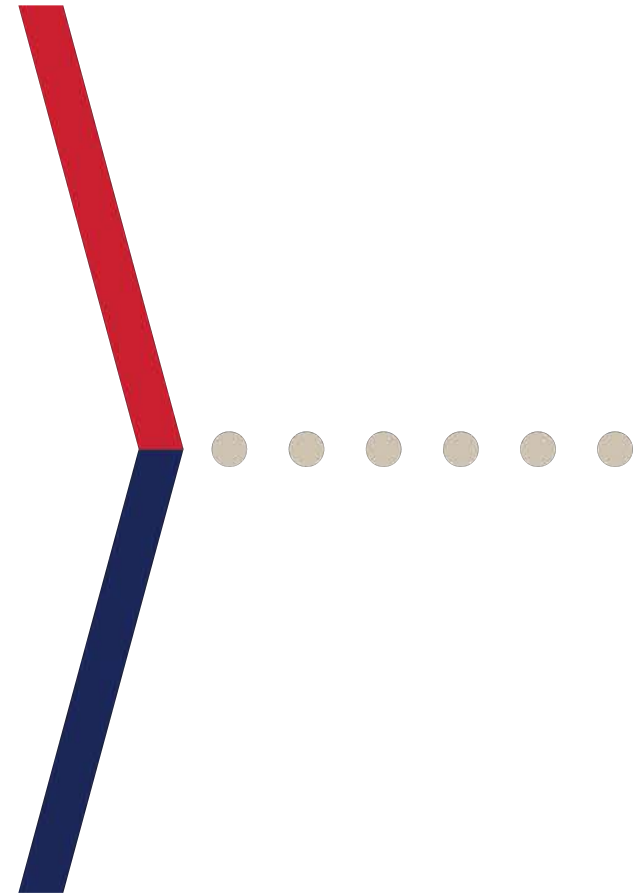


The 117th Congress: The House of Representatives





The 117th Congress

Historically slim majority

Current: 218 D -212 R - 0 (5 vac.)

Final: 222 D – 213 R



Who are the Freshman Class?

Historically diverse - record-setting numbers of women, Black, Latino and LGBTQ.

The 117th Congress will see a record number of women in the House, and a record number of Republican women. Ten of the Republicans who flipped Democratic seats were women.



Who are the Freshman Class?

Freshmen: 60

Democrats: 15

Republicans: 45

Total 2020 flipped House districts: 17

Democrat: 3

Republican: 14

Total freshmen women: 27

Democrat: 9

Republican: 18



Broad Categories of the 117th

Democrats

- The “New” Squad
- The Establishment
- The Majority Makers

GOP

- The Always-Trumpers
- The Establishment
- The Resistance/Moderates
- The Force



Get to know the Sophomores!

The Squad

Alexandria Ocasio-Cortez (N.Y.)

Ilhan Omar (Minn.)

Ayanna Pressley (Mass.)

Rashida Tlaib (Mich.)

The Majority Makers

Abigail Spanberger

Mikie Sherrill

Katie Porter

Mike Levin



Bipartisanship est Mort, Vive le Bipartisanship!!

Overcoming roadblocks to bipartisanship

The long, painful memory of January 6th

PAC giving

The World's Most Deliberative Body



General trends to incorporate into your strategic planning

Climate Change

Minority opportunity

Subject matter caucuses

Coalition building and grassroots



Policies for the next two years

Beating COVID-19

Infrastructure

Physical & Human

The Left's Wish List

Social justice

Organized Labor



Meet the new boss, same as the old boss

Influencing the House Leadership

Help for the vulnerables

Who does the Leadership like?

Where's the Administration?



Oh yeah, don't forget about those pesky mid-term elections

Redistricting

Traditional voting trends

Today's minority is tomorrow's majority



Thank You

Contact Info:

