

Facebook & Instagram

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Goals





Social Media Notes

- Your content appears next to family & friends
- All channels are now algorithm driven
 - A little paid goes a long way
- Nobody follows a brand to be "sold" all the time
 - Don't shout at them
 - Limit CTA's delight & excite your audience
 - Build relationships and experiences







Content strategy

Engage users in daily conversation using health, wellness and clinical content that is unique to Cleveland Clinic.



Make Customers Your Universe

KNOW THEM

personify them

HELP THEM

solve problems and make decisions

PROVIDE VALUE

whether they buy your product or not

LISTEN TO THEM

data tells you EVERYTHING



Our Audience

- Women 30+
- Health caretakers/worriers
- Savvy & motivated
- Google addicts
- Very close to her family
- Large circle of friends





Create. Distribute. Measure. Optimize.





Topics & Types

- Articles
- Videos
- Slideshows
- Infographics
- Recipes
- True & False
- Short Answers



Can 'Healthy' Ice Creams Help You Lose Weight?

The Short Answer on Halo Top®, Arctic Zero® and other brands

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Q: Can eating 'healthy' ice cream help you lose weight?

A: Popular new ice creams (like Halo Top®, Arctic Zero® and Breyer's Delights®) are advertised as "healthy." They claim to be low in calories and sugar, and high in protein.

However, healthy foods — like fruits, vegetables, beans and whole grains — actually *improve* your health. Because these new, lower calorie ice cream products don't better your health, I wouldn't call them healthy.

That said, if you regularly eat ice cream, then replacing it with a product that is lower in calories, lower saturated fat and lower in sugar would likely improve your diet. But I would consider two major things:

- GI distress. These new products often contain ingredients such as sugar alcohols, chicory root or inulin, which can cause bloating, gas and even diarrhea in some people.
- Portions matter. The recommended portion for these lower calorie ice cream products is typically
 ½ cup, not one pint (2 cups). If you eat a pint a day, which contains 150 to 360 calories, you could
 gain as much as 15 to 36 pounds in one yearl Also, one pint contains up to 20 to 40 grams of
 sugar. The American Heart Association recommends limiting daily added sugars to 25 grams for
 women and 36 grams for men. Stick to ½ cup as a serving size for these products.

Bottom line: If using a lower calorie ice cream product helps you decrease the excess calories, saturated fat and added sugar in your diet, then it's fine to enjoy in moderation — meaning occasionally! Another option is to control the portions of another sweet treat that you enjoy.

As always, read the Nutrition Facts label on each product to guide you in making healthier choices.

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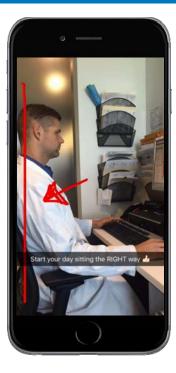














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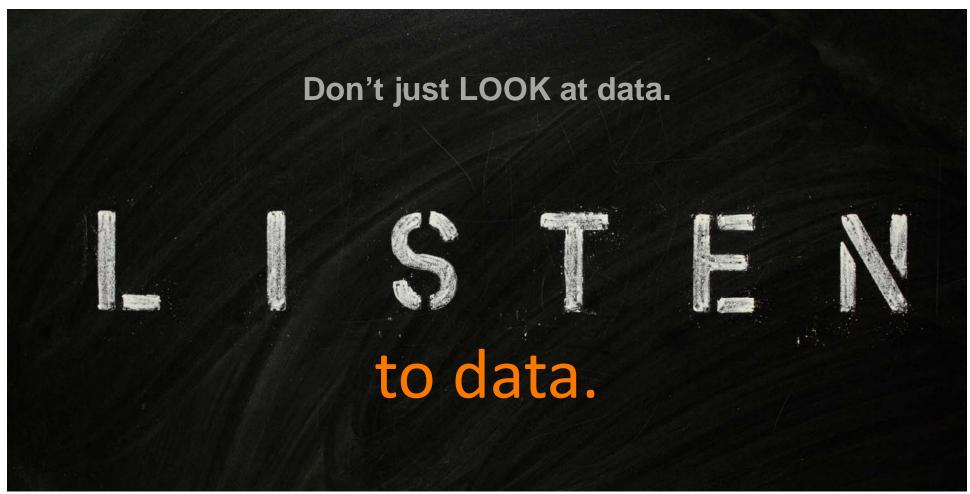
Focus on better NOT more







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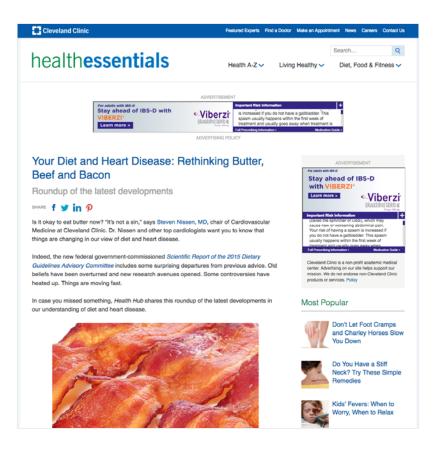
Facebook

- 2M+ Likes (Enterprise)
 - Less than 10% in Ohio
- Cleveland Clinic In Your Community
- Cleveland Clinic Children's
- Cleveland Clinic For Medical Professionals









1 picture can save your life: Your mammogram.

Video

- No sound
- Text & graphics
- Short link to more
- Build suspense to drive continued attention/engagement



Facebook LIVE

- Q&A's with experts
- Events
- Cooking demos
- Facility tours





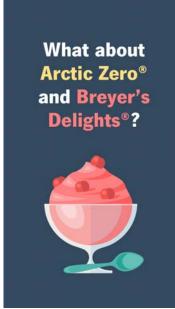
Instagram

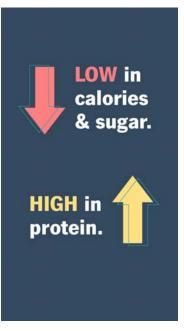
- Not just for fabulous photography
 - Video
 - Stories
 - Information/content
- Younger demographic
- Verified account
 - "Swipe up" capabilities

















Every life deserves world class care.