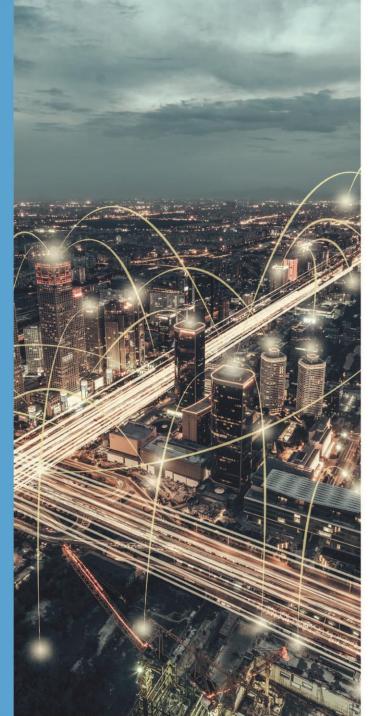


Transatlantic Trends 2018 Nicholas Whyte, APCO Worldwide



Transatlantic Trends 2018

How bad is it? Why it's gone bad What happens next? What can we do?

How bad is it? (The Empirical Bit)

General reduction of predictability

Loss of confidence in established multilateral institutions (NATO, WTO, UN)

Specifically:

- Donald Trump: "The European Union is a foe"; general weakness of US governance
- Is NATO going to last?
- Brexit a long story without a happy ending
- Disruptive governments inside the EU (Italy, Hungary, Poland)
- External competition Russia, China, Turkey
- External threats migration, Syria conflict, other possible flare-ups

Why it's gone bad (The Theoretical Bit)

Trump and Brexit are symptoms at least as much as they are causes. Fritz Scharpf's theory of democratic legitimacy:

- <u>Output legitimacy</u>: the ability of institutions to govern effectively for the people
- Input legitimacy: political participation by and citizen representation of the people

(originally applied by Scharpf to the EU, but obviously derived from Abraham Lincoln)

 The crash of 2008 challenged both input and output legitimacy of existing governments.

"We all know what to do, we just don't know how to get elected again afterwards"- Juncker

• Actually, President Trump is not doing badly on output legitimacy - Paris, Iran, TPP, tax reform, immigration crackdown, push against Obamacare, deregulation, supreme court appointments

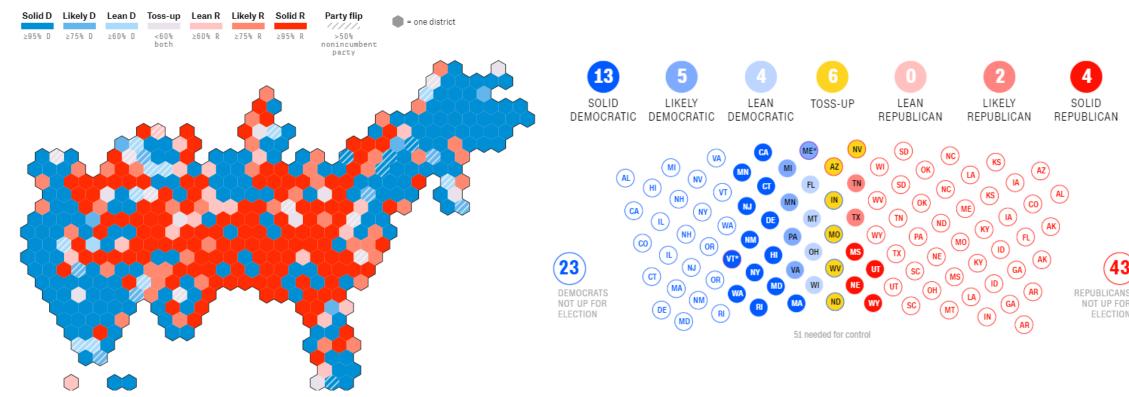
Some more data

Companies are as important as countries. (GDP figures, IMF 2017; market capitalization 4 Sep 2018)

World	\$80 T	USA	\$19 T	EU	\$17 T
China	\$12 T	Russia	\$1.5T	Netherlands	\$0.83T
Japan	\$4.9T	Australia	\$1.4T	Saudi Arabia	\$0.68T
Germany	\$3.6T	Spain	\$1.3T	Switzerland	\$0.68T
UK	\$2.6T	Mexico	\$1.1T	Argentina	\$0.64T
India	\$2.6T	Apple	\$1.1T	Taiwan	\$0.58T
France	\$2.6T	Indonesia	\$1.0T	Sweden	\$0.54T
Brazil	\$2.1T	Amazon	\$0.98T	Poland	\$0.52T
Italy	\$1.9T	Microsoft	\$0.85T	Belgium	\$0.49T
Canada	\$1.7T	Turkey	\$0.85T	Facebook	\$0.49T
S Korea	\$1.5T	Alphabet	\$0.84T	Thailand	\$0.46T

What happens next? (The Predictive Bit)

USA mid-terms: the House



USA mid-terms: The Senate

What happens next? (The Predictive Bit) **Elections in the EU**

Sweden:

Can the populists win?

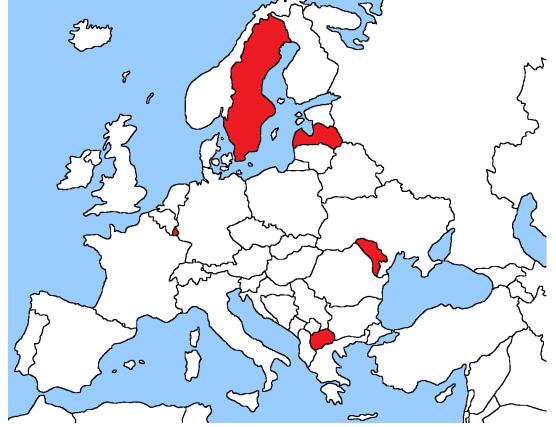
Luxembourg and Latvia: Business (un)usual

Macedonia:

A referendum on identity and geopolitics

Moldova:

An election on geopolitics and identity Positioning for next year's musical chairs Answering the wrong questions?



What can we do?

Be smart

 We need to be superinformed and geopolitically aware

Be there

• We have to be ready to react in real time to (eg) Presidential tweets

<u>Be online</u>

 Reality is increasingly determined by what is seen on your smartphone

Talk to each other

 We need to get as many inputs as possible – avoid the comfort of the bubble

THANK YOU