Jim Tobin

EVP & Chief Lobbyist

National Association of Home Builders

202-266-8258

jtobin@nahb.org





BGOV OnPoint **House Bootcamp**

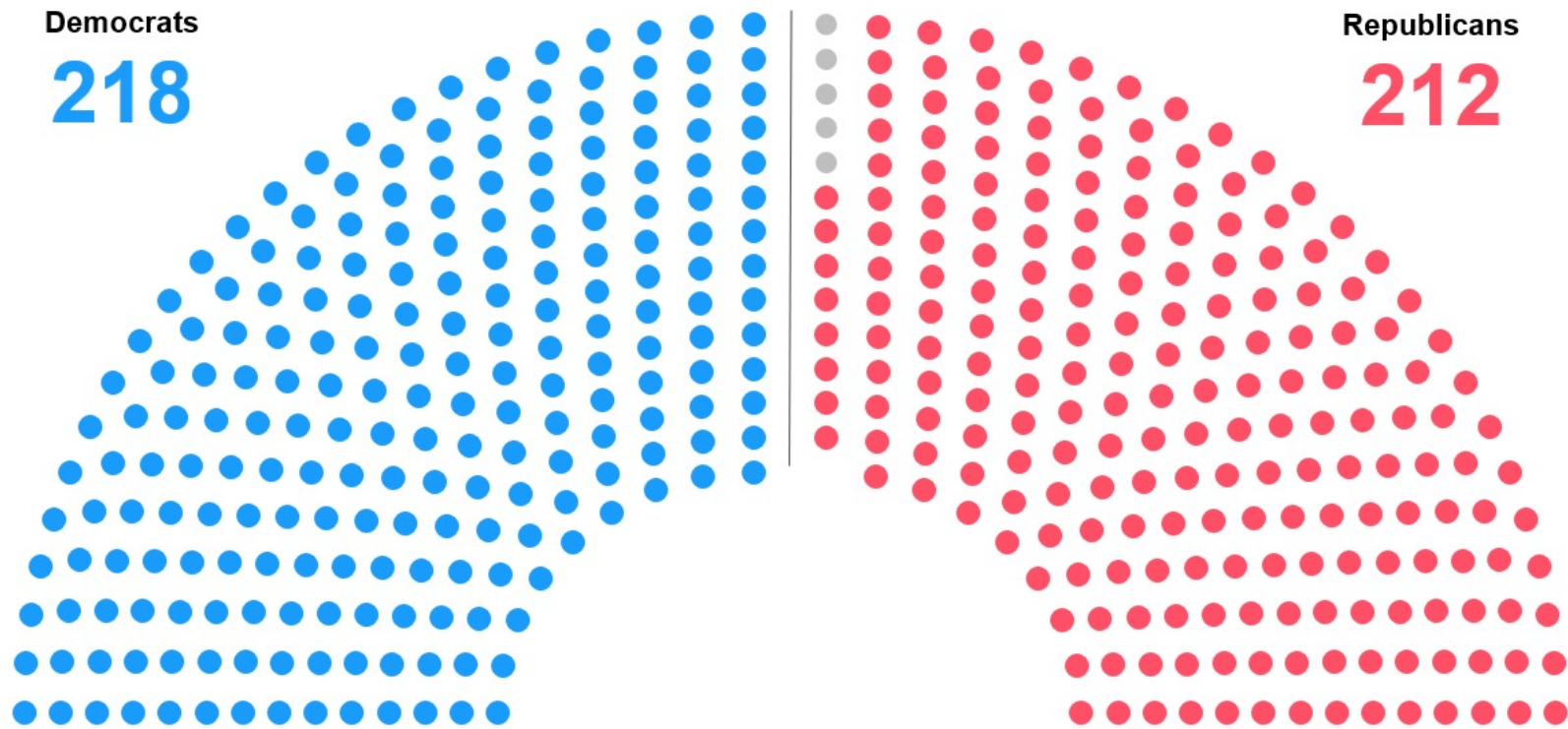
By Adam Schank and Emily Wilkins
April 22, 2021

Bloomberg Government

About this Presentation

- **A brief overview of the House**
- **A review the legislative process and inner workings of the House**
 - How a bill becomes a law
 - How the process breaks down
 - House rules
 - Hearings and markups
 - Appropriations vs authorization

House Balance of Power



Source: U.S. House clerk as of April 21

Note: Gray indicates five vacant seats in FL-20, OH-11, NM-01, TX-06 and LA-02

Bloomberg Government

Unlike the Senate, the House is Very Top Heavy

- **Individual House members have very little individual power**
 - The minority also has very little power
 - Members rely on caucuses and other groups to collectively wield power and influence leaders
- **The Speaker and Majority Leader decide the agenda with few exceptions**
 - Minority leadership is consulted on things like what suspension bills are voted on
 - Minority is also responsible for its own committee assignments and rules
 - Republicans impose term limits on their committee leaders, Democrats don't
- **Rules Committee is often quiet, but is extremely powerful**
 - Members on the panel are often allies of leadership
 - Sometimes referred to as the Speaker's Committee

Basic Legislative Process

Legislative Steps	
▼ Bill introduced	
▼ Committee approval (procedurally referred to as “ordered to be reported”)	
▼ Floor action	
▼ Committee action in other chamber	
▼ Floor action	
▶ If <u>NOT</u> amended: sent to president	▶ If <u>AMENDED</u> : originating chamber must clear changes,-conference committee may be formed, or bill languishes

