utility customers in 4 states with revenues of more than \$12 billion.
- Entergy employs approximately 13,000 people. Of those, ~5,700 are eligible for ENPAC.
 - Receipts for the 2013-2014 Election Cycle \$1.2 million
 - 22% overall participation rate
 - 83% of corporate leadership participate at President's Club; All direct reports of CEO are giving annual max



ENPAC PRESIDENT'S CLUB

SURVEY SAYS: KEEP IT SIMPLE!

Join your colleagues to strengthen our voice and power our shared future.

Yes! I want to join ENPAC President's Club	 .25% (Salary <\$75,000) .50% (Salary \$75,000 - \$124,999) 1% (Salary \$125,000 +) Lifetime President's Club (1% all salary ranges)
☐ Yes! I want to join ENPAC	☐ Please deduct% per pay period for 24 periods per year.



PRESIDENT'S CLUB INCENTIVES HERE'S WHAT YOU GET!

- ENPAC Give\$Back (pacmatch) Up to \$500 annually to 501.c.3 of their choice
- Lunches, Receptions and Dinners with Company Leadership
- Political Events
- Golf events with candidates
- Legislative Days at the State Capitol; Trip to DC
- Local Meet and greets
- Legislative updates from Public Affairs VPs
- Custom swag
- Newsletter Member Profiles
- Annual Report
- Nominations to local PAC Boards



LEGISLATIVE DAYS; MEET THE GOVERNOR; GOLF OUTINGS; PRESIDENT'S CLUB LUNCHEONS



CUSTOM CHOICES INSTEAD OF BULK GIFTS



Utilize corporate rewards and recognition vendor to assign points for President's Club members to redeem for gift of choice.

Great option for one-time "prizes" for contests.



ENPAC INCENTIVES EVERYBODY WINS!

- ENPAC Give\$Back (pacmatch) Up to \$250 annually to 501.c.3 of their choice for regular members who sign up for percent of pay payroll deduction
- Annual ENPAC swag; (hand sanitizers, power bars, ink pens, etc.)
- Newsletter
- Annual Report
- Birthday cards and Holiday cards
- Random contests with prizes

