



# Marketing and Promoting Grassroots Internally

- // Become a go-to person for various business units for employee activation/s
  - // Be aware of employee footprint and site presents in any state with possible legislation where you can implement an employee activation.
- # Getting to Know Employee Business Resource Groups
  - // Introduction of Action Center Capabilities
- // Set Expections on campaigns with team
  - // Time
  - // Resources
  - // Internal announcements
    - // Bayer Net
    - // Yammer



## Example of Action Center









My Representatives



Policy Alerts

Issues

Hello, Laura-Teresa! -



### Cadence of Communicati

/ latest news from Washington, DC and the state capital

### U.S. Government Relations & Policy



I. Since Our Last Update:



- As noted above, the President (and many others within the White House/government) contracted COVID-19 essentially pausing campaigning last
  week. The President has been released from the hospital and given the go ahead to resume his duties as normal. Both candidates are back on the
  campaign trail.
- The Vice Presidential debate between current VP Mike Pence and Senator Kamala Harris was on October 7th. The debate was shockingly calm and
  proceeded more traditionally than the presidential debate the week before. Both candidates spoke directly to their respective bases.
- The format for the second presidential debate was changed given the President's COVID-19 diagnosis. The President said he would not participate
  given the format would not be in-person. It is still to be determined if the third debate will occur.
- Congress passed and the president signed the Congressional Resolution (CR) on September 30th funding the government through December 11th.
- · Hearings for Supreme Court Justice nominee Amy Coney Barrett began on Monday and will continue over the next couple of days.

Scroll to Top

### II. What's Coming Up:



- With the exception of Judiciary Hearings and the potential for the Senate to come back to Washington to vote on the Supreme Court nominee, there is a very small chance that Congress will pass a COVID relief bill next week. Both houses of Congress will likely remain in recess through the election.
- It is all election all the time— with the President, 35 Senate races, all 435 House races, 11 Governors races, 10 Attorneys General races and thousands of state level elections.



- // Quarterly Newsletter
- // Election Updates
- // Policy Alerts
- **# GOTV Reminders**



## Employee Activillatest news from

## BAYER ENG GE



- Medical Device Tax Campaign
  - // Issue: return of the 2.3% federal excise tax on medical devices
- Targeted employees living in Pittsburgh area
- Clear Ask
  - // If the repeal resonates with you, please take a moment to send and email to your member of Congress
- Successful!

### Dear Laura.

By now, you may know that, unless Congress acts, on January 1, 2020, Bayer Radiology will face the return of the 2.3% federal excise tax on medical devices. It is well known that medical device tax hinders our collective ability to create and expand access to life-saving medical technology

Patients who rely upon innovative technologies that improve their health will ultimately suffer the burden of this tax if it goes back into effect. Legislation to repeal the device tax enjoys broad bipartisan support as members from both parties recognize the impact this tax has on our constituents, both in access to the medical devices and diagnostic tools at the core of providing quality care, and in the hundreds of thousands employed by the industry.

Congress has a chance this year to repeal the medical device tax for good and unleash our industry's unbridled innovative potential. If the repeal device tax message resonates with you, to please take a moment to send an email to your members of Congress by using the Bayer Engage portal below

Sincerely,

Dennis Durmis Senior Vice President Radiology Head of Americas Region

Take Action!





# Metrics for Successful Medical Device Tax Activation

- # 2.2k employees contacted in targeted area.
- // 32.1% open rate
- # 308 letters were sent to representatives
- # 174 employees participated in the campaign
- // Participation rate is at 7.8%
- // Typical participation rates for this type of activation is 2-4%



Dear AARON.

Thank you for recently taking part in a Bayer Engage campaign and reaching out to your elected officials regarding the pending return of the Medical Device Tax. I am pleased to inform you that as of yesterday, Congress has acted and passed a <u>full repeal</u> of the 2.3% excise tax on medical devices in a major victory for our industry and the patients we serve. The bill now moves onto the president for his signature today.

We along with our colleagues in the medical device industry have worked for years to reach this conclusion, and we could not have been successful without the engagement of our employees across the country.

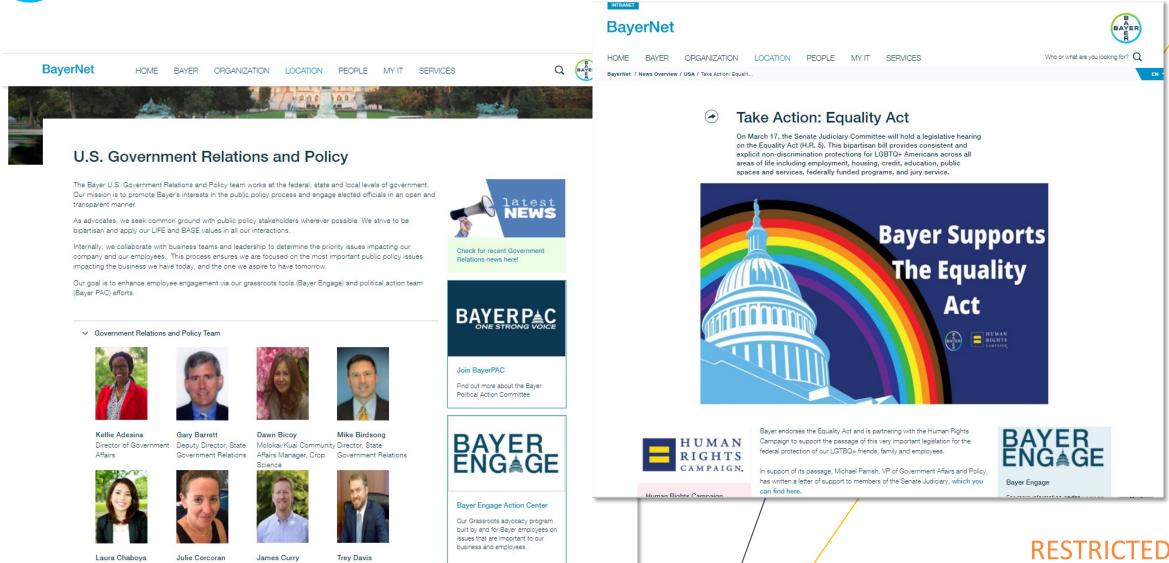
On behalf of myself and the Bayer Government Relations team, thank you again for taking the time to engage with your members of Congress on this important issue.