Where The Process Breaks Down

- **Bills rarely advance through the entire process, or “regular order”**
 - Thousands of bills introduced each Congress, most don’t advance
 - Steps can be skipped at any time
 - e.g., leaders can bring bills straight to the floor without committee approval
 - Completing one step doesn’t guarantee advancement:
 - e.g., committee approval means bill is technically ready for the floor but may never actually get a vote
- **Leadership makes final decisions on floor action**
 - Pelosi/Hoyer and Schumer are the key gatekeepers Committee leaders also play a role
- **Conference committees are rarely used, legislative “ping pong” is more common**
 - Negotiations often occur behind closed doors
 - Final bill then passed using a different shell bill also known as a “legislative vehicle”
 - Can allow the Senate to skip procedural steps

Bloomberg Government

House Rules and How to Suspend Them

- **Most bills are considered under “suspension of the rules”**
 - Requires two-thirds majority vote to pass, amendments barred
 - Reserved for noncontroversial, widely supported measures
 - It isn’t used only for “simple” measures
 - Often can be a vehicle for agreements
 - Changes to House rules have led to “protests” by minority members, delaying the process
- **Rules Committee sets terms for partisan measures, spending bills**
 - Requires simple majority for passage
 - Provides for consideration of amendments: open, structured, or closed
 - Can “self execute” changes to a bill, eliminating the need for a separate vote

Hearings and Markups Lay the Groundwork

- **Hearings can give color and insight into:**
 - The motivations behind a bill
 - Issues/problems Congress is trying to address
 - Who's for/against and what their related pain points are
 - What is potentially being negotiated or worked out behind the scenes
- **Markups are where legislative business is conducted;**
 - Rejected amendments can reappear in the Rules Committee or on the floor
 - Can provide insight into changes that were negotiated, or are still under debate behind the scenes
 - Provide clarity on the level of partisanship on a particular bill

Spending: Authorization vs. Appropriation, Earmarks

- **Authorization is the level of spending Congress *allows* for a program**
 - No money is actually spent under such a provision
 - Congress often will appropriate less than authorized
- **Appropriating funds is when the money is actually *provided***
 - Appropriations bills generally provide money for discretionary programs
 - Mandatory programs (such as Medicare or TANF) are generally funded by statute
- **Earmarks return: “congressionally directed” or “pork barrel” spending**
 - Allows members to request funds be set aside for specific local projects
 - Was derided as wasteful, i.e. “bridge to nowhere”
 - New process supposed to be more transparent

Budget Process Hasn't Been Completed Since the 1990s

Date	Program
First Monday in February	<ul style="list-style-type: none">• President's budget request is due (no penalty for missing deadline)
Early spring	<ul style="list-style-type: none">• Congress holds hearings on request, questions agency officials
April 15	<ul style="list-style-type: none">• Congressional budget resolution adopted (no penalty for missing deadline)<ul style="list-style-type: none">– Sets spending and revenue targets for next 10 years– May contain reconciliation instructions– Details topline spending for the fiscal year
Summer - Sept. 30	<ul style="list-style-type: none">• Committees mark up spending measures, based on allocations<ul style="list-style-type: none">– 302(a) allocation is topline discretionary spending total (whole pie)– 302(b) allocations are provided for each spending bill (pie pieces)• If work isn't completed a continuing resolution would be needed to stop a shutdown

Reconciliation a Powerful Tool for Majority Party

- **Budget resolution can include reconciliation instructions, directing committees to report measures that meet spending or revenue targets**
 - Budget Committee assembles each committee's portion into a reconciliation bill
- **Provisions must be budgetary in nature and have “nonincidental” effects**
 - Byrd Rule allows nonbudgetary provisions to be removed, requires 60 votes to overcome an objection
- **Reconciliation measures can advance in the Senate with a simple majority**
 - Measure is effectively immune to filibuster
- **Recent parliamentarian ruling could allow Democrats to use reconciliation again**
 - Practice was effectively limited to one measure per budget resolution

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HOUSE BOOTCAMP: COMMITTEES, PROCEDURES, AND TACTICS

KELLIE ADESINA

BAYER

DIRECTOR, GOVERNMENT AFFAIRS

WHAT TO EXPECT?

- Greater understanding of the Rules Committee
- Ability to make sense of the House Floor
- Strategies for Engagement

THE RULES COMMITTEE



UNDERSTAND THE
MEMBERSHIP



BECOME FAMILIAR
WITH THE WEBSITE



ENGAGE THE STAFF

RULES COMMITTEE MEMBERS

MAJORITY MEMBERS	MINORITY MEMBERS
Chairman Jim McGovern (D-MA)	Ranking Member Tom Cole (R-OK)
Rep. Norma J. Torres (D-CA)	Rep. Michael Burgess (R-TX)
Rep. Ed Perlmutter (D-CO)	Rep. Guy Reschenthaler (R-PA)
Rep. Jamie Raskin (D-MD)	Rep. Michelle Fischbach (R-MN)
Rep. Mary Gay Scanlon (D-PA)	
Rep. Joe Morelle (D-NY)	
Rep. Mark DeSaulnier (D-CA)	
Rep. Deborah K. Ross (D-NC)	
Vacancy	

RULES COMMITTEE WEBSITE

<https://rules.house.gov/legislation>

H.R. 1620 - Violence Against Women Reauthorization Act of 2021

HEARING INFORMATION

Amendment Deadline

Friday, March 12, 2021 - 10:00am [Online View Announcement »](#)

Meeting Information

Tuesday, March 16, 2021 - 11:00am [Cisco Webex View Announcement »](#)

VIDEO

[Alternate Stream Rules Committee Meeting on H.R. 1868, H.R. 1620, H.J. Res. 17, H.R. 6 and H.R. 1603](#)

[Rules Committee Meeting on H.R. 1868, H.R. 1620, H.J. Res. 17, H.R. 6 and H.R. 1603](#)

BILL TEXT

Rules Committee Print 117-3 [PDF](#) [XML](#)

Showing the text of H.R. 1620, as introduced.

Text of H.R. 1620 [PDF](#) [XML](#)

(as introduced)

HEARING DOCUMENTS

Rule [PDF](#)

H. Res. 233 [PDF](#) [XML](#)

H. Rept. 117-12 [PDF](#)

WHERE'S THAT AMENDMENT?

4	Version 1	Brown (MD)	Democrat	Withdrawn Allows an ex parte order to be issued at the request of an employer on behalf of its employee or at the request of an institution of higher education on behalf of its student.	Withdrawn
5	Version 1	Dingell (MI), Fitzpatrick (PA)	Bi-Partisan	Establishes pilot program grants (up to 10) through the Department of Justice to state and tribal courts, offering them the opportunity to explore the feasibility and effectiveness of serving protection orders electronically.	Made in Order
6	Version 1	Greene (GA)	Republican	Strikes section 707, the severability clause.	Submitted
7	Version 1	Espaillat (NY)	Democrat	Withdrawn Ensures that persons convicted of misdemeanor crimes against dating partners and persons subject to protection orders cannot possess ghost guns. Ghost guns being any part or combination of parts intended that can be converted into a firearm.	Withdrawn
8	Version 1	Greene (GA)	Republican	Strikes all "such sums" clauses in the bill.	Submitted

CAN YOU BREAK THAT DOWN FOR ME?

H. Res. ____

H.R. 1620 - Violence Against Women Reauthorization Act of 2021

H.R. 6 - American Dream and Promise Act of 2021

H.R. 1603 - Farm Workforce Modernization Act of 2021

H.R. 1868 - To prevent across-the-board direct spending cuts, and for other purposes.

H.J. Res. 17 - Removing the deadline for the ratification of the equal rights amendment

1. Structured rule for H.R. 1620.
2. Provides one hour of general debate equally divided and controlled by the chair and ranking minority member of the Committee on the Judiciary or their designees.
3. Waives all points of order against consideration of the bill.
4. Provides that an amendment in the nature of a substitute consisting of the text of Rules Committee Print 117-3, modified by the amendment printed in part A of the Rules Committee report, shall be considered as adopted and the bill, as amended, shall be considered as read.
5. Waives all points of order against provisions in the bill, as amended.
6. Provides that following debate, each further amendment printed in part B of the Rules Committee report not earlier considered as part of amendments en bloc pursuant to section 3 shall be considered only in the order printed in the report, may be offered only by a Member designated