Sincerely,

Dennis Durmis Senior Vice President Radiology Head of Americas Region



### Internal Promotion of Government Affairs Work





### Get Out The Vote

- // Another Tool for Employee Engagement
- # Helpful Reminders for larger sites on voting options
  - // Early Voting
  - // Mail in Voting
  - // Town Halls with Candidates in key footprint areas



Home Share Your Story Contact Us



The Bayer GOTV site is a non-partisan information hub set up to provide you the latest in election resources – from voter registration information to details about the candidates in your respective district/state. We encourage you to be safe this election season and learn about your opportunities to vote early or by mail if that is your preference. The earlier you register the better!

- 1. Register to vote
- 2. Learn about the candidates running in your state/district
- 3 View election dates
- 4. Find information on absentee voting, mail-in voting or early voting as your respective state allows
- 5. Share a story or experience that highlights why voting is important to you



## **Example GOTV Communications**

- // Map out the dates for elections for the communication quarter.
- Speak with anyone on the government affairs team about communication to see if there is anything else to add.
- // Include as much useful information as possible.



### Special Run Off Election in Louisiana's 2nd District



Karen Carter Peterson, left, and Trov Carter

Louisiana voters in the 2nd Congressional District can cast their vote on Saturday, April 24, in the runoff election for the U.S. House seat left vacant by Cedric Richmond who took a position in the Biden Administration

Two Democratic state senators from New Orleans — Troy Carter and Karen Carter Peterson — are competing for the congressional seat. They received the most votes out of a group of 15 candidates in the March primary.

We encourage you to make your voice heard and to vote. We have included their last debate below if you'd like to watch before you head to the polls!

To find your polling place click here for Louisiana's voter portal.

Be engaged, be a voter.

For any questions please contact Laura Chaboya at Laura-teresa.chaboya1@bayer.com

Louisiana Secretary of State Website →



# Giving Employees an Opportunity to Share Their Civic Engageme Third Generation Poll Worker



Sharel OConnell – November 3, 2020 at 7:57 AM #shoutoutthevote with my 18-year-old, first-time voter, son (and husband)



▲ LIKE ♠ REPLY < SHARE ···

Vincent Nascone, Jennifer Winson, Pat Morgan, and 21 others reacted to this

Seen by 459

Shoutoutthevote

# Third Generation Poll Worker Follows Grandmother's Example

With Election Day just around the corner, we would like to highlight a colleague who will be helping to ensure the election process goes smoothly.

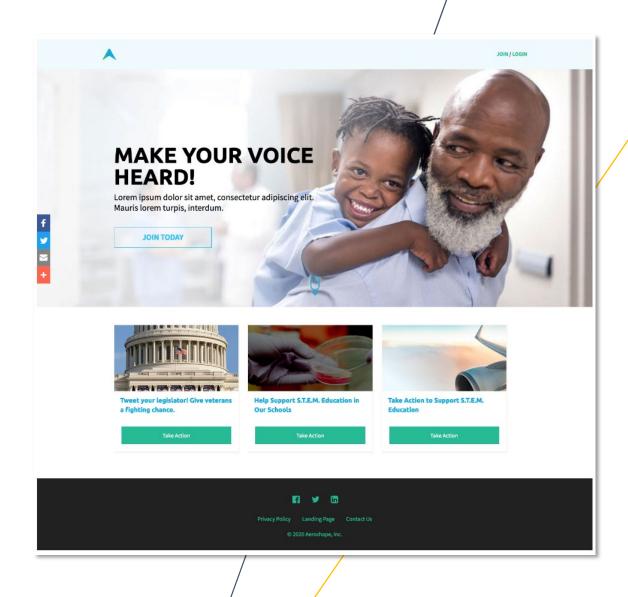


When I moved to St. Louis three years ago, one of my first stops was to register to vote. I noticed an advertisement asking for technicians to help with equipment operation at the polls, which was a good match for my technical work experience and passionate support of the right and responsibility to vote.



### Grassroots 2.0

- // Employee Grassroots
  - // Virtual Fly-Ins
  - // Podcasts
- // Public External Grassroots Action Center
  - # Engage with External Stakeholders
  - // Customers
  - // Providers
  - // Vetting Vendors
  - // Concept Review
  - // Legal Review





### GOTV 2.0

- // Partnering with Bipartisan organization focused on voting and democracy
  - // Possible sponsorship
- // Partnering with larger sites to coordinate voter registration drives
- // Continuing to ensure that employees know about our flexible time for voting