- | | | |
|------------------------------------|--|--------------|
| 9. Delgado (NY) | #62 (LATE) (REVISED) Requires an analysis of the unique barriers faced by survivors in rural communities in the study on barriers to survivors' economic security. | (10 minutes) |
| 10. Dingell (MI), Fitzpatrick (PA) | #5 Establishes pilot program grants (up to 10) through the Department of Justice to state and tribal courts, offering them the opportunity to explore the feasibility and effectiveness of serving protection orders electronically. | (10 minutes) |
| 11. Kahele (HI), Case (HI) | #48 (REVISED) Ensures appropriate consultation and inclusion with indigenous groups to support the tailored needs of indigenous women. | (10 minutes) |
| 12. Lamb (PA) | #72 (LATE) Adds training for sexual assault nurse examiners (SANE nurses) to VAWA's Rural Programs, to expand access to and retention of quality SANE nurses in rural areas. | (10 minutes) |
| 13. Lawrence (MI) | #22 Amends Section 102 (Grants Encouraging Improvements and Alternatives to the Criminal Justice Response), to authorize grants to also be used for the purpose of better identifying and responding to domestic violence, dating violence, sexual assault, and stalking against individuals who have been arrested or have contact with the juvenile or adult criminal justice system, and for developing or strengthening diversion programs and to ensure they receive comprehensive victim services. | (10 minutes) |

THE HOUSE FLOOR

- Suspension v. Rules bills
- One- and five-minute speeches
- Special Order Hour
- Floor schedule
 - <https://www.majorityleader.gov/floor-resources/floor-update>
 - Dome Watch App
- Colloquy

CAN I GET AN UPDATE PLEASE?

<https://www.majorityleader.gov/newsletters>

Newsletters & Updates

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Email address *

Continue

The Daily Leader

An overview of the next day's expected schedule and legislation—published the evening before each day the House is in session.

Leader's Report

A weekly update summarizing Majority Leader Hoyer's week in Congress—published the Friday of each week the House is in session.

The Weekly Leader

An overview of the next week's expected schedule and legislation—published the Friday before each week the House is in session.

Press Releases

All materials sent from the Majority Leader Press Shop including Press Releases, Floor Statements, Speeches, Op-Eds, Videos, and Issue Reports—published throughout the year.

Floor Updates

Real-time updates on House votes and other floor procedures—published throughout each day the House is in session.



STENY HOYER
MAJORITY LEADER

LEADER'S FLOOR UPDATE

Today, the House meets at 12:00 p.m. for legislative business. There will be up to fifteen "One Minutes" per side.

Following "One Minutes," the House will recess subject to the call of the Chair.

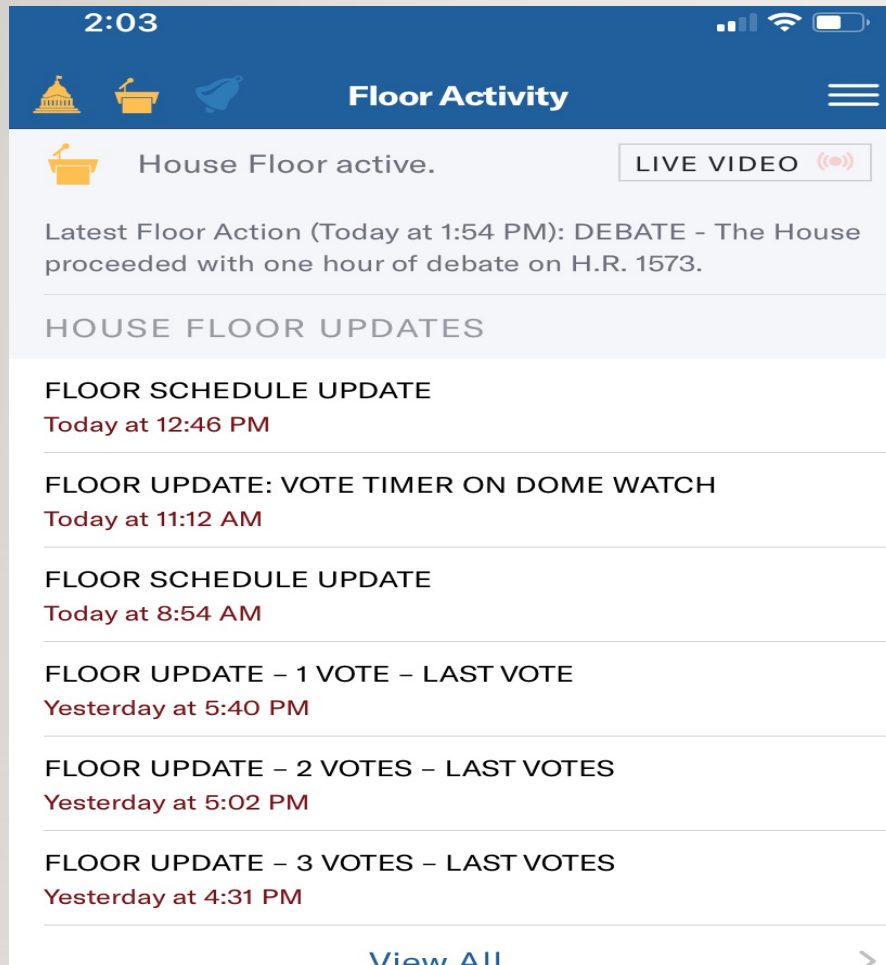
When the House reconvenes, the House will debate a bill listed for consideration under suspension of the Rules.

After suspension debate, the House will begin one hour of debate on the Rule Providing for Consideration of H.R. 1333 – NO BAN Act, H.R. 1573 – Access to Counsel Act of 2021, and H.R. 51 – Washington, D.C. Admission Act.

Following debate on the Rule, the House will take votes, by groups. These are the last votes of the day.




Next/Last votes predicted: at approximately 3:15 – 3:45 p.m., on the Rule for H.R. 1333, H.R. 1573, H.R. 51 and postponed suspensions.

If you have any questions please contact: Courtney Fry, Ray Salazar, or Deborah Rowe at 5-3130.





BUT I NEED THAT
INFO NOW....




HERE'S A TIP!

   **Floor Activity**


This icon gives you quick notice as to whether or not the House is in session today.


 = House in session




 = House is not in sessi...

   **Floor Activity**


This icon gives you quick notice as to whether or not legislative business is currently occurring on the House Floor.


 = Current Floor Business

 = No Floor Business

   **Floor Activity**

This icon gives you quick notice as to whether votes are currently occurring on the House Floor.

 = House is voting

 = House not voting

WHAT'S A COLLOQUY?

- <https://www.c-span.org/video/?c4959654/user-clip-41621-colloquy>

DID I MISS SOMETHING?

<https://live.house.gov/>

The screenshot shows the CLERK website for the United States House of Representatives. The header includes the CLERK logo, the text "UNITED STATES HOUSE of REPRESENTATIVES", and the date "TUESDAY, APRIL 20, 2021". Below the header, there are tabs for "Floor", "Caption Text", "Schedules", and "Legislative Actions". The "Floor" tab is selected, showing a list of legislative activities. The activities are listed with timestamps and descriptions of the actions taken on various bills and resolutions. On the left side, there is a "Resources" section with a "CONGRESS.GOV SEARCH" box and a "LEGISLATIVE LINKS" section. The main content area displays a list of activities, including the passage of H. Con. Res. 30, H. Res. 316, and H. Res. 330, as well as a motion to reconsider and a resolution on unfinished business.

Activity	Time	Text
H. Con. Res. 30	5:35:00 PM	Pursuant to the provisions of H. Res. 330, H. Con. Res. 30 is considered passed House.
H. Res. 316	5:34:14 PM	Pursuant to the provisions of H. Res. 330, H. Res. 316 is considered passed House.
H. Res. 330	5:33:52 PM	Motion to reconsider laid on the table Agreed to without objection.
H. Res. 330	5:33:44 PM	On agreeing to the resolution Agreed to by the Yeas and Nays: 214 - 207 (Roll no. 124).
H. Res. 330	5:01:52 PM	On ordering the previous question Agreed to by the Yeas and Nays: 216 - 206 (Roll no. 123).
H. Res. 330	4:30:41 PM	Considered as unfinished business. H. Res. 330 — "Providing for consideration of the bill (H.R. 51) to provide for the admission of the State of Washington, D.C. into the Union; providing for consideration of the bill (H.R. 1573) to clarify the rights of all persons who are held or detained at a port of entry or at any detention facility overseen by U.S. Customs and Border Protection or U.S. Immigration and Customs Enforcement; providing for consideration of the bill (H.R. 1333) to transfer and limit Executive Branch authority to suspend or restrict the entry of a class of aliens; and for other purposes."

- What happened on the Floor
- Caption text
- Floor video
- Vote Tallies
- Legislative action for the week

ADVOCACY STRATEGIES

Identifying thought leaders

e-Dear Colleagues

Congressional Member
Organizations

E-DEAR COLLEAGUES

[Support Uplifting Black LGBTQ+ Leaders](#)

Sent at 2:23 PM by Bryant, Marshele for the Honorable Barbara Lee

[Join Letter to the Biden Administration Calling for an end to Title 42 Expulsions](#)

Sent at 2:33 PM by Wolf-Johnson, Max for the Honorable Frederica S. Wilson

[Cosponsor the DISCLOSE Act of 2021 - Deadline Feb. 24](#)

Sent at 5:36 PM by Holkins, Jonay for the Honorable David N. Cicilline

[Support the Confederate Monument Removal Act](#)

Sent at 2:49 PM by Bryant, Marshele for the Honorable Barbara Lee

[** Cosponsor the Building COVID-19 Vaccine Confidence Act of 2021 **](#)

Sent at 3:02 PM by Garay, Monica for the Honorable Nydia M. Velazquez

[CO-SIGN OPP - Nuclear Command and Control Reform](#)

Sent at 3:04 PM by Manning, Matthew for the Honorable Jimmy Panetta

[Cosponsor the VACCINE Act and Fund Statewide Systems to Simplify Vaccination Registration](#)

Sent at 3:16 PM by Rayner, Jonathan for the Honorable Anthony G. Brown

[Take a Stand Against Lynching: Cosponsor H.R. 55](#)

Sent at 3:11 PM by Vogt, William for the Honorable Bobby L. Rush

[Join the Congressional Multiple Sclerosis \(MS\) Caucus](#)

Sent at 3:19 PM by Blalock, Nora for the Honorable David E. Price

[Sign-on Letter: Urge President Biden to Reverse Trump Administration's Cruel Policy Towards Cuba](#)

Sent at 3:16 PM by Vogt, William for the Honorable Bobby L. Rush

[Be an Original Cosponsor of the "Mark Takai Atomic Veterans Healthcare Parity Act"](#)

Sent at 3:20 PM by Hsieh, Jacqueline for the Honorable Grace Meng

A framed sign with a red background and white text. The sign is mounted on a light gray wall. The text on the sign reads "THERE'S A CAUCUS FOR THAT!".

THERE'S A CAUCUS
FOR THAT!

ETHNICITY

IDEOLOGY

INTEREST

VALUES

INDUSTRY

A wooden floor with light brown planks, visible at the bottom of the image.

STAYING IN THE KNOW

[HTTPS://CHA.HOUSE.GOV/MEMBER-SERVICES/CONGRESSIONAL-MEMBER-AND-STAFF-ORGANIZATIONS](https://cha.house.gov/member-services/congressional-member-and-staff-organizations)

- New Democrat Coalition
- Blue Dog Coalition
- Congressional Black Caucus
- Congressional Hispanic Caucus
- Congressional Asian Pacific American Caucus
- Republican Study Committee*
- Freedom Caucus
- LGBT+ Equality Caucus
- Problem Solvers Caucus
- Congressional Progressive Caucus
- Republican Governance Group

A large, rectangular sign with a white background and a black border is mounted on a dark gray wall. The sign features the text "THANK YOU!" in a bold, black, sans-serif font. Below the wall, a wooden floor with light brown planks is visible.

THANK YOU!



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KRISTINA DUNKLIN

Kristina Dunklin is a Senior Vice President at Forbes Tate Partners. Prior to joining Forbes-Tate, Kristina was Legislative Director to Congresswoman Susan W. Brooks (R-IN) and covered the health portfolio as a member of the House Committee on Energy and Commerce's Subcommittee on Health.

Before that, Kristina worked for Congressman David G. Valadao (R-CA) for over five years. Kristina oversaw the Congressman's legislative agenda, including his House Committee on Appropriations activities, primarily focusing on agriculture, health, energy, trade, and water policy.



FRANCESCA McCRARY

Francesca McCrary is Senior Vice President at Forbes Tate Partners. Prior to joining Forbes-Tate, Francesca was professional staff on the House Oversight Committee under Congressman Elijah E. Cummings (D-MD). She worked on healthcare investigation along with managing the Intergovernmental Subcommittee.

Prior to working for the Committee, Francesca worked in Congressman Cummings's personal office focusing on tech and telecommunications, energy, environment and healthcare policy issues.

Key Committees in the U.S. House of Representatives



As the oldest and longest standing committee in the House, established in 1795, Energy and Commerce is often thought of as the most influential committee in the House of Representatives. Deriving its power from the Commerce Clause – the power of Congress to regulate interstate and foreign commerce - E&C has the broadest committee jurisdiction in the House.

In the 117th Congress, the committee has 58 members – 32 Democrats and 26 Republicans.

- 1 Healthcare; Insurance; R&D; FDA
- 2 Environmental Protection; Clean Air and Water
- 3 National Energy Policy
- 4 Communications; Technology; Consumer Protection

Also claiming to be the oldest committee in the House, Ways and Means was established as a standing committee in 1802. Deriving its power from Article I, Section VII of the constitution – 'All Bills for raising Revenue shall originate in the House of Representatives' - the committee has jurisdiction over taxation and other revenue raising measures, trade and tariffs, as well as social programs such as Social Security, Medicare and Medicaid.

In the 117th Congress, the committee has 43 members – 25 Democrats and 18 Republicans.

- 1 Taxation
- 2 Trade and Tariffs
- 3 Social Security; Unemployment Insurance; Medicare and Medicaid
- 4 Child Support; Foster Care and Adoption

The House of Representatives currently has 20 standing committees, 1 permanent select committee, and 2 select committees.

With the discussions around infrastructure, Capitol and member security, and COVID relief and response set to dominate this congress, there are of number of additional key committees to keep an eye on.

- 1** Transportation and Infrastructure
- 2** Administration
- 3** Oversight and Reform
- 4** Armed Services

How to deal with jurisdictional "tug of war"



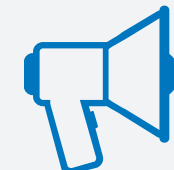
CRAFT CONCISE LANGUAGE

Craft language that has jurisdiction in as few committees as possible. The fewer committees involved, the better. This can be hard to do, especially if working to advance a broad piece of legislation with more than one policy goal.



IDENTIFY LEAD COMMITTEE

Be strategic. Focus on the "lead" committee's members and leadership while also engaging other committees to ensure they can quickly pass the bill or waive jurisdiction.



BUILD SUPPORT

Advocacy matters. Now more than ever, politics is local. Build support from associations, coalitions and other stakeholders, but don't forget about constituents. Members respond to the voters who sent them Washington.

House Appropriations and the Budget



THE YEARLY APPROPRIATIONS CYCLE

February

The President's budget is due the second Tuesday in February every year – although that deadline is rarely met.

February - May

- Members submit appropriations requests.
- Subcommittee hearings held.
- Subcommittee and full committee markups held.

June & July

House Leadership aims to have bills passed off the floor by the August recess. This gives time for the Senate to complete their work and for a conference to take place prior to the end of the fiscal year on September 30.

September 30

End of the fiscal year - this is the Appropriations deadline each cycle. If all 12 bills or an omnibus bill is not agreed to, passed, and signed into law by September 30 the government will shut down. In recent years we've seen multiple Continuing Resolutions (CR) to buy time for an agreement.

The Appropriations Committee has 12 Subcommittees, each with a Chair and Ranking Member.

Members usually serve on 2-3 committees, depending whether they are in the majority or minority.

From February through May, the subcommittees hold hearings. These can range from broad entire agency budget hearings to subagency hearings and even hearings on a specific issue.

Following the hearings, subcommittees markup each bill, followed by full committee markups of each bill.

1. Agriculture, Food and Drug Administration, and Related Agencies
2. Commerce, Justice, Science and Related Agencies
3. Defense
4. Energy and Water Development, and Related Agencies
5. Financial Services and General Government
6. Homeland Security
7. Interior, Environment, and Related Agencies
8. Labor, Health and Human Services, Education and Related Agencies
9. Legislative Branch
10. Military Construction, Veterans' Affairs and Related Agencies
11. State, Foreign Operations and Related Programs
12. Transportation and Housing and Urban Development, and Related Agencies

Key Takeaways



Be prepared, always backup your message with facts, empower your legislative champions, and tailor your message according to your audience.

- 1** Anticipate and look around corners
- 2** Know your Committee's Rules
- 3** Prepare for a multi-year or multi-Congress effort
- 4** Times change, attitudes change, politics change

**Working both sides of the aisle
and all angles is key to
ensuring a "win" from
Committees**

- 1 Tailor your ask to resonate with both sides
- 2 Have advocates off Key Committees
- 3 Anticipate the other sides arguments
- 4 Provide several solutions to those key stakeholders

What happens when your bill passes Committee?

- Continues to next Committee of jurisdiction
- Engage legislators – why should they care? Jobs, company presence, etc.
- Leadership buy-in
- Building support through caucuses (instrumental in the House)



Member Recruitment

Identifying, educating, and engaging Congressional champions to elevate the need to priority legislators



Constituent Engagement

Connecting constituents of target legislators directly with their office to share messaging in support



Advocate Engagement

Engaging recruited advocates/coalitions to participate in earned media and contact legislators directly through email, phone calls, letters, and social media



House Floor Action

Having legislators from both sides of the aisle asking for floor time on the bill

Defense vs. Offense: Defeating a Bill





**Defeating or sidelining
a bill is not wholly
unlike passing a bill.**

**Similar tactics,
different results.**

- 1** Identify stakeholders and form coalition of likeminded groups
- 2** Determine who your champions are
- 3** Provide data to defend your position
- 4** Avoid “objection by obstruction”

Questions?

